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Meeting Date: December 9, 2020  
Staff Contact: Cody Stinson, Chief Information Officer

**TITLE: C-20-40 – Approving Increase to Aquila Inc. Purchase Order**

**ACTION: Recommend Approval**

**SUMMARY:**

Aquila Inc., an Albuquerque based technology firm, is redesigning the Water Authority's Public Website and building out a new Customer Portal. This includes integration with Bill Presentment and Payment, Ebill express (payments) and HomeConnect's water usage and notifications system. This also includes 300+ static content pages and data capture forms which are captured and passed through Sharepoint. The Water Authority's current website is currently utilizing old antiquated technology that will no longer be supported after December 31, 2020.

This product was procured pursuant to the authority contained in section 9(a)(5) of the Rules Governing Procurement for The Albuquerque/Bernalillo County Water Utility Authority. Resolution R-18-14 requires board approval for any purchase in an amount exceeding \$500,000.

If approved by the Board, the purchase order will be adjusted to include the increased contract cap. Approval of this item shall also serve as delegation of authority for the Executive Director to approve all future amendments to this contract, if any.

**FISCAL IMPACT:**

The Water Authority has budgeted funds to cover this agreement.

# AQUILA

AQUILA, Inc.  
 8401 Washington Place NE  
 Albuquerque, NM 87113  
 505-923-3155 FAX 505-797-1719  
 www.aquilagroup.com

DATE: 11/30/2020  
 QUOTE #: **AQ20-2004882608**  
 TO: ABCWUA  
 CONTRACT: NA  
 ATTN: Cody Stinson  
 EMAIL: [cstinson@abcwua.org](mailto:cstinson@abcwua.org)  
 PHONE: (505) 272-3674

## PRICE QUOTE

The Graphics Station - PS

Item	Part Number	Description	QTY	List Price	Unit Price	Extended Price
		The Graphics Station (TGS) is implementing Single Sign On (SSO) on the newly redesigned/rebuild of the Water Authority (WA) public facing website abcwua.org. *Please see attached for more details.			\$ -	\$ -
1		Sr. website developer	200	\$ 175.00	\$ 175.00	\$ 35,000.00
2		System Analyst/Tech Lead	242	\$ 237.50	\$ 237.50	\$ 57,475.00
3		App Developer:	105	\$ 175.00	\$ 175.00	\$ 18,375.00
4		User Experience Designer	32	\$ 125.00	\$ 125.00	\$ 4,000.00
					\$ -	\$ -
		<b>Sub Total:</b>				<b>\$ 114,850.00</b>
		<b>Tax :</b>				<b>\$ 9,044.44</b>
		<b>Total:</b>				<b>\$ 123,894.44</b>

**DELIVERY:** Typically orders ship within 30 days ARO

**RETURNS:** May require a restocking fee

**FOB:** Destination

**TERMS:** Net 20 Days

**CONTACT:** support@aquilagroup.com

Three percent (3%) additional fee charged for credit card processing

Prepared By: Aaron Jaramillo / MT

This proposal is valid for 30 days.