

Albuquerque Bernalillo County Water Utility Authority

## Meeting Date: March 19, 2014 Staff Contact: Anthony Montoya, Chief Engineer, Water Resources Division

## TITLE: C-14-7 – Approving Agreement with Eaton Corporation for Arc Flash Analysis of Water Authority Facilities

## ACTION: Recommend Approval

## SUMMARY:

This item would authorize an agreement with Eaton Corporation to conduct Arc Flash analysis of Water Authority facilities, create one-line electrical diagrams of the facilities, and provide training to operations staff related to arc flash hazards.

As part of the ongoing effort to improve workplace safety, the Water Authority established the evaluation of arc flash hazards. The evaluations are intended to identify electrical hazards so that operators can have a heightened awareness and a better understanding of the electrical dangers at each site in an attempt to minimize the occurrence of workplace injury.

A training component is also part of the Arc Flash Evaluation. The training is for Water Authority operators to be able to identify arc flash hazards and understand the warning labels around the hazard. The combination of the arch flash evaluation work and the training will minimize any future exposure to arc flash by operators.

This agreement is using a GSA Contract (#GS-06F-0023R) as the basis for the contract and fee associated with the scope of work.

## FISCAL IMPACT:

The funding for this evaluation is in the FY14 budget. The agreement with Eaton Corporation to perform the analysis for the Water Authority facilities is \$265,000.

Since the Water Authority operates the City owned storm lift stations, the arc flash evaluation will also be performed at the storm stations at a cost of \$42,000, which the City of Albuquerque will pay for.

## AGREEMENT BETWEEN THE ALBUQUERQUE BERNALILLO COUNTY WATER UTILITY AUTHORITY AND EATON CORPORATION

**THIS AGREEMENT** is made and entered into on the date of the last signature entered below by and between the Albuquerque Bernalillo County Water Utility Authority, a New Mexico political subdivision, P.O. Box 568, Albuquerque, New Mexico 87103-0568 (hereinafter referred to as the "Water Authority") and Eaton Corp, an Ohio corporation with offices located at 560 N. 54<sup>th</sup> St, Ste 3, Chandler, AZ 85226 (hereinafter referred to as the "Contractor").

### RECITALS

**WHEREAS**, the Water Authority wishes to obtain Arc Flash analysis and updated One-Line diagrams for Storm Water Lift Stations, Sanitary Lift Stations and Pump Stations; and

**WHEREAS**, the Contractor currently provides said services in accordance with GSA Contract #GS-06F-0023R, which is attached hereto as Exhibit A and incorporated herein as part of this Agreement; and

**WHEREAS**, the Contractor is able to provide such services at a cost and in a timeframe in accordance with Water Authority goals and objectives.

**NOW THEREFORE**, in consideration of the premises and mutual obligations herein, the parties hereto do mutually agree as follows:

- 1. <u>Scope of Services</u>: The Contractor shall perform the following services (hereinafter referred to as the "Services") in a satisfactory and proper manner, as determined by the Water Authority:
  - A. Arc Flash analysis and One-Line diagram of Storm Water Lift Stations in accordance with Exhibit B, which is attached hereto and incorporated herein as part of this Agreement.
  - B. Arc Flash analysis and One-Line diagram of Sanitary Lift Stations in accordance with Exhibit C, which is attached hereto and incorporated herein as part of this Agreement.
  - C. Arc Flash analysis and One-Line diagram of Pump Stations in accordance with Exhibit D, which is attached hereto and incorporated herein as part of this Agreement.
- 2. <u>**Time of Performance:**</u> Services of the Contractor shall commence upon execution of this Agreement and shall be undertaken and completed in such sequence as to assure their expeditious completion in light of the purposes of this Agreement; provided, however,

that in any event, all of the Services required hereunder shall be completed by December 7, 2014. This Agreement may be extended in accordance with extensions to the above-referenced GSA contract, upon written agreement of the parties.

## 3. Compensation and Method of Payment:

- A. <u>Compensation</u>. For performing the Services specified in Section 1 hereof, the Water Authority agrees to pay the Contractor up to the amount of Three Hundred-Seven Thousand and 00/100 Dollars (\$307,000.00), which amount includes any applicable gross receipts taxes and which amount shall constitute full and complete compensation for the Contractor's Services under this Agreement, including all expenditures made and expenses incurred by the Contractor in performing such Services.
- B. <u>Method of Payment for Services.</u> Payments for Services shall be at the rates as set forth in the rate schedule attached to Exhibit A, GSA Contract #GS-06F-0023R, which rates include any applicable gross receipts taxes, payable in installments upon completion and acceptance by the Water Authority of each deliverable up to the amounts set forth in Exhibits B, C and D. Payments shall be made upon receipt by the Water Authority of properly documented requisitions for payment as determined by the budgetary and fiscal guidelines of the Water Authority and on the condition that the Contractor has accomplished the Services to the satisfaction of the Water Authority.
- C. <u>Appropriations.</u> Notwithstanding any other provisions in this Agreement, the terms of this Agreement are contingent upon the Water Authority Board making the appropriations necessary for the performance of this Agreement. If sufficient appropriations and authorization are not made by the Water Authority Board, this Agreement may be terminated at the end of the Water Authority's then current fiscal year upon written notice given by the Water Authority to the Contractor. Such event shall not constitute an event of default. All payment obligations of the Water Authority and all of its interest in this Agreement will cease upon the date of termination. The Water Authority's decision as to whether sufficient appropriations are available shall be accepted by the Contractor and shall be final.
- 4. <u>Independent Contractor</u>: Neither the Contractor nor its employees are considered to be employees of the Water Authority for any purpose whatsoever. The Contractor is considered as an independent contractor at all times in the performance of the Services described in Section 1. The Contractor further agrees that neither it nor its employees are entitled to any benefits from the Water Authority under the provisions of the Workers' Compensation Act of the State of New Mexico, or to any of the benefits granted to employees of the Water Authority under the provisions of the Workers' now enacted or hereafter amended.

## 5. <u>Personnel</u>:

- A. The Contractor represents that it has, or will secure at its own expense, all personnel required in performing all of the Services required under this Agreement. Such personnel shall not be employees of or have any contractual relationship with the Water Authority.
- B. All the Services required hereunder will be performed by the Contractor or under its supervision and all personnel engaged in the work shall be fully qualified and shall be authorized or permitted under state and local law to perform such Services.
- C. None of the work or Services covered by this Agreement shall be subcontracted without the prior written approval of the Water Authority. Any work or Services subcontracted hereunder shall be specified by written contract or Agreement and shall be subject to each provision of the Agreement.
- 6. <u>Indemnity</u>: The Contractor agrees to defend, indemnify and hold harmless the Water Authority and its officials, agents and employees from and against any and all claims, actions, suits or proceeding of any kind brought against said parties for or on account of any matter arising out of or resulting from the Services performed by the Contractor under this Agreement. The indemnity required hereunder shall not be limited by reason of the specification of any particular insurance coverage in this Agreement.
- 7. **Insurance:** The Contractor shall procure and maintain at its expense until final payment by the Water Authority for services covered by this Agreement, insurance in the kinds and amounts hereinafter provided with insurance companies authorized to do business in the State of New Mexico, covering all operations under this Agreement, whether performed by it or its agents. Before commencing the Services and on the renewal of all coverages, the Contractor shall furnish the Water Authority a certificate or certificates in form satisfactory to the Water Authority showing that it has complied with this Section. All certificates of insurance shall provide that thirty (30) days written notice be given to the Risk Manager, Albuquerque Bernalillo County Water Utility Authority, P.O. Box 568, Albuquerque, New Mexico 87103-0568, before a policy is canceled, materially changed, or not renewed. Various types of required insurance may be written in one or more policies. With respect to all coverages required other than workers' compensation, the Water Authority shall be named an additional insured. All coverages afforded shall be primary with respect to operations provided. Kinds and amounts of insurance required are as follows:
  - A. <u>Commercial General Liability Insurance.</u> A commercial general liability insurance policy with combined limits of liability for bodily injury or property damage as follows:

\$1,000,000	Per Occurrence
\$1,000,000	Policy Aggregate
\$1,000,000	Products Liability/Completed Operations

\$1,	,000,000	Personal and Advertising Injury
\$	50,000	Fire - Legal
\$	5,000	Medical Payments

Said policy of insurance must include coverage for all operations performed for the Water Authority by the Contractor and contractual liability coverage shall specifically insure the hold harmless provisions of this Agreement.

- B. <u>Automobile Liability Insurance.</u> An automobile liability insurance policy with liability limits in amounts not less than \$1,000,000 combined single limit of liability for bodily injury, including death, and property damage in any one occurrence. Said policy of insurance must include coverage for the use of all owned, non-owned, hired automobiles, vehicles and other equipment, both on and off work.
- C. <u>**Professional Liability Insurance.**</u> Professional liability insurance in an amount not less than \$1,000,000.00 per claim and in the aggregate.
- D. <u>Workers' Compensation Insurance</u>. Workers' compensation insurance for its employees in accordance with the provisions of the Workers' Compensation Act of the State of New Mexico.
- E. <u>Increased Limits</u>. If, during the term of this Agreement, the Water Authority requires the Contractor to increase maximum limits of any insurance required herein, an appropriate adjustment in the Contractor's compensation will be made.
- 8. **Discrimination Prohibited:** In performing the Services required hereunder, the Contractor shall not discriminate against any person on the basis of race, color, religion, gender, sexual preference, sexual orientation, national origin or ancestry, age, physical handicap, or disability as defined in the Americans With Disabilities Act of 1990, as now enacted or hereafter amended.
- 9. <u>ADA Compliance</u>: In performing the Services required hereunder, the Contractor agrees to meet all the requirements of the Americans With Disabilities Act of 1990, and all applicable rules and regulations (the "ADA"), which are imposed directly on the Contractor or which would be imposed on the Water Authority as a public entity. The Contractor agrees to be responsible for knowing all applicable requirements of the ADA and to defend, indemnify and hold harmless the Water Authority, its officials, agents and employees from and against any and all claims, actions, suits or proceedings of any kind brought against said parties as a result of any acts or omissions of the Contractor or its agents in violation of the ADA.
- 10. **<u>Reports and Information</u>**: At such times and in such forms as the Water Authority may require, there shall be furnished to the Water Authority such statements, records, reports, data and information, as the Water Authority may request pertaining to matters covered by this Agreement. Unless authorized by the Water Authority, the Contractor will not release any information concerning the work product including any reports or other

documents prepared pursuant to this Agreement until the final product is submitted to the Water Authority.

- 11. **Establishment and Maintenance of Records:** Records shall be maintained by the Contractor in accordance with applicable law and requirements prescribed by the Water Authority with respect to all matters covered by this Agreement. Except as otherwise authorized by the Water Authority, such records shall be maintained for a period of three (3) years after receipt of final payment under this Agreement.
- 12. <u>Audits and Inspections</u>: At any time during normal business hours and as often as the Water Authority may deem necessary, there shall be made available to the Water Authority for examination all of the Contractor's records with respect to all matters covered by this Agreement. The Contractor shall permit the Water Authority to audit, examine, and make excerpts or transcripts from such records, and to make audits of all contracts, invoices, materials, payrolls, records of personnel, conditions of employment, and other data relating to all matters covered by this Agreement.
- 13. <u>Conflict of Interest; Governmental Conduct Act</u>: The Contractor warrants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance or services required under this Agreement. The Contractor certifies that the requirements of the Governmental Conduct Act, Sections 10-16-1 through 10-16-18, NMSA 1978, regarding contracting with a current or former "public officer or employee" have been followed.
- 14. **Publication, Reproduction and Use of Material:** No material produced in whole or in part under this Agreement shall be subject to copyright in the United States or in any other country. The Water Authority shall have unrestricted authority to publish, disclose, distribute and otherwise use, in whole or in part, any reports, data or other materials prepared under this Agreement.
- 15. <u>Compliance with Laws</u>: In performing the Services required herein, the Contractor shall comply with all applicable laws, ordinances, and codes of the Federal, State and local governments.
- 16. <u>Changes</u>: The Water Authority may, from time to time, request changes in the Services to be performed hereunder. Such changes, including any increase or decrease in the amount of the Contractor's compensation, which are mutually agreed upon by and between the Water Authority and the Contractor, shall be incorporated in written amendments to this Agreement.
- 17. <u>Assignability</u>: The Contractor shall not assign any interest in this Agreement and shall not transfer any interest in this Agreement (whether by assignment or novation), without the prior written consent of the Water Authority therein.
- 18. <u>**Termination for Cause:**</u> If, through any cause, the Contractor shall fail to fulfill in a timely and proper manner its obligations under this Agreement or if the Contractor shall

violate any of the covenants, agreements, or stipulations of this Agreement, the Water Authority shall thereupon have the right to terminate this Agreement by giving written notice to the Contractor of such termination and specifying the effective date thereof at least five (5) days before the effective date of such termination. In such event, all finished or unfinished documents, data, maps, studies, surveys, drawings, models, photographs, and reports prepared by the Contractor under this Agreement shall, at the option of the Water Authority, become its property. The Contractor shall be entitled to receive just and equitable compensation for any work satisfactorily completed hereunder.

Notwithstanding the above, the Contractor shall not be relieved of liability to the Water Authority for damages sustained by the Water Authority by virtue of any breach of this Agreement by the Contractor, and the Water Authority may withhold any payments to the Contractor for the purposes of set-off until such time as the exact amount of damages due the Water Authority from the Contractor is determined.

- 19. <u>Termination for Convenience of Water Authority</u>: The Water Authority may terminate this Agreement at any time without cause and for the convenience of the Water Authority by giving at least ten (10) days' notice in writing to the Contractor. If the Contractor is terminated by the Water Authority as provided herein, the Contractor will be paid an amount which bears the same ratio to the total compensation as the Services actually performed bear to the total Services of the Contractor covered by this Agreement, less payments of compensation previously made. If this Agreement is terminated due to the fault of the Contractor, the preceding Section hereof relative to termination shall apply.
- 20. <u>Construction and Severability</u>: If any part of this Agreement is held to be invalid or unenforceable, such holding will not affect the validity or enforceability of any other part of this Agreement so long as the remainder of the Agreement is reasonably capable of completion.
- 21. <u>Enforcement</u>: The Contractor agrees to pay to the Water Authority all costs and expenses including reasonable attorney's fees incurred by the Water Authority in exercising any of its rights or remedies in connection with the enforcement of this Agreement.
- 22. <u>Entire Agreement</u>: This Agreement contains the entire agreement of the parties and supersedes any and all other agreements or understandings, oral or written, whether previous to the execution hereof or contemporaneous herewith.
- 23. <u>Applicable Law</u>: This Agreement shall be governed by the construed and enforced in accordance with the laws of the State of New Mexico, and the laws, rules and regulations of the Albuquerque Bernalillo County Water Utility Authority.
- 24. <u>Approval Required</u>: This Agreement shall not become effective or binding until approved by the Water Authority's Executive Director.

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IN WITNESS WHEREOF, the Water Authority and the Contractor have executed this Agreement on the date of the last signature entered below.

# ALBUQUERQUE BERNALILLO COUNTY CONTRACTOR: WATER UTILITY AUTHORITY EATON CORPO

EATON CORPORATION

Approved By:

	By:
Mark S. Sanchez, Executive Director	
	Print:
Date:	
	Title:
Reviewed by:	Date:
	State Taxation and Revenue Department Taxpayer Identification No.:
Charles W. Kolberg, General Counsel	Federal Taxpayer Identification No.
Date:	

## EXHIBIT A GSA Agreement No. GS-06F-0023R

## EXHIBIT B

## Arc Flash Study Scope of Services for the Water Authority as agent for the City of Albuquerque Storm Water Lift Stations

- 1. **General description of Scope of Services:** The work to be performed by the contractor under this Agreement includes development of an updated electrical One-Line diagram and Arc Flash analysis and ratings and verification of the relay/fusing coordination for the Storm Water Lift Stations.
  - Some of the Storm Water Lift Stations do not have One-Line diagrams available. The updated One-Line diagram size D drawing in PDF format to be developed by the contractor will include the primary distribution from the utility PNM at distribution voltages down to the 480/208/120 volt for the 3 phase feeders from the utility, all power switchgear including transformers (12.5 kvolt/480 volt, etc.), 480 volt Motor Control Centers (MCC's), 208/120 volt panels and connected motor and other loads. This One-Line will show major components of the power system but may not include any control schematics. It is recommended the One-Line be checked for accuracy by Water Authority staff familiar with the switchgear before it is used for trouble shooting purposes. Once the One-Line is verified the One-Line drawing can also be used to identify points for lock-out/tag-out (LO/TO).
  - The Arc Flash Analysis will be performed according to IEEE 1584 under NFPA70E-2012, Annex D. Create a system model using the SKM Systems Analysis software of which a copy of the SKM data base will be provided to the Water Authority at the end of the project. This model will represent the system from the Utility entrance down to including all major equipment such as S&C padmounted switches, transformers, MCC, Panel boards, and motors.
  - This Scope of Work excludes any DC portions of the power system.
  - Provide short circuit/coordination study and electrical review with recommendations for each Storm Water Lift Station.
  - Provide on-site data collection forms to be completed by the field Electricians.
  - All the Storm Water Lift stations including but not limited to 14 Storm Water Lift Stations that need the current One-Line diagram developed and Arc Flash analysis performed.
  - Based on the Arc Flash study analysis, provide and installation of Arc Flash labels which includes the Arch Flash level, Personal Protective Equipment (PPE) requirements and safety clearance range measurements for all electrical equipment to include but not be limited to panel boards, individual MCC cubicles, switchboards, and medium voltage switches, disconnect switches, control panels, VFD's, Soft Starters, etc.
  - Provide a minimum of 6 hours Arc Flash hazard training and label interpretation in three 2 hour class room training sessions.

## 2. Responsibilities of the Water Authority:

- Supply a complete set of any available electrical plans in electronic PDF format for the Storm Water Lift Stations.
- Provide Electricians and Operations as escorts to accompany the contractor to check the electrical equipment at the Storm Water Lift Stations. At least one escort shall be CPR certified. The Operator escort will shut down the stations if conditions prevail to allow shutdown should it be necessary to shut down the station to gather the required information. When access to energized electrical equipment over 5 kVolts is required will require the services of the On-Call Electricians rated to access and test as necessary all equipment over 5 kVolts.
- Verify equipment can be opened without first requiring a shutdown of the equipment.
- Make equipment available upon arrival of contractor's personnel, including removal from service (depending upon weather conditions or other impact to the respective Lift Station, if possible), to permit continuous progression of work. Both parties recognize and agree that certain outages required to obtain some of the data can only be scheduled outside of the hours of 7 Am to 4 PM. All the outages required to obtain some of the data have to be planned and approved by the Operators prior to proceeding. Such outages will be identified in advance so that Contractor's field staff can be on-site to collect data for these outages that will be conducted outside of normal working hours.
- Coordinate all outages (if the outage is necessary) and perform all switching to LO/TO, de-energize, isolate equipment for data to be obtained under this Scope of Services.
- Be responsible for maintaining power to vital or necessary Station equipment and processes.
- 3. **Delivery of Services:** The scheduling of work will be mutually agreed upon between the Water Authority's Lift Station Operations staff, Plant Electricians, and Contractor. Delivery time for submitting the completed One-Line drawings will be 4 6 weeks after all necessary data are collected/obtained to be followed by the installation of the required labels on all the respective equipment at each Lift Station.
- 4. **Prices and Payments:** Prices include the equipment data gathering, One-Line drawing generation, Arc Flash study, printing of labels, all travel time and related expenses, including NMGRT.

## **DELIVERABLES:**

Short-Circuit, Coordination Study, and Arc Flash Analysis:		\$25,000
Onsite Data Collection:		\$17,000
	Total	\$42,000

**<u>Pricing</u>**- As per the GSA contract

## EXHIBIT C Arc Flash Study Scope of Services Sanitary Lift Stations

- 1. **General description of Scope of Services:** The work to be performed by the contractor under this Agreement includes development of an updated electrical One-Line diagram and Arc Flash analysis and ratings and verification of the relay/fusing coordination for the Sanitary Lift Stations and Vacuum Lift Stations.
  - Some of the Sanitary Lift Stations do not have One-Line diagrams available. The updated One-Line diagram size D drawing in PDF format to be developed by the contractor will include the primary distribution from the utility PNM at distribution voltages down to the 240/120 volt for 1 phase and 480/208/120 volt 3 phase feeders from the utility, all power switchgear including transformers (12.5 kvolt/480 volt, etc.), 480 volt Motor Control Centers (MCC's), 240/208/120 volt panels and connected motor and other loads. This One-Line will show major components of the power system but may not include any control schematics. It is recommended the One-Line be checked for accuracy by Water Authority staff familiar with the switchgear before it is used for trouble shooting purposes. Once the One-Line is verified the One-Line drawing can also be used to identify points for lock-out/tag-out (LO/TO).
  - The Arc Flash Analysis will be performed according to IEEE 1584 under NFPA70E-2012, Annex D. Create a system model using the SKM Systems Analysis software of which a copy of the SKM data base will be provided to the Water Authority at the end of the project. This model will represent the system from the Utility entrance down to including all major equipment such as S&C padmounted switches, transformers, MCC, Panel boards, and motors.
  - This Scope of Work excludes any DC portions of the power system.
  - Provide short circuit/coordination study and electrical review with recommendations for each Sanitary Lift Station.
  - Provide on-site data collection forms to be completed by the field Electricians.
  - All the Sanitary Lift Stations including but not limited to 17 Sanitary Lift Stations, 17 Sanitary Manhole Lift Stations, and 10 Sanitary Vacuum Collections and Lift Stations that need the current One-Line diagram developed and Arc Flash analysis performed.
  - Based on the Arc Flash study analysis, provide and installation of Arc Flash labels which includes the Arc Flash level, Personal Protective Equipment (PPE) requirements and safety clearance range measurements for all electrical equipment to include but not be limited to panel boards, individual MCC cubicles, switchboards, and medium voltage switches, disconnect switches, control panels, VFD's, Soft Starters, etc.
  - Provide a minimum of 6 hours Arc Flash hazard training and label interpretation in three 2 hour class room training sessions.

## 2. Responsibilities of the Water Authority:

- Supply a complete set of any available electrical plans in electronic PDF format for the Sanitary Lift Stations and Vacuum Lift Stations.
- Provide Electricians and Operations as escorts to accompany the contractor to check the electrical equipment at the Sanitary Lift Stations and Vacuum Lift Stations. At least one escort shall be CPR certified. The Operator escort will shut down the stations if conditions prevail to allow shutdown should it be necessary to shut down the station to gather the required information. When access to energized electrical equipment over 5 kVolts is required will require the services of the On-Call Electricians rated to access and test as necessary all equipment over 5 kVolts.
- Verify equipment can be opened without first requiring a shutdown of the equipment.
- Make equipment available upon arrival of contractor's personnel, including removal from service (if possible), to permit continuous progression of work. Both parties recognize and agree that certain outages required to obtain some of the data can only be scheduled outside of the hours of 7 Am to 4 PM. All the outages required to obtain some of the data have to be planned and approved by the Operators prior to proceeding. Such outages will be identified in advance so that Contractor's field staff can be on-site to collect data for these outages that will be conducted outside of normal working hours.
- Coordinate all outages (if the outage is necessary) and perform all switching to LO/TO, de-energize, isolate equipment for data to be obtained under this Scope of Services.
- Be responsible for maintaining power to vital or necessary Station equipment and processes.
- 3. **Delivery of Services:** The scheduling of work will be mutually agreed upon between the Water Authority's Lift Station Operations staff, Plant Electricians, and Contractor. Delivery time for submitting the completed One-Line drawings will be 4 6 weeks after all necessary data are collected/obtained to be followed by the installation of the required labels on all the respective equipment at each Lift Station.
- 4. **Prices and Payments:** Prices include the equipment data gathering, One-Line drawing generation, Arc Flash study, printing of labels, all travel time and related expenses, including NMGRT.

<b>DELIVERABLES:</b> Sanitary Lift Stations		
Short-Circuit, Coordination Study, and Arc Flash Analysis:		\$ 43,000
Onsite Data Collection:		<u>\$ 32,000</u>
	Sub-Total	<u>\$ 75,000</u>
<b>DELIVERABLES: Vacuum Stations</b>		
Short-Circuit, Coordination Study, and Arc Flash Analysis:		\$ 27,000
Onsite Data Collection:		<u>\$ 24,000</u>
	Sub-Total	<u>\$ 51,000</u>
	Total	\$126,000

Pricing- As per the GSA contract

## EXHIBIT D Arc Flash Study Scope of Services Pump Stations

- 1. **General description of Scope of Services:** The work to be performed by the contractor under this Agreement includes development of an updated One-line diagram for the Pump Stations electrical system and Arc Flash analysis of the pump stations facilities.
  - Some of the pump stations do not have one line diagrams available. The updated One-line diagram to be developed by the contractor will include the 12.47kV switchgear including transformers (12.5KV/4.16KV or 12.5KV/480V), 4160V and 480V MCCs, 208V panels and connected motors and other loads. This one-line will show major components of the power system but may not include any control schematics.
  - The Arc Flash Analysis will be performed according to IEEE 1584 under NFPA70E-2012, Annex D. Create a system model using the SKM Systems Analysis software. This model will represent the system from the Utility entrance down to including all major equipment such as S&C switches, transformers, MCC, panel boards and motors.
  - Provide short circuit/coordination study for each pump station electrical system review and recommendations.
  - Provide on-site data collection forms to be filled by field electricians.
  - There are 45 pump stations that need the one line diagram developed and Arc Flash analysis performed.
  - Based on the Arc Flash study analysis, provide Arc Flash Labels for equipment such as panel boards, motor control centers, switchboards, and medium voltage switches etc.
  - Provide Arc Flash hazard training and label interpretation as requested.

## 2. Responsibilities of the Water Authority

- Supply a complete set of any available electrical plans for the pump stations.
- Provide an electrician to accompany the contractor to check the electrical equipment at pump station and wells. The escort shall be CPR certified.
- Verify equipment can be opened without first requiring a shutdown of the equipment.
- Make equipment available upon arrival of Contractor's personnel, including removal from service (if necessary), to permit continuous progression of work. Both parties recognize and agree that certain outages required to obtain some of the data has to be planned.
- Coordinate all outages (if necessary) and perform all switching to de-energize / isolate equipment for data to be obtained under this Scope of Services.

3. **Prices and Payments**: Prices include the equipment data gathering, One-Line drawing generation, Arc Flash study, printing of labels, all travel time and related expenses, including NMGRT.

Short-circuit/Coordination Study/Arc Flash Analysis for 45	5 pump stations	\$	66,347
On-site data collection for pump stations		<u>\$</u>	72,653
	Total:	\$1	39,000

## **DELIVERABLES:**

- 1) Data Collection completion
- 2) Arc Flash Study completion
- **Pricing** As per the GSA contract

EXHIBIT D





## General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

On line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage, a menu driven database system. The internet address for GSA Advantage is <u>http://GSAAdvantage.gov</u>

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <a href="http://fss.gsa.gov">http://fss.gsa.gov</a>

## **Facilities Maintenance and Management** Schedule # 03FAC Special Item Numbers (SIN):

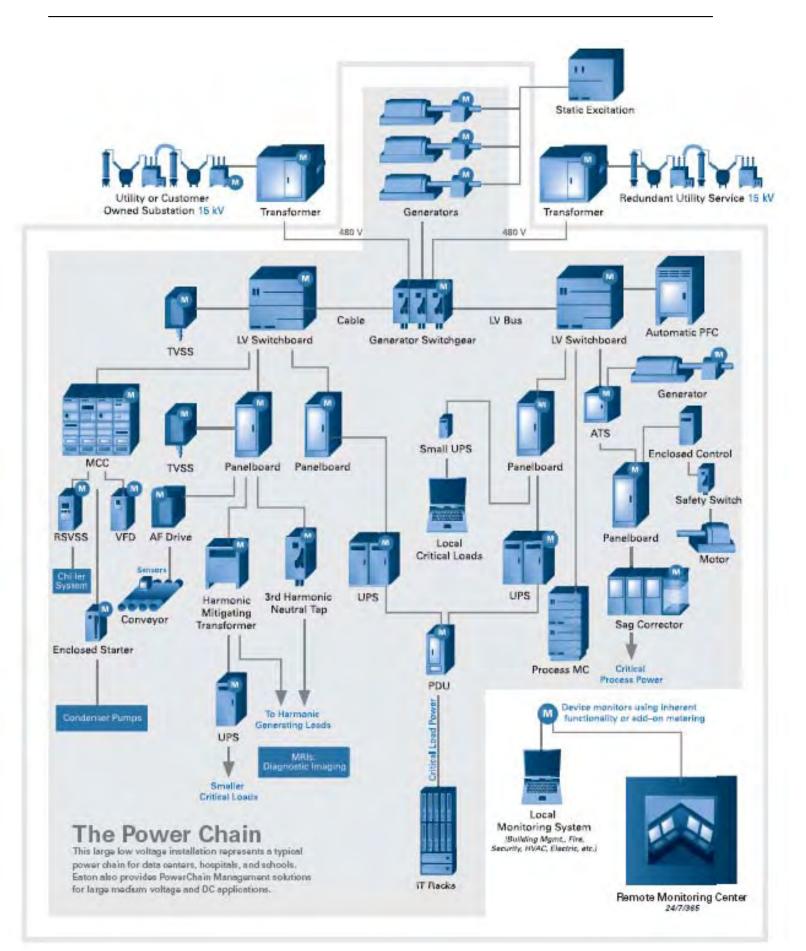
003-100 Ancillary Supplies and/or services, related to facilities maintenance and management solutions for real property, dockside facilities maintenance, repair services and dry docking solutions and Industrial, Aerospace and Marine Coating Solutions 811-004 Electrical and all Utility Services limited to Facility Maintenance 871-100 Ancillary Supplies and/or Services, relating to Energy Management, Water Conservation and Support Services 871-202 Energy Management Planning & Strategies 871-203 Training on Energy Management 871-204 Metering Services 871-205 Energy Program Support Services 871-206 Building Commissioning Services 871-207 Energy Audit Services 871-209 Innovations in Energy 871-210 Water Conservation 871-209 Introduction of New Services

Contract Number : GS-06F-0023R Contract Expires: December 7, 2014 Eaton Corporation 8609 Six Forks Rd Raleigh NC 27615 (800) 472-8041

**Business Size**: Large <u>http://www.eaton.com/gsa</u> Effective: 03/05/2012 Revised: 03/05/2012 Through Modification PS-0022



Effective: March 2012





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#### CUSTOMER INFORMATION

1. Description of Work Descriptions for Pre-Negotiated Labor Categories: a. Special Consultant – Special or unique analysis or design.

b. **Power System Analyst** – Analyze power system irregularities or new additions.

c. **Manager –** Manage projects or groups of engineers

d. **Supervisor** – Manage projects or groups of engineers.

e. **Senior Engineer** – Manage projects or groups of engineers.

f. **Service Engineer (Contract)** – Lead engineer to troubleshoot, upgrade or lead preventive maintenance work.

#### g. Service Engineer (Demand) -

Immediate request for a Service Engineer as above.

h. **Technicians** – Lead technician for minor troubleshooting or lead preventive maintenance work.

i. **Technician, Maintenance** – Performs minor maintenance or testing.

j. Excitation Systems Specialist – Specialist on excitation systems.

k. System Integration Technician – Lead Technician for non-complex integration of products.

I. **Master Electrician** – Lead electrician to perform electrical construction work.

m. **Maintenance Electrician** – Support Electrician to perform minor maintenance and testing.

n. **Journeyman** – Electrician to support a master electrician.

o. **Apprentice** – Electrician to support a Journeyman or Master Electrician.

#### Awarded Special Item Numbers-SIN DESCRIPTION:

**003-100** Ancillary Supplies and/or services, related to facilities maintenance and management solutions for real property, dockside facilities maintenance, repair services and dry docking solutions and Industrial, Aerospace and Marine Coating Solutions

**811-004** Electrical and all utility services unlimited to Facility Maintenance

**871-100** Ancillary Supplies and/or Services, relating to Energy Management, Water Conservation and Support Services. Ancillary supplies and/pr services are support supplies and/or services which are not within the scope of any other SIN on this schedule.

**871-202** Energy Management Planning & Strategies. A fourphase comprehensive energy management solution consisting of all four phases of an energy project and could pertain to a variety of energy projects that include, but are not limited to, renewable energy, sustainable energy, and energy efficient buildings certification programs such as LEED.

**871-203** Training on Energy Management. Including, but not limited to, reducing energy consumption, mitigating risk with energy systems, operating systems efficiently, making energy efficient system choices, and energy efficient buildings certification programs such as LEED.

**871-204** Metering Services. Including, but not limited to, the installation of metering equipment and software used for the collections of data and measurement of energy consumption through electric, gas, water or steam utilities.

**871-205** Energy Program Support Services. Including, but not limited to, energy choice analysis and/or feasibility studies; billing and management oversight to include utility bill auditing; utility bill data base set up and management; reporting; bill itemization and allocation; bill payment and assistance in preparing energy services related agency statements of work.

**871-206** Building Commissioning Services. Including, but not limited to, comprehensive building commissioning services on new construction, major modernization projects, and existing energy consuming buildings and facilites designed to ensure the building systems are designed and built to operate as efficiently as possible.

**871-207** Energy Audit Services. Including, but not limited, devloping, executing, and reporting on audit plans and/or perform energy and water audit services. Energy audits may range from cursory to comprehensive.



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**871-209** Innovations in Energy. Innovative approaches to renewable and/or sustainability services, and energy management technology and services.

**871-210** Water Conservation. Services and consulting related to the reduction of water usage, reduction of potable water consumption intensity, reduction of industrial, landscaping and agricultural water consumption, promoting, and implementing water reuse strategies, recycling of water for multiple purposes, retention of water, improvement of water quality and water flow.

**871-299** Introduction of New Services. A new service may be a task, procedure, or product existing in the commercial market which is being developed, improved, or not yet introduced to the Federal Government or not currently available under any GSA contract, but is categorically related to this procurement.

2. **Maximum Order**: Dollar amounts listed below are per order, per SIN.

SIN	DESCRIPTION	MAX ORDER
003-100	Ancillary Supplies & Services,	\$1,000,000.00
	relating to Facilities Maintenance	
811-004	Electrical & Utility Services	\$750,000.00
	limited to Facility Maintenance	
871-100	Ancillary Supplies & Services,	\$1,000,000.00
	related to Energy Management	
871-202	Energy Management Planning &	\$1,000,000.00
	Strategies	
871-203	Training on Energy Management	\$1,000,000.00
871-204	Metering Services	\$1,000,000.00
871-205	Energy Program Support	\$1,000,000.00
	Services	
871-206	Building Commissioning Services	\$1,000,000.00
871-207	Energy Audit Services	\$1,000,000.00
871-209	Innovations in Energy	\$1,000,000.00
871-210	Water Conservation	\$1,000,000.00
871-299	Introduction of New Services	\$1,000,000.00

Orders exceeding the above maximum orders levels will be accepted by Eaton Corporation unless that order(s) is returned to the ordering office within 5 workdays after receipt, with written notice stating Eaton Corporation's intent not to ship the item(s) called for and the reasons.

3. Minimum Order: \$100.00 per order

#### 4. Geographic Coverage (delivery area): 48 Contiguous States, Alaska, Hawaii, Puerto Rico and Washington, DC

5. Points of Production: See pages 4 to 5.

## 6. Discount from Commercial List Prices: 15 percent. See pages 14 and 16.

The contract price excludes all Federal, State, and local taxes and duties levied on or measured by the contract or sales price of the services or completed supplies furnished under this contract. The government customer will be charged all applicable taxes unless an exemption certificate is provided.

7. Quantity Discounts: Up to 20 percent on selected labor categories for projects with estimated annual value of \$750,000 and greater per facility/installation. See pages 17 and 19.

8. Prompt Payment Terms: Net 30 Days

9. Government Commercial Credit Card: American Express, MasterCard and VISA accepted.

10. Foreign Items: None

#### 11. Delivery:

a. Time of Delivery: Not Applicable.

Service personnel will be on site.

b. Expedited Delivery: Not Applicable c. Overnight and 2-Day Delivery: Not Applicable.

d. **Urgent Requirements**: Emergency maintenance service is available for non-standard work hours, weekends and holidays.

#### 12. FOB Point:

a. FOB Destination within the 48 contiguous states, Washington, DC, and to a CONUS port or consolidation point for orders received from overseas activities.

b. FOB Origin for shipments to Alaska, Hawaii and Commonwealth of Puerto Rico.

c. Any non-commercial standard shipment methods will be outside the scope of the contract and may be subject to a surcharge. Noncommercial shipments include

accelerated delivery, inside deliveries, export packaging, and shipping items ordered on a single purchase order to multiple locations. Direct shipment to overseas locations may be subject to a surcharge.

d. Shipments via U.S. Postal Service



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(USPS) to APO and PO Box addresses involve non-commercial standard shipping methods, are outside the scope of the contract and may be subject to a surcharge. e. Orders placed for the USPS for delivery to a USPS facility will be shipped via the use of the USPS, unless the Contracting Officer grants a waiver of this requirement. The USPS requirement for mail ability is 70 pounds or less, combined length and girth not more than 108 inches, etc. Other commercial services will not be used, but this does not preclude the delivery by Eaton Corporation or distributor vehicles. These shipments via the USPS are outside the scope of the contract and may be subject to a surcharge.
13. <b>Ordering Addresses</b> : Contact Eaton Corporation representatives at the Points of Production or the local supporting Eaton Corporation Engineering Services & Systems Division (ESSD) Sales Office.
14. Payment Addresses: a. Payment address is based on the billing address of the respective government customer as follows: Billing Address Zip Bank / Address Codes Starting With Eaton Corporation 080-084 PO Box 905473 133-135 Charlotte, NC 28290-5473 168 170-183 189 195-199 201 200-253 258-259 261-266 268-329 334-359 362 370-379 384-385 403-409 411-418 425-426 437-439 Eaton Corporation 004-035 PO Box 93531 038-049 Chicago, IL 60673-3531 060-079 085-132 136 140-147 150-167 190-194

15. Warranty and Liability Provision: Standard Commercial. See Selling Policy Distribution and Control Products and Services 25-000, General Terms and Conditions of Sale and Selling Policy PCB Service, General Terms and Conditions of Sales. 200 202-219 254-257 260 267 330-333 360-361 363-368 380-383 386 400-402 410 419-424 427-436 440-579 589-658 680-704 723 759 773 776-777 800-807 816-864 889-893 945-948 979-985 988-994 Eaton Corporation 036-037 PO Box 730455 050-059 Dallas, TX 75373-0455 137-139 148-149 169 184-188 369 387-397 580-588 660-679 705-722 724-758 760-772 774-775 778-799 865-885 Eaton Corporation 808-815 PO Box 100193 894-944 Pasadena, CA 91189-0193 949-978 986 995-999 Eaton Corporation All Puerto PO Box 71353 Rico San Juan, PR 00936-1353 Locations b. Payments sent by overnight express mail (FedEx, UPS, etc.) must be addressed as follows, with



<u>Price List</u>

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Eaton Corp 93531 on the OUTSIDE of the package: Bank One 525 West Monroe 8th Floor Mailroom Chicago, IL 60661

16. Export Packing Charges: Any export packing requirements will be outside the scope of the contract and may be subject to a surcharge.

#### 17 Terms and Conditions of Government Purchase Card Acceptance: Government Purchase Card is accepted. Purchase level authority will be verified prior to shipment of ordered products.

18. **Terms and Conditions of Rental, Maintenance, and Repair:** To be negotiated on a task order basis.

19. **Terms and Conditions of Installation**: To be negotiated on a task order basis.

20. **Terms and Conditions of Repair Parts**: The terms and conditions of repair will be in accordance with Eaton's 25-000 starting on page 1

20a. Terms and Conditions of Other Services: Other electrical services terms and conditions will also be, In accordance with Eaton 25-000 starting on page 7

21. List of Service and Distribution Points: Same as Points of Production.

22. List of Participating Distributors: None.

23. **Preventive Maintenance**: To be negotiated on a task order basis.

#### 24. Environmental Attributes:

a. Special Attributes: Noneb. Section 508 Compliance: Not Applicable

#### 25. DUNS Number:

Eaton Corporate.....830991832 Raleigh, NC......038006110

27. Taxpayer Identification Number (TIN): Eaton Corporate....34-1756467

28. **Other**: General terms and conditions of Selling Policy PCB Service, General Terms and Conditions of Sales, shall apply in its entirety.

29. **Miscellaneous:** For a listing of Contract clauses which are inclusive clauses of the Schedule Contract.

30. Recovery Purchasing: State and local governments are authorized to use GSA Schedules for disaster recover as provided for in Section 833 of the National Defense Authorization Act for Fiscal Year 2007 (P.L. 109-364). Specifically, it authorizes the use of Federal Supply Schedules by state and local governments to facilitate recovery from major disasters, terrorism, nuclear, biological, chemical, or radiological attacks. The disaster must be declared by the President under the Robert T. Stafford Disaster Relief and Emergency Assistance Act. State and local government entities means: the states of the United States, counties, municipalities, cities, towns, townships, tribal governments, public authorities (including public or Indian housing agencies under the United States Housing Act of 1937), school districts, colleges and other institutions of higher education, council of governments (Incorporated or not), regional or interstate government entities, or any other agency or instrumentality of the preceding entities (including any local educational agency or institution of higher education), and including legislative and judicial departments.

Recovery purchasing includes advance purchasing and pre-positioning in preparation of a disaster.

31. **Travel Mileage**: Mileage is charged at \$0.68 per mile if the work location is >60 miles (one way) from the Eaton Corporation Service Center.

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Eaton Electrical Sales	Offices
Alaska	Offices
Alaska Anchorage	907-564-8550
Alabama	907-304-6330
Birmingham	205-403-3850
Dothan	334-792-1142
Mobile	334-415-3744
Arkansas	10 01 410
Fayetteville (Bentonville)	479-271-6258
North Little Rock	501-791-2880
Arizona	0011012000
Phoenix (Tempe)	480-449-4212
Tucson	520-531-2380
California	
Bakersfield	661-396-2557
Fresno	209-448-1780
Los Angeles (Diamond Bar)	909-869-8200
Sacramento (Roseville)	916-780-4100
San Diego	619-291-4211
San Francisco (Lafayette)	925-454-3700
Colorado	
Denver (Littleton)	303-738-2300
Connecticut	
Hartford (Rocky Hill)	860-258-1949
Stratford	203-377-5838
Florida	
Deerfield Beach	954-698-0068
Jacksonville	904-292-5350
Orlando	407-772-3106
Miami Lakes	305-512-8201
Pensacola	850-479-3264
Sarasota	941-378-5404
Tampa	813-287-7000
Georgia	
Atlanta (Smryna)	678-309-4201
Columbus	706-322-7282
Macon	478-471-0500
Valdosta	229-249-9818
Hawaii	
Honolulu	808-594-4504
lowa	
Cedar Rapids	913-378-9554
Des Moines (Urbandale)	515-334-8955
Idaho	~~~ ~~~ ~~~
Boise	208-323-2802
Chicago (Glendale Heights)	630-260-6301
Decatur	217-872-1965
Peoria	309-649-1831
Rock Island	563-344-7800
Rockford	815-398-6585
Indiana	040 470 7504
Evansville	812-476-7581
Fort Wayne	260-483-6700
Indianapolis	317-334-4500
Kansas Kansas City (Lenexa)	913-327-3600
	316-263-0611
Wichita Kentucky	510-203-0011
	850_278_2125
Lexington	859-278-2135
Lexington Louisville	502-961-5500
Lexington Louisville Paducah	
Lexington Louisville Paducah Louisiana	502-961-5500 502-898-8322
Lexington Louisville Paducah	502-961-5500

Shreveport	318-868-7488
Massachusetts	
Boston (Franklin)	774-235-0200
Maryland	440 700 0700
Columbia	410-720-6700
Maine	007 000 7740
Augusta Michigan	207-623-7749
Grand Rapids	616-559-3500
Lansing	517-321-6292
Saginaw	989-753-5355
Southfield (Novi)	248-374-5100
Minnesota	240-374-3100
Duluth	218-727-9156
Minneapolis (Minnetonka)	952-939-5400
Missouri	
Springfield	417-882-8880
St Louis	636-717-3400
Mississippi	
Jackson	601-987-4706
Montana	
Bozeman	406-585-8087
Nebraska	
Omaha	402-339-3208
New Hampshire	
Bedford	603-543-3525
New Jersey	700 707 0000
Edison	732-767-9600
New Mexico	EOE 000 0000
Albuquerque Nevada	505-828-3800
Las Vegas	702-222-0332
Reno	775-852-7575
New York	110 002-1010
Albany	518-433-1175
Buffalo (Amherst)	716-691-4333
New York City	212-319-2100
Rochester (Fairport)	716-381-0510
Syracuse	315-437-7201
North Carolina	
Asheville (Arden)	828-687-3413
Charlotte	704-529-3536
Greensboro	336-282-0572
Raleigh	919-845-3550
Ohio	
Cincinnati	513-387-2000
Cleveland	216-265-2726
Columbus (Westerville)	614-899-4100
Dayton	937-431-3290
Toledo	419-867-2289
Willoughby Oklahoma	216-523-6778
Oklahoma Oklahoma City	405-947-3729
Tulsa	918-627-3312
Oregon	510-027-0312
Eugene (Lebanon)	541-505-7621
Medford	541-776-4849
Portland (Lake Oswego)	503-582-2712
Pennsylvania	
Allentown	610-391-8850
Philadelphia (Boothwyn)	610-497-6100
Pittsburgh	412-893-3646
York	717-757-1071
Puerto Rico	
Guaynabo	787-783-8300

South Carolina	
Charleston	843-529-1632
Columbia	803-799-2684
Greenville	864-232-5698
Tennessee	
Chattanooga	423-634-3239
Kingsport (Bristol)	423-989-3001
Knoxville (Rockford)	865-702-7200
Memphis	901-737-0200
Nashville	615-460-1600
Texas	
Austin	512-373-5800
Corpus Christi	512-857-8195
Dallas	817-410-1724
El Paso	915-779-5016
Houston	713-849-1600
Lubbock	806-765-0092
San Antonio	210-366-0093
Tyler	903-534-1800
Utah	
Salt Lake City	801-363-4788
Virginia	
Charlottesville	804-973-9299
Norfolk (Chesapeake)	757-424-5556
Richmond	804-285-2096
Roanoke	540-345-7809
Washington	
Kennewick	509-735-1551
Seattle (Bellevue)	425-644-5800
Spokane	509-922-4055
Wisconsin	
Appleton	920-380-2407
LaCrosse	608-796-2770
Milwaukee (Brookfield)	262-860-2202
West Virginia	
Charleston (Hurricane)	304-757-9556
Scott Depot	304-757-0617



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Eaton Electrical Serv Systems Division	
Alabama	
Birmingham (Pelham)	205-403-3800
Mobile (Theodore)	334-443-7171
Alaska	
Anchorage	907-562-8559
Arizona	307-302-0333
	400 440 4070
Phoenix (Tempe)	480-449-4270
California	
Los Angeles (Diamond Bar)	909-869-8200
Sacramento	916-780-4141
San Diego	619-291-4211
San Francisco (Lafayette)	925-454-3600
Colorado	
Denver (Littleton)	303-738-2350
Florida	
Miami (Deerfield Beach)	954-571-8282
Georgia	
Atlanta (Smyrna)	678-309-4242
Hawaii	010 000 1212
Honolulu	888-313-3212
	000-313-3212
Illinois	
Chicago (Glendale Heights)	630-260-6302
Kentucky	-
Louisville	502-961-5500
Louisiana	
Baton Rouge/New Orleans	225-756-1622
West Monroe	318-329-2102
Massachusetts	
Boston (Franklin)	774-235-0250
Maine	
Augusta (Winthrop)	207-377-5742
Maryland	201 011 0142
-	410 270 0157
Baltimore (Elkridge)	410-379-0157
Michigan	
Detroit (Novi)	248-374-5220
Grand Rapids	616-559-3500
Minnesota	
Duluth	218-722-5300
Minneapolis (Minnetonka)	612-912-1330
Kansas	
Kansas City (Lenexa)	913-327-3600
Missouri	•
St Louis	636-717-3599
North Carolina	
Raleigh/Durham	919-990-1580
New Jersey	010 000 1000
-	000 004 0070
Union	908-624-2370
New Mexico	
Albuquerque	505-884-2410
Nevada	
Las Vegas	702-309-4092
New York	
Buffalo (Amherst)	716-691-0008
Long Island/New York City	908-624-2350
(Edison, NJ)	
Mohawk	315-866-3170
North Carolina	
Raleigh/Durham	919-990-1580
	010 000 1000

216-265-2799			
210-205-2799			
405-947-3729			
1			
503-675-3461			
610-364-2600			
724-779-5800			
865-577-1220			
512-302-4011			
713-948-8235			
817-410-1624			
713-948-8235			
903-534-1800			
804-328-4701			
425-644-6250			
•			
920-380-2430			
•			
304-760-2190			
304-256-3918			

Contract No. GS-06F-0023R



## Distribution and Control Products and Services 25-000

DOMESTIC U.S.A. GENERAL TERMS AND CONDITIONS OF SALE, Effective: February 20, 2006 Supersedes Selling Policy 25-000, Pages 1-4, dated May 16, 2005

#### Terms and Conditions of Sale

The Terms and Conditions of Sale set forth herein, and any supplements which may be attached hereto, constitute the full and final expression of the contract for the sale of products or services (hereinafter referred to as Product(s) or Services by Eaton Electrical Inc. (hereinafter referred to as Seller) to the Buyer, and supersedes all prior quotations, purchase orders, correspondence or communications whether written or oral between the Seller and the Buyer. Notwithstanding any contrary language in the Buyer's purchase order, correspondence or other form of acknowledgment, Buyer shall be bound by these Terms and Conditions of Sale when it sends a purchase order or otherwise indicates acceptance of this contract, or when it accepts delivery from Seller of the Products or Services. THE CONTRACT FOR SALE OF THE PRODUCTS OR SERVICES IS EXPRESSLY LIMITED TO THE TERMS AND CONDITIONS OF SALE STATED HEREIN. ANY ADDITIONAL OR DIFFERENT TERMS PROPOSED BY BUYER ARE REJECTED UNLESS EXPRESSLY AGREED TO IN WRITING BY SELLER. No contract shall exist except as herein provided.

#### **Complete Agreement**

No amendment or modification hereto nor any statement, representation or warranty not contained herein shall be binding on the Seller unless made in writing by an authorized representative of the Seller. Prior dealings, usage of the trade or a course of performance shall not be relevant to determine the meaning of this contract even though the accepting or acquiescing party had knowledge of the nature of the performance and opportunity for objection.

#### Quotations

Written quotations are valid for 30 days from its date unless otherwise stated in the quotation or terminated sooner by notice.

Verbal quotations, unless accepted, expire the same day they are made.

A complete signed order must be received by Seller within 20 calendar days of notification of award, otherwise the price and shipment will be subject to re-negotiation.

#### Termination and Cancellation

Any order may be terminated by the Buyer only by written notice and upon payment of reasonable termination charges, including all costs plus profit.

Seller shall have the right to cancel any order at any time by written notice if Buyer breaches any of the terms hereof, becomes the subject of any proceeding under state or federal law for the relief of debtors, or otherwise becomes insolvent or bankrupt, generally does not pay its debts as they become due or makes an assignment for the benefit of creditors.

#### Prices

All prices are subject to change without notice. In the event of a price change, the effective date of the change will be the date of the new price or discount sheet, letter or telegram. All quotations made or orders accepted after the effective date will be on the new basis. For existing orders, the price of the unshipped portion of an order will be the price in effect at time of shipment.

**Price Policy – Products and Services** When prices are quoted as firm for quoted shipment, they are firm provided the following conditions are met:

- 1. The order is released with complete engineering details.
- 2. Shipment of Products are made, and Services purchased are provided within the quoted lead time.
- When drawings for approval are required for any Products, the drawings applicable to those Products must be returned within

 $30^{(1)}$  calendar days from the date of the

original mailing of the drawings by Seller. The return drawings must be released for manufacture and shipment and must be marked "APPROVED" or "APPROVED AS NOTED". Drawing re-submittals which are required for any other reason than to correct Seller errors will not extend the 30day period.

If the Buyer initiates or in any way causes delays in shipment, provision of Services or return of approval drawings beyond the periods stated above, the price of the Products or Services will be increased 1% per month or fraction thereof up to a maximum of 18 months from the date of the Buyer's order. For delays resulting in shipment or provision of Services beyond 18 months from the date of the Buyer's order, the price must be renegotiated.

Price Policy - BLS Refer to Price Policy 25-050.

#### **Minimum Billing**

Orders less than \$1,000 will be assessed a shipping and handling charge of **5%** of the price of the order, with a minimum charge of \$25.00 unless noted differently on Product discount sheets.

060 days for orders through contractors to allow time for their review and approval before and after transmitting them to their customers.

#### Taxes

The price does not include any taxes. Buyer shall be responsible for the payment of all taxes applicable to, or arising from the transaction, the Products, its sale, value, or use, or any Services performed in connection therewith regardless of the person or entity actually taxed.

#### **TERMS OF PAYMENT**

#### Products

Acceptance of all orders is subject to the Buyer meeting Seller's credit requirements. Terms of payment are subject to change for failure to meet such requirements. Seller reserves the right at any time to demand full or partial payment before proceeding with a contract of sale as a result of changes in the financial condition of the Buyer. Terms of Payment are either Net 30 days from the date of invoice of each shipment or carry a cash discount based on Product type. Specific payment terms for Products are outlined in the applicable Product discount schedules.

#### Services

Terms of payment are net within 30 days from date of invoice for orders amounting to less than \$50,000.00.

Terms of payment for orders exceeding \$50,000.00 shall be made according to the following:

- 1. Twenty percent (20%) of order value with the purchase order payable 30 days from date of invoice.
- Eighty percent (80%) of order value in equal monthly payments over the performance period payable 30 days from date of invoice.

Except for work performed (i) under a firm fixed price basis or (ii) pursuant to terms of a previously priced existing contract between Seller and Buyer, invoices for work performed by Seller shall have added and noted on each invoice a charge of 3% (over and above the price of the work) which is related to Seller compliance with present and proposed environmental, health, and safety regulations associated with prescribed requirements covering hazardous materials management and employee training, communications, personal protective equipment, documentation and record keeping associated therewith.

#### Adequate Assurances

If, in the judgment of Seller, the financial condition of the Buyer, at any time during the period of the contract, does not justify the terms of payment specified, Seller may require full or partial payment in advance.



If payments are not made in accordance with these terms, a service charge will, without prejudice to the right of Seller to immediate payment, be added in an amount equal to the lower of 1.5% per month or fraction thereof or the highest legal rate on the unpaid balance.

#### Freight

Freight policy will be listed on the Product discount sheets, or at option of Seller one of the following freight terms will be quoted.

#### F.O.B. – P/S – Frt./Ppd. and Invoiced

Products are sold F.O.B. point of shipment freight prepaid and invoiced to the Buyer.

#### F.O.B. - P/S - Frt./Ppd. and Allowed

Products sold are delivered F.O.B. point of shipment, freight prepaid and included in the price.

### F.O.B. Destination - Frt./Ppd. and Allowed

At Buyer's option, Seller will deliver the Products F.O.B. destination freight prepaid and 2% will be added to the net price. The term "freight prepaid" means that freight charges will be prepaid to the accessible common carrier delivery point nearest the destination for shipments within the United States and Puerto Rico unless noted differently on the Product discount sheets. For any other destination contact Seller's representative.

#### Shipment and Routing

Seller shall select the point of origin of shipment,, the method of transportation, the type of carrier equipment and the routing of the shipment.

If the Buyer specifies a special method of transportation, type of carrier equipment, routing, or delivery requirement, Buyer shall pay all special freight and handling charges.

When freight is included in the price, no allowance will be made in lieu of transportation if the Buyer accepts shipment at factory, warehouse, or freight station or otherwise supplies its own transportation.

#### **Risk of Loss**

Risk of loss or damage to the Products shall pass to Buyer at the F.O.B. point.

#### **Concealed Damage**

Except in the event of F.O.B. destination shipments, Seller will not participate in any settlement of claims for concealed damage.

When shipment has been made on an F.O.B. destination basis, the Buyer must unpack immediately and, if damage is discovered must:

- 1. Not move the Products from the point of examination.
- 2. Retain shipping container and packing material.
- Notify the carrier in writing of any apparent damage.
- Notify Seller representative within 72 hours of delivery.

5. Send Seller a copy of the carrier's inspection report.

#### Witness Tests/Customer Inspection

Standard factory tests may be witnessed by the Buyer at Seller's factory for an additional charge calculated at the rate of \$2,500 per day (not to exceed eight (8) hours) per Product type. Buyer may final inspect Products at the Seller's factory for \$500 per day per Product type.

Witness tests will add one (1) week to the scheduled shipping date. Seller will notify Buyer fourteen (14) calendar days prior to scheduled witness testing or inspection. In the event Buyer is unable to attend, the Parties shall mutually agree on a rescheduled date. However, Seller reserves the right to deem the witness tests waived with the right to ship and invoice Products.

#### **Held Orders**

For any order held, delayed or rescheduled at the request of the Buyer, Seller may, at its sole option (1) require payment to be based on any reasonable basis, including but not limited to the contract price, and any additional expenses, or cost resulting from such a delay;(2) store Products at the sole cost and risk of loss of the Buyer; and/or (3) charge to the Buyer those prices under the applicable price policy. Payment for such price, expenses and costs, in any such event, shall be due by Buyer within thirty (30) days from date of Seller's invoice therefore." Any order so held delayed or rescheduled beyond six (6) months will be treated as a Buyer termination.

#### **Drawing Approval**

Seller will design the Products in line with, in Seller's judgment, good commercial practice. If at drawing approval Buyer makes changes outside of the design as covered in their specifications, Seller will then be paid reasonable charges and allowed a commensurate delay in shipping date based on the changes made.

#### **Drawing Re-Submittal**

When Seller agrees to do so in its quotation, Seller shall provide Buyer with the first set of factory customer approval drawing(s) at Seller's expense. The customer approval drawing(s) will be delivered at the quoted delivery date. If Buyer requests drawing changes or additions after the initial factory customer approval drawing(s) have been submitted by Seller, the Seller, at its option, may assess Buyer drawing charges. Factory customer approval drawing charges required due to misinterpretation by Seller will be at Seller's expense. Approval drawings generated by Bid-Manager are excluded from this provision.

#### WARRANTY

#### **Warranty For Products**

Seller warrants that the Products manufactured by it will conform to Seller's applicable specifications and be free from failure due to defects in workmanship and Effective: March 2012

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material for one (1) year from the date of installation of the Product or eighteen (18) months from the date of shipment of the Product, whichever occurs first.

In the event any Product fails to comply with the foregoing warranty Seller will, at its option, either (a) repair or replace the defective Product, or defective part or component thereof, F.O.B. Seller's facility freight prepaid, or (b) credit Buyer for the purchase price of the Product. All warranty claims shall be made in writing.

Seller requires all non-conforming Products be returned at Seller's expense for evaluation unless specifically stated otherwise in writing by Seller.

This warranty does not cover failure or damage due to storage, installation, operation or maintenance not in conformance with Seller's recommendations and industry standard practice or due to accident, misuse, abuse or negligence. This warranty does not cover reimbursement for labor, gaining access, removal, installation, temporary power or any other expenses, which may be incurred in connection with repair or replacement.

This warranty does not apply to equipment not manufactured by Seller. Seller limits itself to extending the same warranty it receives from the supplier.

#### **Extended Warranty for Products**

If requested by the Buyer and specifically accepted in writing by Seller, the foregoing standard warranty for Products will be extended from the date of shipment for the period and price indicated below:

24 months -2% of Contract Price 30 months -3% of Contract Price 36 months -4% of Contract Price

#### Special Warranty (In and Out) for Products

If requested by the Buyer and specifically accepted in writing by Seller, Seller will, during the warranty period for Products, at an additional cost of 2% of the contract price, be responsible for the direct cost of:

- 1. Removing the Product from the installed location.
- 2. Transportation to the repair facility and return to the site.
- 3. Reinstallation on site.

The total liability of Seller for this Special Warranty for Products is limited to 50% of the contract price of the particular Product being repaired and excludes expenses for removing adjacent apparatus, walls, piping, structures, temporary service, etc.

#### Warranty For Services

Seller warrants that the Services performed by it hereunder will be



Price List Effective: March 2012 Page 9

performed in accordance with generally accepted professional standards.

The Services, which do not so conform, shall be corrected by Seller upon notification in writing by the Buyer within one (1) year after completion of the Services.

Unless otherwise agreed to in writing by Seller, Seller assumes no responsibility with respect to the suitability of the Buyer's, or its customer's, equipment or with respect to any latent defects in equipment not supplied by Seller. This warranty does not cover damage to Buyer's, or it's customer's, equipment, components or parts resulting in whole or in part from improper maintenance or operation or from their deteriorated condition. Buyer will, at its cost, provide Seller with unobstructed access to the defective Services, as well as adequate free working space in the immediate vicinity of the defective Services and such facilities and systems, including, without limitation, docks, cranes and utility disconnects and connects, as may be necessary in order that Seller may perform its warranty obligations. The conducting of any tests shall be mutually agreed upon and Seller shall be notified of, and may be present at, all tests that may be made.

Warranty for Power Systems Studies Seller warrants that any power systems studies performed by it will conform to generally accepted professional standards. Any portion of the study, which does not so conform, shall be corrected by Seller upon notification in writing by the Buyer within six (6) months after completion of the study. All warranty work shall be performed in a single shift straight time basis Monday through Friday. In the event that the study requires correction of warranty items on an overtime schedule, the premium portion of such overtime shall be for the Buyer's account.

Limitation on Warranties for Products, Services and Power Systems Studies THE FOREGOING WARRANTIES ARE EXCLUSIVE EXCEPT FOR WARRANTY OF TITLE. SELLER DISCLAIMS ALL OTHER WARRANTIES INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

CORRECTION OF NON-CONFORMITIES IN THE MANNER AND FOR THE PERIOD OF TIME PROVIDED ABOVE SHALL CONSTITUTE SELLER'S SOLE LIABILITY AND BUYER'S EXCLUSIVE REMEDY FOR FAILURE OF SELLER TO MEET ITS WARRANTY OBLIGATIONS, WHETHER CLAIMS OF THE BUYER ARE BASED IN CONTRACT, IN TORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY), OR OTHERWISE.

#### Asbestos

Federal Law requires that building or facility owners identify the presence, location and quantity of asbestos containing material (hereinafter "ACM") at work sites. Seller is not licensed to abate ACM. Accordingly, for any contract which includes the provision of Services, prior to (i) commencement of work at any site under a specific Purchase Order, (ii) a change in the work scope of any Purchase Order, the Buyer will certify that the work area associated with the Seller's scope of work includes the handling of Class II ACM, including but not limited to generator wedges and high temperature gaskets which include asbestos materials. The Buyer shall, at its expense, conduct abatement should the removal, handling, modification or reinstallation, or some or all of them, of said Class II ACM be likely to generate airborne asbestos fibers; and should such abatement affect the cost of or time of performance of the work then Seller shall be entitled to an equitable adjustment in the schedule, price and other pertinent affected provisions of the contract.

#### **Compliance with Nuclear Regulation**

Seller's Products are sold as commercial grade Products not intended for application in facilities or activities licensed by the United States Nuclear Regulatory Commission for atomic purposes. Further certification will be required for use of the Products in any safetyrelated application in any nuclear facility licensed by the U.S. Nuclear Regulatory Commission.

#### **Returning Products**

Authorization and shipping instructions for the return of any Products must be obtained from Seller before returning the Products. When return is occasioned due to Seller error, full credit including all transportation charges will be allowed.

#### **Product Notices**

Buyer shall provide the user (including its employees) of the Products with all Seller supplied Product notices, warnings, instructions, recommendations, and similar materials.

#### **Force Majeure**

Seller shall not be liable for failure to perform or delay in performance due to fire, flood, strike or other labor difficulty, act of God, act of any governmental authority or of the Buyer, riot, embargo, fuel or energy shortage, car shortage, wrecks or delays in transportation, or due to any other cause beyond Seller's reasonable control. In the event of delay in performance due to any such cause, the date of delivery or time for completion will be extended by a period of time reasonably necessary to overcome the effect of such delay.

#### Liquidated Damages

Contracts which include liquidated damage clauses for failure to meet shipping or job completion promises are not acceptable or binding on Seller, unless such clauses are specifically accepted in writing by an authorized representative of the Seller at its headquarters office.

#### Patent Infringement

Seller will defend or, at its option, settle any suit or proceeding brought against Buyer, or Buyer's customers, to the extent it is based upon a claim that any Product or part thereof, manufactured by Seller or its subsidiaries and furnished hereunder. infringes any United States patent, other than a claim of infringement based upon use of a Product or part thereof in a process, provided Seller is notified in reasonable time and given authority, information and assistance (at Seller's expense) for the defense of same. Seller shall pay all legal and court costs and expenses and court-assessed damages awarded therein against Buyer resulting from or incident to such suit or proceeding. In addition to the foregoing, if at any time Seller determines there is a substantial question of infringement of any United States patent, and the use of such Product is or may be enjoined, Seller may, at its option and expense: either (a) procure for Buyer the right to continue using and selling the Product; (b) replace the Product with non-infringing apparatus; (c) modify the Product so it becomes noninfringing; or (d) as a last resort, remove the Product and refund the purchase price, equitably adjusted for use and obsolescence. In no case does Seller agree to pay any recovery based upon its Buyer's savings or profit through use of Seller's Products whether the use be special or ordinary. The foregoing states the entire liability of Seller for patent infringement.

The preceding paragraph does not apply to any claim of infringement based upon: (a) any modification made to a Product other than by Seller; (b) any design and/or specifications of Buyer to which a Product was manufactured; or (c) the use or combination of Product with other products where the Product does not itself infringe. As to the above-identified claim situations where the preceding paragraph does not apply, Buyer shall defend and hold Seller harmless in the same manner and to the extent as Seller's obligations described in the preceding paragraph. Buyer shall be responsible for obtaining (at Buyer's expense) all license rights required for Seller to be able to use software products in the possession of Buyer where such use is required in order to perform any Service for Buyer.

With respect to a Product or part thereof not manufactured by Seller or its subsidiaries, Seller will attempt to obtain for Buyer, from



the supplier(s), the patent indemnification protection normally provided by the supplier(s) to customers.

#### **Compliance with OSHA**

Seller offers no warranty and makes no representation that its Products comply with the provisions or standards of the Occupational Safety and Health Act of 1970, or any regulation issued thereunder. In no event shall Seller be liable for any loss, damage, fines, penalty or expenses arising under said Act.

#### Limitation of Liability

THE REMEDIES OF THE BUYER SET FORTH IN THIS CONTRACT ARE EXCLUSIVE AND ARE ITS SOLE REMEDIES FOR ANY FAILURE OF SELLER TO COMPLY WITH ITS OBLIGATIONS HEREUNDER.

NOTWITHSTANDING ANY PROVISION IN THIS CONTRACT TO THE CONTRARY, IN NO EVENT SHALL SELLER BE LIABLE IN CONTRACT, IN TORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY) OR OTHERWISE FOR DAMAGE TO PROPERTY OR EQUIPMENT OTHER THAN PRODUCTS SOLD HEREUNDER, LOSS OF PROFITS OR REVENUE, LOSS OF USE OF PRODUCTS, COST OF CAPITAL, CLAIMS OF CUSTOMERS OF THE BUYER OR ANY SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES WHATSOEVER, REGARDLESS OF WHETHER SUCH POTENTIAL DAMAGES ARE FORESEEABLE OR IF SELLER HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

THE TOTAL CUMULATIVE LIABILITY OF SELLER ARISING FROM OR RELATED TO THIS CONTRACT WHETHER THE CLAIMS ARE BASED IN CONTRACT, IN TORT (INCLUDING NEGLIGENCE OR STRICT LIABILITY) OR OTHERWISE, SHALL NOT EXCEED THE PRICE OF THE PRODUCT OR SERVICES ON WHICH SUCH LIABILITY IS BASED. Effective: March 2012 Page 11

## **PCB Service**

#### Selling Policy General Terms and Conditions of Sales, Effective June 1, 1999

#### A. PCB Projects

Work to be performed by Cutler-Hammer in servicing, processing or repairing Polychlorinated Biphenyl (PCB) contaminated electrical equipment, including the handling or disposing by Cutler-Hammer of PCBs, PCB solid material and/or equipment or material containing or contaminated with PCBs ("Waste Products") shall hereafter be collectively referred to as a "PCB Project".

Proposal in accordance with the terms and conditions set forth herein, and the price the Buyer agrees to pay to Cutler-Hammer for such work shall be that stated in the Proposal.

#### B. PCB Project Indemnification

- For PCB Projects as defined in paragraph A., Cutler-Hammer shall indemnify and save the Buyer harmless from and against any:
  - (a) Civil fines or penalties arising from Cutler-Hammer's failure to comply with applicable federal, state or local laws, statutes or regulations regulating the handling, transportation, storage or disposal of the Waste Products; provided that Cutler-Hammer reserves its right to contest liability under such law, statute or regulation; or
  - Expenses relating to the (b) clean-up of an environmental release of the Waste Product occurring on the Buyer's premises during performance of the work to the extent that the environmental release results from the negligent, willful or unlawful act of Cutler-Hammer; provided that Cutler-Hammer's obligations shall be limited to the clean-up of the environmental release in accordance with the standards of applicable federal, state or local law statute, regulation or governmental directive which regulates the clean-

up of the Waste Product, or in the event no applicable standards exist which regulate the environ-mental clean-up of the Waste Products, Cutler-Hammer shall adopt clean-up standards and methods appropriate to the environmental release situation; and provided further that Cutler-Hammer reserves the right to negotiate environmental

clean-up methods and

appropriate regulatory

standards with the

agency.

- 2. Cutler-Hammer's obligation to indemnify the Buyer under the indemnification contained in this paragraph (B) is conditioned upon the Buyer giving Cutler-Hammer timely written notice of any event or proceeding for which indemnification may be sought, and affording Cutler-Hammer the opportunity to take such actions as may be desirable to contain or minimize the consequences of an environmental release and to defend or settle any proceeding on behalf of the Buyer.
- In no event shall Cutler-Hammer be liable under the indemnification contained in this paragraph (B) for any special, indirect, incidental, or consequential damages whatsoever.

#### C. Buyer's Cooperation Buyer agrees to cooperate fully with Cutler-Hammer in performance of the PCB Project and to assist Cutler-Hammer in its compliance with all applicable laws, rules and regulations. Buyer acknowledges that its strict compliance with such laws, rules and regulations is essential.

If the scope of work hereunder does not include disposing by Cutler-Hammer of any Waste Product, Buyer shall retain sole responsibility and liability for storing, handling, processing and disposing of any and all such Waste Product at the site prior to commencement of the work hereunder or produced during performance of the work hereunder.

#### D. Additional Work

Any additional work performed by Cutler-Hammer for Buyer, beyond the scope of the Proposal, shall be performed in accordance with these general terms and conditions, and Buyer shall pay Cutler-Hammer for same at Cutler-Hammer's then current rates for such services, or as may be otherwise negotiated by the parties.

**Non-Conforming Waste Product** E. Cutler-Hammer reserves the right but not the obligation to inspect, sample and/or test the Waste Product prior to or subsequent to assuming title to the Waste Product. If, prior to taking title, the Waste Product is found to be nonconforming, Cutler-Hammer may suspend performance of the PCB Project until Cutler-Hammer and Buyer, acting in good faith, agree upon modifications to the PCB Project. If, after taking title to the Waste Product, the Waste Product is found to be non-conforming, Cutler-Hammer may, upon written notice to Buyer, revoke its acceptance of the Waste Product, at which time title to and responsibility and liability for the Waste Product shall revest in Buyer. Unless Cutler-Hammer and Buyer agree upon appropriate modifications to the PCB Project, Cutler-Hammer will return the Waste Product to Buyer within a reasonable period of time and Buyer shall pay Cutler-Hammer for all charges and expenses in handling, storing or transporting the non-conforming Waste Product.

> Cutler-Hammer shall have no liability with respect to the non-conforming Waste Product except for liability resulting solely from its failure to exercise due care in handling the non-conforming Waste Product, and Buyer agrees to indemnify, defend and save harmless Cutler-Hammer from and against all such liabilities, including but not limited to personal injury (including death) and damage to any property, including contamination of the environment.

Waste Product shall be considered non-conforming if it contains constituents or possesses characteristics or properties which are not disclosed in the Waste Product description.

#### F. Buyer's Warranties

The Buyer warrants and represents to Cutler-Hammer that:

 Buyer will comply with and fulfill its obligations as set forth herein;





- (b) Buyer will comply with any and all applicable law, statute, regulation or any other governmental directive applicable to Buyer with respect to any PCB project; and
- (c) Buyer has sole title, or the full right to transfer title, to Waste Product which is tendered.

#### G. Governmental Prohibition

In the event any federal, state or local governmental regulation or act prohibits Cutler-Hammer from completing the PCB Project or servicing and/or repairing, pursuant to the warranty contained herein, Buyer's PCB or PCB contaminated electrical equipment, Cutler-Hammer's sole obligation, and Buyer's exclusive remedy, shall be limited to the refund of the portion of the price reasonably allocated to the uncompleted portion of the PCB Project.

### H. Purchaser's Notification

Buyer acknowledges the importance of responding promptly to any PCB related problem or condition at the site. Accordingly, Buyer hereby agrees to notify Cutler-Hammer within forty-eight (48) hours after discovery of any PCB related problem or condition created solely by Cutler-Hammer at Buyer's site.

#### I. Title and Risk of Loss

Title and risk of loss to the Waste Product (if disposal of same is part of the PCB Project) shall transfer to Cutler-Hammer's subcontractors upon placement thereof on the vehicles of such subcontractors.



	D'	1.10.1				D.F. C. H. H.
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Low Voltage Bus Duct	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2007, CA08101001E, http://www.eaton.com/cag http://www.eaton.com/catalog	Greenwood, SC	2 wks dwgs + 6-14 wks prod ARO
Low Voltage Bus Plugs	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2007, CA08101001E See Note Below http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	2 wks dwgs + 6-14 wks prod ARO
Medium Voltage Non- Segregated	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Non-Segregated Phase Bus Duct, Technical Data, TD01702001E,, July 2003 http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	6-8 wks dwgs + 1-16 wks prod ARO
High Resistance Pulsing Ground	Systems				1	
C-HRG Low Voltage	14.00%	0.8600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC	6 - 8 weeks
Motor Control Assemblies, Med	ium Voltage Sta	rters				
Ampgard	43.00%	0.5700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Motor Starter (Ampgard)-Medium Voltage, TD02003001E, May 2004 http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC	3-4 wks dwgs + 8-10 wks prod ARO
AMPGARD Parts (less Synch): After Market Products	33.00%	0.6700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	AMPGARD Renewal and Replacement Parts Air Break 200, 400, 700 Amp, Renewal Parts Data 8855A, September 1988 http://www.eaton.com/cag http://www.eaton.com/icatalog AMPGARD MV Motor Control Vacuum Break SJ Series, Renewal Parts, RP.48J.01.T.E. March 2000 http://www.eaton.com/icatalog http://www.eaton.com/cag		As published in Price and Availability Digest
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Medium Voltage Contactors, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Contactors, Price List, PL02728003E, September 2010	Cutler-Hammer Solutions for Medium Voltage Contactors, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Contactors, Price List, PL02728003E, March 2006 http://www.eaton.com/cag http://www.eaton.com/catalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO
Power Factor Correction			•	•		
Power Factor Correction Capacitor Banks	34.00%	0.6600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Eaton/Cutler-Hammer, Commonwealth Sprague Low Voltage Power Factor Correction, Capacitor Banks and Harmonic Filters, TD02607001E, December 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC	6-8 days ARO
Harmonic Filters	34.00%	0.6600				
Switchgear, Low Voltage					1	1
Magnum DS / NRX	44.00%	0.5600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, PL01301016E	Magnum DS Metal-Enclosed Low Voltage Switchgear, Technical Data, March 2003, TD01901001E, http://www.eaton.com/icatalog http://www.eaton.com/cag	Asheville, NC	6 wks dwgs + 14 wks prod ARO
Power Circuit Breakers, NRX	29.00%	0.7100		Magnum DS Low Voltage Power Circuit Breaker Engineering Data, TD01301004E, July 2003, http://www.eaton.com/cag http://www.eaton.com/catalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (Magnum DS)	2.00%	0.9800		Magnum DS Low Voltage Power Circuit Breaker Engineering Data, TD01301004E, July 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (DS and DSL)	3.00%	0.9700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, PL01301016E	Price List, DS and DSL Low Voltage Power Circuit Breakers, PL.22G.01.P.E., October 1998, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (DS II and DSL II)	3.00%	0.9700		Price List, DS II and DSL II Low Voltage Power Circuit Breakers, PL.22B.01.P.E., October 1998, http://www.eaton.com/icatalog http://www.eaton.com/cag		



	Discount	Multiplier to				Delivery (Destination)
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Power Circuit Breakers (Systems Pow-R)	3.00%	0.9700	Price List, Systems Pow-R Breaker, PL01301013E, November 2007, Eaton Bid Manager Release 7.3 (CD-ROM)	Price List, Systems Pow-R Breaker, PL.22A.01A.P.E., October 1999, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver , PA	8 weeks
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Low Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Low Voltage Power Circuit Breakers, Price List, PL02728001E, August 2011	Cutler-Hammer Solutions for Low Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Low Voltage Power Circuit Breakers, Price List, PL02728001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/catalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO
LVAR-Replacement Breakers	24.00%	0.7600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/catalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARC depending on style and quantity
RPR-2 Remote Power Racking System	24.00%	0.7600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/caa	Beaver, PA	5 days to 8 weeks ARC depending on style and quantity
ARMS (Arc Reduction Maintenance Switches) Magnum DS	-13.00%	1.1300	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/icatalog	Beaver, PA	5 days to 8 weeks ARC depending on style and quantity
Low Voltage Digitrip Retrofit Kits	10.00%	0.9000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARC depending on style and quantity
Switchgear, Medium Voltage						
Metal Clad, VarClad-W	48.00%	0.5200	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Distribution and Control Products February 2007, Consulting Application Guide June 2006, CA08104001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	1-8 wks dwgs + 4-18 wks prod ARO
Metal-Enclosed Breakers and MVS Switchs	40.00%	0.6000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Distribution and Control Products February 2007 Consulting Application Guide, June 2006, CA08104001E / CSS 18507, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	1-8 wks dwgs + 4-18 wks prod ARO
MV Circuit Breakers (VCP and VCP-W) and Ground & Test (G&T) device	-30.00%	1.3000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E PL01301001E - Dec '07 PL01301006E - Feb '05 PL01301010E - Oct '06 38kV Price List 2008	http://www.eaton.com/icatalog		
Renewal Parts for MV Circuit Breakers (DHP, VCP & VCP- W)	-25.00%	1.2500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E CA08101001E dated 02/07	http://www.eaton.com/cag http://www.eaton.com/icatalog		
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Medium Voltage Power Circuit Breakers, Class I Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Power Circuit Breakers, Price List, PL02728003E, September 2010	Cutler-Hammer Solutions for Medium Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Power Circuit Breakers, Price List, PL02728002E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO
Medium Voltage Vacuum Replac	cement Breaker	s				
Type Westinghouse DH	26.00%	0.7400	VR-Series Medium Voltage Vacuum Replacement Circuit Breakers, Price List, PL02707001E, April 2006, Pages 1 to 24	VR - Series Vacuum Replacement Breakers for Westinghouse Type DH, PA02708001E, Mapy 2003, http://www.eaton.com/icatalog http://www.eaton.com/cag	Greenwood, SC	10 - 12 wks
Туре ІТЕ-НК	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for ITE Type 5HK and 5HK (Model 03), PA02708002E, May 2003, http://www.eaton.com/cag http://www.eaton.com/catalog		
Type AC MA	26.00%	0.7400		The Advance of the		



		1	es Maintenance and Management			
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination Days ARO
Type GE-AM	26.00%	0.7400	VR-Series Medium Voltage Vacuum	VR - Series Vacuum Replacement Breakers for		
			Replacement Circuit Breakers, Price List,	General Electirc Type AM4.16 & AM13.8,		
			PL02707001E, April 2006, Pages 1 to 24	PA02708004E, May 2003,		
				http://www.eaton.com/cag		
				http://www.eaton.com/icatalog		
Type FPE DST-2	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for		
				Federal Pacific Electric Type DST-2,		
				PA02708005E, May 2003,		
				http://www.eaton.com/cag		
				http://www.eaton.com/icatalog		
Type AC AM250	26.00%	0.7400		VR - Series Voltage Vacuum Replacement		
			Breakers for Allis-Chalmers Type AM250,			
				PA02708006E, May 2003,		
				http://www.eaton.com/cag		
Turna Wastinghousa DHR	26.00%	0.7400		http://www.eaton.com/icatalog		
Type Westinghouse DHP	20.00%	0.7400		VR - Series Vacuum Replacement Breakers for		
				ITE Type 5HV, PA02708008E, May 2003,		
				http://www.eaton.com/cag		
				http://www.eaton.com/icatalog		
Type ITE-HV	26.00%	0.7400	1	VR - Series Vacuum Replacement Breakers for		
- I				Allis-Chalmers Type F-Series, PA02708009E,		
		1		May 2003, http://www.eaton.com/cag		
		1		http://www.eaton.com/icatalog		
Type AC F-Series	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for		
		1		Federal Pacific Electric Type DST,		
				PA02708010E, May 2003,		
				http://www.eaton.com/cag		
				http://www.eaton.com/icatalog		
Type FPE DST	26.00%	0.7400	VR-Series Medium Voltage Vacuum	VR - Series Vacuum Replacement Breakers for		
Type McGraw-Edison PSD	26.00%	0.7400	Replacement Circuit Breakers, Price List,	McGraw-Edison Type PSD, PA02708011E, May		
	26.00%	0.7400	PL02707001E, April 2006, Pages 1 to 24	2003 http://www.eaton.com/cag PL02709001E		
Type McGraw-Edison WSA	20.00%	0.7400		PE02709001E		
Power Fuses			•	•		
Power Fuses: MOUNTINGS	64.00%	0.3600	Eaton Bid Manager Release 7.7 (CD-ROM),	Medium Voltage Current Limiting Fuses, CLE,	Cabo Rojo, PR	As published in Price
CURRENT LIMIT			CD08313001E	HLE, HCL, CLS, CLPT, NCLPT, CX and CXN	-	and Availability Dige
				1000V - 38kV, PG01303001E / CSS20707, July		
Power Fuses: MOUNTINGS	57.00%	0.4300		2003, http://www.eaton.com/cag		
EXPULSION				http://www.eaton.com/icatalog		
Power Fuses:	63.00%	0.3700				
FILTERS/CONDENSERS						
Power Fuses: DBU EXP HIGH	3.00%	0.9700				
VOLTAGE FUSE		0.4500		1		
Power Fuses: HOLDERS FOR	55.00%	0.4500				
BA FUSES	55 000/	0.4500				
Power Fuses: HOLDERS FOR	55.00%	0.4500				
RBS/RDB FUSES Power Fuses: DBA EXP HIGH	56.00%	0.4400				
	50.00%	0.4400				
VOLTAGE FUSE Power Fuses: RBA/RDB EXP	56.00%	0.4400				
FUSE REFILLS	50.0070	0.4400				
POSE REFILLS Power Fuses: BA ECP FUSE	57.00%	0.4300				
REFILLS	57.0070	0.4500				
Power Fuses: Current Limiting	58.00%	0.4200	1			
CLEPT HIGH VOLTAGE				1		
FUSE		1		1		
Power Fuses: Current Limiting	58.00%	0.4200	1	1		
CX/CXN HIGH VOLTAGE						
FUSE				1		
Power Fuses: Current Limiting	51.00%	0.4900				
CLT HIGH VOLTAGE FUSE		1				
Power Fuses: Current Limiting	59.00%	0.4100				
CLS HIGH VOLTAGE FUSE		1				
Power Fuses: Current Limiting	58.00%	0.4200				
HLE HIGH VOLTAGE FUSE		1				
		1				
Power Fuses: Current Limiting CLE HIGH VOLTAGE FUSE	45.00%	0.5500				



			es Maintenance and Management			
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Protective Relays: MP3000, FP5000, DT3000	34.00%	0.6600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006. http://www.eaton.com/cag http://www.eaton.com/icatalog	Watertown, WI Pittsburgh, PA	1 day to 2 weeks
Predictive Diagnostics	10.00%	0.9000	Insulgard, BR02713001E / CSS 2015, April 2002, Pages 1 to 8	Insulgard, BR02713001E / CSS 2015, April 2002, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Transfer Switches						
Automatic & Manual	37.90%	0.6210	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC Juarez, Mexico Milton, Ontario (Canada)	2-15 wks ARO <b>See</b> Note Below
Residential Transfer Switches (50-400 amps)	49.00%	0.5100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC Juarez, Mexico Milton, Ontario (Canada)	2-15 wks ARO <b>See</b> Note Below
Circuit Breakers			•	•	•	
Molded Case (Frame Types): JA, JB, KA, KB, LA, LAB, MA, NB, PB, Mark 75	66.60%	0.3340	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Quick Lag: Mark 75, HQP, Cable In Cable Out	64.35%	0.3565	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types): EHD EDS	63.20%	0.3680				
Circuit Breakers				-		
Molded Case (Frame Types): AB BREAKERS - FB	52.00%	0.4800	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types):GB,GHB, GC, GHC	63.20%	0.3680				
Molded Case (Frame Types): FD,KD, HKD, ND, RD	63.20%	0.3680				
Molded Case (Frame Types):JD, HJD, LD, HLD	63.20%	0.3680				
Molded Case (Frame Types):HMCP, GMCP	63.20%	0.3680				
Molded Case (Frame Types) Series G MCCBs Frames E, J, L	45.00%	0.5500				
Molded Case (Series C Accessories) Electronic trip versions with Energy Monitoring functions and ARMS – Arc Reduction Maintenance Switches	45.00%	0.5500				
Maintenance Switches	45.00%	0.5500				
Ground Fault Earth Leakage Modules 30mA	45.00%	0.5500				
Fusible Switches (FDP)	41.00%	0.5900				
Miniature Circuit Breakers - In	dustrial Circuit I	Breakers			-	-
Bolt-On Combination Type Arc Fault Circuit Interrupter, Types QBCAF - 10kAIC	45.00%	0.5500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, February 2007 U.S. Catalog, CA08101001E http://www.eaton.com/icatalog http://www.eaton.com/icatalog	Arecibo, PR, Las Piedras, PR & Dominican Republic	Stock to 2 weeks
Bolt-On Combination Type Arc Fault Circuit Interrupter, Types QBHCAF - 22kAIC	45.00%	0.5500		http://www.eaton.com/cag		



	Discount	Multiplier to				Delivery (Destination)
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Load Centers (Type CH)				•	-	
Circuit Breakers: CH CCH CHH CHQ CHT (Incl. GFI and AFCI)	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001 Ehttp://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	Stock to 2 weeks
Circuit Breakers: CHP PLUG- ON COMMERCIAL	80.00%	0.2000				
Load Centers: MCB and MLO LOADCENTER 1PH	80.00%	0.2000				
Load Centers: MCB LOADCENTER 3PH	81.00%	0.1900				
Load Centers: SURGE & LIGHTING ARRESTORS	79.00%	0.2100				
Enclosures Only: CC CCH CHH AND CSR CIR BKRS	80.00%	0.2000				
Accessories: GRND BARS, NEUTRALS AND B PHASE ADAPTER KITS	81.00%	0.1900	•			
Accessories: RAINTIGHT HUBS	80.00%	0.2000				
Accessories: SMART HOUSE CABLE PROTECTORS	80.00%	0.2000				
CH Pool Panels	79.00%	0.2100				
Loadcenters (Type BR)				•		-
Circuit Breakers: BR BRH BD BQ BQC BRSN BRWH (Incl. GFI and AFCI)	85.00%	0.1500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001 Ehttp://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	Stock to 2 weeks
Load Centers: MCB and MLO LOADCENTER 1PH and 3PH	85.00%	0.1500				
Accessories	85.00%	0.1500				
BR Pool Panels	84.00%	0.1600				
Retrofit Interior Kit	6.00%	0.9400				
Load Centers Breakers-Classifie	ed					
BR (1") Plug-on Combination Type Arc Fault Circuit Interrupter	80.00%	0.2000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E			Stock to 2 weeks
CL (1") Classified Plug-on Combination Type Arc Fault Circuit Interrupter	80.00%	0.2000				
Panelboards		4			<u>.</u>	<u>.</u>
Panelboards - Pow-R-Line PRL 1a and 2a	78.00%	0.2200	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Serivces, U.S. Products Catalog February 2007,	Sumter, SC	4 to 8 weeks
Panelboards - Pow-R-Line PRL 3a	78.00%	0.2200		http://www.eaton.com/caalog		
Panelboards - Pow-R-Line 4b	76.00%	0.2400		http://www.eaton.com/reatalog		
Panelboards - Pow-R-Line 4f	71.00%	0.2900				
Pow-R-Command Lighting Control	73.00%	0.2700				
Panelboards - Column Type	55.00%	0.4500				
Switchboards						
Switchboards - Pow-R-Line C Breaker	72.00%	0.2800	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, Federal Systems Integration	Switchboard Price List, January 2003 http://www.eaton.com/cag	Sumter, SC	4 wks dwgs + 2 - 12 wks prod ARO
Switchboards - Pow-R-Line C Fusible	60.00%	0.4000	Services Confidential Price List, January 2012	http://www.eaton.com/icatalog		
Switchboards - IFS	66.00%	0.3400				
Panelboards and Switchboards -	Aftermarket					
Retrofit Panelboards - Pow-R- Line PRL 1R and 2R	73.00%	0.2700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, Federal Systems Integration Services Confidential Price List, January 2012	Cutler-Hammer Distribution Products and Serivces, U.S. Products Catalog February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog	Sumter, SC	4 wks dwgs + 2 - 12 wks prod ARO



	Multiplier to List 0.6200 Switchboards	Price List	Selection / Technical Catalog Switchboard Price List, January 2003 http://www.eaton.com/cag	Production Locations	Delivery (Destination) Days ARO					
(%) 38.00% melboards and S ocation tlanta	List 0.6200		Switchboard Price List, January 2003	Production Locations						
<mark>nelboards and S</mark> ocation tlanta										
ocation tlanta	Switchboards		http://www.eaton.com/cag							
ocation tlanta	Switchboards		http://www.eaton.com/icatalog							
tlanta		are available on an emergency / expedited b	asis for a price adder from Satellite Plants at the	following locations.						
		Location Telephone								
		GA		770-944-1022						
		MD		410-796-7777						
hicago		IL		630-860-3500						
leveland		ОН		216-433-0616						
allas		TX		972-343-5799						
enver		СО		303-366-2080						
		CT		860-688-5330						
		TX		713-688-8430						
		CA		909-390-8853						
		NJ		609-835-4230						
,	Switchboards	are available on an emergency / expedited b	asis for a price adder from Satellite Plants at the	following locations.	1					
				407-264-9300	1					
				480-449-4222	1					
				919-544-7074	1					
•				314-842-7797	1					
	<u></u>									
	0									
eallie				25 251 9001						
17.00%	0.8300	Federal Systems Integration Services	Cutler-Hammer Distribution Products & Services	Watertown WI	Product:					
		Confidential Price List, January 2012	U.S. Product Catalog February 2007, CA8101001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Pittsburgh, PA	1 day to 6 weeks;					
		-		Denver, CO	System:					
		Eaton Bid Manager Release 7.7 (CD-ROM).			As Negotiated					
		CD08313001E								
28.00%	0.7200									
24.00%	0.7600									
28.000/	0.7200									
28.00%	0.7200									
67.00%	0.3300	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	RV/Campground, Marina, PG00600001E, August	Lincoln, IL	3 days to 4 weeks					
			http://www.eaton.com/icatalog		<u>l</u>					
-										
		Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	U.S. Product Catalog February 2007,	Raleigh, NC	5 to 7 weeks ARO					
04.0070	0.5000									
72.00%	0.2800		Technical Data Sheets							
65.50%	0.3450									
67.00%	0.3300									
72.00%	0.2800				1					
54.00%	0.4600				1					
74.00%	0.2600									
70.00%	0.3000									
74.70%	0.2530	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007,	Juarez, Mexico Chicago, IL	Stock to 8 weeks					
	enver artford ouston os Angeles ew Jersey nelboards and S rlando noenix aleigh : Louis an Francis eattle 17.00% 17.00% 17.00% 28.00% 28.00% 28.00% 64.00% 64.00% 64.00% 65.50% 65.50% 65.50% 72.00% 72.00% 72.00%	Enver           artford           pouston           pos Angeles           ew Jersey           neboards and Switchboards           rlando           noenix           aleigh           :           17.00%           0.8300           17.00%           0.8300           17.00%           0.8300           17.00%           0.8300           17.00%           0.8300           17.00%           0.7200           28.00%           0.7200           28.00%           0.7200           28.00%           0.7200           67.00%           0.3600           64.00%           0.3600           65.50%           0.3450           67.00%           0.2800           65.50%           0.3300           72.00%           0.2800           54.00%           0.2600           74.00%           0.2600           70.00%	Action         CO           artford         CT           pouston         TX           ps Angeles         CA           ew Jersey         NJ           netboards and Switchboards         are available on an emergency / expedited b           frando         FL           openix         AZ           aleigh         NC           cLouis         MO           an Francisco         CA           an Francisco         CA           17.00%         0.8300           17.00%         0.8300           17.00%         0.8300           17.00%         0.8300           28.00%         0.7200           28.00%         0.7200           28.00%         0.7200           28.00%         0.7200           28.00%         0.7200           28.00%         0.7200           64.00%         0.3600           72.00%         0.3600           72.00%         0.3600           64.00%         0.3600           72.00%         0.2800           65.50%         0.3450           67.00%         0.3300           72.00%         0.2800	BinVer       CO         antford       CT         Substant       CT         Dustion       TX         Sp Angeles       CA         ww Jersey       NJ         adboards and Switchboards are available on an emergency / expedited basis for a price adder from Satellite Plants at the reaction of the provided state of	BinVer         C0         303-366-2080           artford         CT         360-688-330           buston         TX         713-688-430           so Angeles         CA         909-390-4883           aw Jersey         NJ         609-835-4230           buston         FL         407-264-9300           reboards and Switchboards are available on an emergency / expedited basis for a price adder from Satellite Plans at the following locations:         407-264-9300           rince         407-264-9300         400-449-4222           alleigh         NC         919-544-7074           so an Francisco         CA         510-784-8981           article         WA         425-251-9081           17.00%         0.8300         Confidential Price List, January 2012         Cutler-Hammer Distribution Products & Services, US. Product Catalog February 2007, CAS101001E         Watertown, WI           17.00%         0.8300         Eaton Bid Manager Release 7.7 (CD-ROM), CAS13001E         Cutler-Hammer Distribution Products & Service, US. Product Catalog February 2007, CAS1010000000E, August 2006, http://www.eaton.com/cag bittp://www.eaton.com/cag bittp://www.eaton.com/cag bittp://www.eaton.com/cag bittp://www.eaton.com/cag bittp://www.eaton.com/cag bittp://www.eaton.com/cag bittp://www.eaton.com/cag bittp://www.eaton.com/cag bittp://www.eaton.com/cag bittp://www.eaton.com/catalog         Raleigh, NC           64.00%					



SIN 003 100 Ancillary Supplies a	nd Services, Rel	ated to Faciliti	es Maintenance and Management			
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
2. Encapsulated (all 1 Phase >3KVA to 37.5KVA and >600 Volts; all 3 Phase >3KVA to 100KVA and >600 Volts)	67.80%	0.3220	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8 weeks
3. Encapsulated (all 3 Phase >3KVA to 75KVA and ≤600	74.70%	0.2530				
Volts) 4. Control Transformers (MTE, MTK)	73.55%	0.2645				
4a. Control Transformers (AP)	66.65%	0.3335				
4b. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 7.5KVA- 100KVA	73.55%	0.2645				
Transformers, Dry Type						
4c. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 7.5KVA-	71.25%	0.2875	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8 weeks
100KVA Conner 4d. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 101KVA-	71.25%	0.2875		nttb://www.eaton.com/reataiog		
1500KVA 4e. Ventilated: MOTOR DRIVE ISOLATION TRANSFORMERS 101KVA-	71.25%	0.2875				
1500KVA Copper 5. Ventilated:1PH/15KVA- 100KVA / 600V PRI AND LESS	73.55%	0.2645				
5a. Ventilated: 1PH/101KVA- 500KVA / 600V PRI AND LESS	73.55%	0.2645				
5b. Ventilated:1PH/15KVA- 100KVA / 600V PRI AND LESS Copper	72.70%	0.2730				
5c. Ventilated:1PH/101KVA- 500KVA / 600V PRI AND LESS Copper	71.25%	0.2875				
6. Ventilated: 3PH/15KVA- 1500KVA / 600V PRI AND LESS	69.55%	0.3045				
6a. Transformer Accessories (Weather Shields Case Parts)	77.00%	0.2300				
6b. Ventilated: 3ph 15-100k copper	71.25%	0.2875				
6c. Ventilated: 3ph above 100kva copper	79.70%	0.2030				
7. Ventilated: 3PH/15KVA - 100KVA/V48M28T & E 7a. Ventilated: 3PH/15KVA-	71.25%	0.2875				
100KVA/600V PRI AND LESS K-FAC	13.13/0	0.2025				
7b. Ventilated: 3PH/15KVA- 100KVA/600V PRI AND LESS K-FAC Copper	72.70%	0.2730				
7c. Ventilated: 3PH/101KVA - 500KVA/V48M28T & E	71.25%	0.2875				
7d. Ventilated: PH/101KVA- 1500KVA/600V PRI & LESS K FAC	73.75%	0.2625				
7e. Ventilated: PH/101KVA- 1500KVA/600V PRI & LESS K FAC Copper	73.75%	0.2625				
8. Ventilated (3 Phase 15KVA to 1500KVA and >600 Volts)	67.80%	0.3220				
9. Mini-Power Centers	75.85%	0.2415				
9a. Mini-Power Centers - Copper	75.85%	0.2415				



	Discount	Multiplier to				Delivery (Destination)
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
10. Efficiency TP-1 Transformers: 3 Phase NEMA TP-1 HIGH VOLUME VENT. 15-100kVA	73.75%	0.2625	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8 weeks
10a. Efficiency TP-1 Transformers: 3ph 15-100kva Cipper NEMA TP-1	72.70%	0.2730				
Transformers, Dry Type				<b></b>		
10b. Efficiency TP-1 Transformers: 3-Phase Vent NEMA TP-1 Transformers 101- 1000kVA	72.70%	0.2730	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/catalog	Juarez, Mexico Chicago, IL	Stock to 8weeks
10c. Efficiency TP-1 Transformers: 3ph above 100kva copper nema	72.70%	0.2730		http://www.eaton.com/eatalog		
10d. Efficiency TP-1 Transformers: 3-PH NEMA TP- 1 HIGH VOLUME VENT. Transformers >than100kva	75.85%	0.2415				
11. Harmonic Mitigating XFMR	72.70%	0.2730				
12. CSL3 Efficient Transformers	72.70%	0.2730				
Transformers, Medium Voltage						
Liquid Filled. Pad-Mounted (45kVA - 5MVA)	-22.00%	1.2200	Quotes with a Mark-up of 1.22	2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 17.0, http://www.eaton.com/cag http://www.eaton.com/catalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	14 - 28 weeks ARO
Liquid Filled, Primary Unit Substations (500kVA - 20MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 13.0, http://www.eaton.com/cag	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-4 wks prod ARO
Liquid Filled, Secondary Unit Substation (300kVA - 3750kVA)	-22.00%	1.2200		http://www.eaton.com/icatalog 2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 14.0, http://www.eaton.com/cag	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-4 wks prod ARO
Transformers, Medium Voltage				http://www.eaton.com/icatalog		
Liquid Filled, Substation Tranformer (750kVA - 20MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 16.0, http://www.eaton.com/cag http://www.eaton.com/cag	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-4 wks prod ARO
Dry Type, Network Transformers (500kVA - 3000kVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 18.0, http://www.eaton.com/cag http://www.eaton.com/cag	South Boston, VA	2 - 4 wks dwgs + 22 - 24 wks prod ARO
Liquid Filled, Network Transformer (500kVA - 3000KVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-4 wks prod ARO
Dry Type, Primary Unit Substation (500kVA - 10MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, June 2006, CA08104001E Section 13.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA City of Commerce, CA	2 - 4 wks dwgs + 10 - 24 wks prod ARO
Dry Type, Secondary Unit Substation (112.5kVA - 2750kVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 14.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA City of Commerce, CA	2 - 4 wks dwgs + 10 - 24 wks prod ARO



	Discount	Multiplier to				Delivery (Destination)
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Days ARO
Network Protectors				• •		
Network Protectors	5.00%	0.9500	Network Protectors Price List, 11/06/03	CM52 Network Protector, Technical Specifications, 04/05/02, http://www.eaton.com/cag	Greenwood, SC	12 - 16 weeks ARO
Adjustable Frequency Drives				http://www.eaton.com/icatalog		
	10.250/	0.5175			XX7 / / XX77	G 1 . O 1
Standard, Open - SVX9000	48.25%	0.5175	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog	Watertown, WI Finland	Stock to 8 wks
Enclosed - SVX9000	48.25%	0.5175		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		2-8 wks dwgs + 2 -12 wks prod ARO
HVAC Standard, Intellipass and Intellidisconnect Open - HVX9000	43.00%	0.5700		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		Stock to 8 wks
Enclosed Low Harmonic Drives - CPX9000	43.00%	0.5700		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		2-8 wks dwgs + 2 -12 wks prod ARO
Automation Products: Operator	Interface, PLC	s, DeviceNet So	ftware			
PanelMate Products (SERIES 1000, 3000, 5000,1700, ePro ES, ePro PS, DEVICENET INTERFACE)	19.00%	0.8100	Operator Interface Products, CA04801001E, June 2007, Tab 48	Operator Interface Products, CA04801001E, August 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Columbus, OH	5 to 10 days
PanelMate Products ( LT 1100 Series)	19.00%	0.8100	PLC, I/O & Communications Products, CA05001001E, May 2007, Tab 49-50	PLC, I/O & Communications Products, CA05001001E, June 2006, http://www.eaton.com/cag		
PanelMate Products	19.00%	0.8100		http://www.eaton.com/icatalog http://www.eaton.com/cag		
(SOFTWARE)				http://www.eaton.com/icatalog		
PanelMate ePro 75XX	21.00%	0.7900		http://www.eaton.com/cag http://www.eaton.com/icatalog		
Contactors and Starters				http://www.cuton.com/cuturog		
Enclosed Control: NEMA NONCOMB NEMA STR NEW ENCL SZ 00-5	56.30%	0.4370	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E , http://www.eaton.com/cag	Fayetteville, NC Chicago, IL Denver, CO	Stock to 6 wks
Enclosed Control: IEC NONCOMB IEC STR NEW ENCL 0-201A	56.30%	0.4370		http://www.eaton.com/icatalog Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Hartford, Ct Houston, TX Los Angeles, CA	
Enclosed Control: NEMA CONT NEW ENCL NEMA SZ 00-5	56.30%	0.4370		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog		4 to 6 wks
Enclosed Control: IEC CONT NEW ENCL IEC 0-201A	56.30%	0.4370		nttp.//www.caton.com/reltatog		
Enclosed Control: NEMA COMB FV STR NEW ENCL NEMA SZ 0-5+	56.30%	0.4370				
Enclosed Control: IEC COMB FV STR NEW ENCL IEC 0- 200A	56.30%	0.4370				
Enclosed Control: RV STARTERS NEW ENCL	44.00%	0.5600				
Enclosed Control: MULTISPEED NEW ENCL	44.00%	0.5600				



SIN 003 100 Ancillary Supplies :	and Services, Rela	ted to Faciliti	es Maintenance and Management			
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Enclosed Control: IT Soft Starter Combo 65mm - 290mm	42.50%	0.5750	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E , http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC Chicago, IL Denver, CO Hartford, Ct Houston, TX Los Angeles CA	Stock to 6 wks
Lighting Contactor: ELEC- HELD, MECH-HELD NEW ENCL ALL SIZES and C30 MECH HELD_OPEN 20A	42.50%	0.5750		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	LUS AIDEICS CA	
Motor Control Assemblies, Mo	tor Control Cente	rs, Low Voltag	ge	•		
Advantage	63.00%	0.3700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Low-Voltage Motor Control Centers, Technical Data, January 1998, TD.8.04.T.E., http://www.eaton.com/cag http://www.eaton.com/catalog Solid-State Reduced Voltage Starters, Intelligent Technologies, October 1999, PG.08L.01.T.E., http://www.eaton.com/cag	Fayetteville, NC	4-6 wks dwgs + 6-10 wks prod ARO
Freedeom 2100	71.00%	0.2900	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	http://www.eaton.com/icatalog Low-Voltage Motor Control Centers, Technical Data, January 1998, TD.8.04.T.E., http://www.eaton.com/icatalog Solid-State Reduced Voltage Starters, Intelligent Technologies, October 1999, http://www.eaton.com/icatalog http://www.eaton.com/icatalog	Fayetteville, NC	4-6 wks dwgs + 6-10 wks prod ARO
Freedom FlashGard	69.00%	0.3100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Pub# IM04302001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
IT FlashGard	56.00%	0.4400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Pub# IM04306001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
IT	56.00%	0.4400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Pub# IL04306001E, TD04300003E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
Motor Control Center Afterma	rket			http://www.caton.com/reading		1
Motor Control Center Parts Motor Control Center Buckets	36.00% 36.00%	0.6400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Motor Control Center Type F2100, Renewal Parts, RP.03A.01A.S.E., September 2000,	Fayetteville, NC	1 to 5 weeks
2100, Freedom, IT Motor Control Center Bucket Freedom FlashGard Aftermarket	36.00%	0.6400		http://www.eaton.com/cag http://www.eaton.com/icatalog		
Motor Control Center Buckets Advantage, Five Star, Type W, 11-300	36.00%	0.6400				
Motor Control Center Buckets F2100, Unitrol, F10, 9800	36.00%	0.6400				
Motor Control Center Bucket Type GE 7700	36.00%	0.6400				
Motor Control Center Bucket Type ITE	36.00%	0.6400				
Motor Control Center Bucket Type AB CenterLine	36.00%	0.6400				
Motor Control Center Bucket Type Square D Mod 5/ 6	36.00%	0.6400				
Motor Control Center Bucket Type Furnas 89	36.00%	0.6400				
	Motor Control C	enters are ava	ilable on an emergency / expedited basis for	a price adder from Service Centers at the follow	ing locations.	
	Location Atlanta		GA		<b>Telephone</b> 770-739-6282	
	Chicago		IL		630-260-6304	
	Denver		CO		303-373-2133	
	Hartford		CT		860-683-4221	
	Houston		TX		713-939-0427	
	Los Angele	S	CA		310-944-6413	
	Portland		OR		503-636-8545	



SIN 003 100 Ancillary Supplies a	and Services, Rela	ated to Faciliti	es Maintenance and Management			
	Discount	Multiplier to				Delivery (Destination)
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Days ARO
Switching Devices						
General Duty, Heavy Duty, Rotary, Accessories	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/catalog	Cleveland, TN	Stock to 21 days
Double Throw; 6-Pole Motor Circuit	72.00%	0.2800		Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/cag		
Enviroline, Heavy Duty	62.00%	0.3800		Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Enclosed Circuit Breakers	52.00%	0.4800		Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA08101001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Satellite Plant	
Air Conditioning Disconnects	92.00%	0.0800		Cutler-Hammer Distribution Products & Services, CA08101001E/U.S. Catalog February 2007,	Lincoln, IL	Stock to 21 days
Quick-Connect Double Throw	65.00%	0.3500		http://www.eaton.com/cag http://www.eaton.com/icatalog		
Solar PV DC disconnect switches	60.00%	0.4000		-		
Control Products: After Market	t Products					
Open Control: NEMA A200 OPEN CONT SIZE 00-9, V201/V211 OPEN VAC CONT SZ 4-6, A200 OPEN STR SIZE 00-9, V200/V210 OPEN VAC STR SZ 4-6	51.00%	0.4900	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/cag Cutler-Hammer	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: NEMA Contactors DC TYPE DPM	55.00%	0.4500		Control Products and Services, CA08102001E / February 2007 U.S. Catalog,		
Open Control: NEMA Contactors DC TYPE MD/MR/ME	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/catalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/cag	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: NEMA A200 SER ACCESSORIES	54.00%	0.4600				
Open Control: NEMA AE16- AE56 OPEN - ALL SIZES and AE17-AE57 OPEN - ALL SIZES	54.00%	0.4600				
Open Control: NEMA AN16- AN56 OPEN - ALL SIZES	54.00%	0.4600				
Open Control: IEC Compact Comb Starters	52.85%	0.4715				
Open Control: CE15-CE55 OPEN - ALL SIZES and CE12- CE52 MINI CONTACTORS	54.00%	0.4600				
Open Control: ACCESSORIES FOR CE12-CE52 MINI CONTACTORS	54.00%	0.4600				
Control Products: After Market	t Products	1				
Open Control: CN15-CN55 OPEN - ALL SIZES	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: A25 DP STARTERS, B25 DP STARTER	59.75%	0.4025		http://www.eaton.com/icatalog Sensing Solutions Catalog, PG083011004E August 2007, http://www.eaton.com/icatalog		
Open Control: C25-C65 C25 75A AND 90A DP CONTACTOR	64.35%	0.3565		http://www.eaton.com/cag_Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog,		
Open Control: 10370 SOLENIODS	51.00%	0.4900		http://www.eaton.com/cag		
Open Control: Contactors AVD, D, DC, Reversing, DC Renewal Parts	50.00%	0.5000		nup.//www.caton.com//catalog		
Open Control:C80 DC Contactors & Relays	73.00%	0.2700				



SIN 003 100 Ancillary Supplies a	and Services, Rela	ated to Faciliti	es Maintenance and Management			
	Discount	Multiplier to				Delivery (Destination)
Product Open Control: IT EMSeries -	(%) 39.00%	List 0.6100	Price List Eaton Bid Manager Release 7.7 (CD-ROM),	Selection / Technical Catalog Cutler-Hammer Control Products and Services,	Production Locations Coamo, PR	Days ARO As published in Price
STR NEMA, STR IEC, CONT NEMA, CONT IEC, CONT NEMA, CONT IEC, Contact Block NEMA, Contact Block IEC, OL BASIC NEMA, OL BASIC IEC, Integral Str NEMA, Integral Str IEC, DEVICE MTD ACCESSORIES, Coil Controller NEMA, Coil Controller IEC, COMMUNCIATIO	35.0076	0.0100	CD08313001E	CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/catalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/catalog http://www.eaton.com/catalog http://www.eaton.com/catalog http://www.eaton.com/cag, http://www.eaton.com/cag http://www.eaton.com/cag	Haina, Dom Rep Asheville, NC	and Availability Digest
Open Control: IT S801 65mm -	50.55%	0.4945				
110mm Open Control: IT S801 200mm -	50.55%	0.4945				
290mm Open Control: IT S801	50.55%	0.4945				
Accessories Open Control: S701 SS CONTROLLER, BRAKE, TORQUE LIMITER, AUX	50.55%	0.4945				
CONT. Open Control: S511 SS REV	33.00%	0.6700				
CONTACTOR Terminal Blocks: TBA TERM BLKS & W FUSE HOLDERS;	60.00%	0.4000	1			
Terminal Blocks: C381 and 383	48.25%	0.5175				
Relays: Type AR/ARF and BR	30.66%	0.6934				
Relay: MINIATURE and Plug in Socket	30.66%	0.6934				
Relay:SVM	30.66%	0.6934				
Relays/Strater: C323 STARTER MTD RELAYS	51.00%	0.4900				
Relays: Logic	26.00%	0.7400				
Control Products: After Marke	t Products	-			-	-
Relays:Sensor	29.00%	0.7100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog,	Coamo, PR Haina, Dom Rep	As published in Price and Availability Digest
Relays: Timing	31.00%	0.6900		http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag	Asheville, NC	
Relays: D2/D3/D4/D7/D8/D9	42.50%	0.5750				
Relays: Intelligent Relay	30.00%	0.7000				
Timers: PLUG-IN SOLID STATE TIMERS	30.66%	0.6934				
Pushbuttons: E22	34.00%	0.6600				
Pushbuttons: E30 MULTI- FUNCTION	48.25%	0.5175		http://www.eaton.com/icatalog		
Pushbuttons: 10250T HEAVY DUTY IND	56.30%	0.4370				
Pushbuttons: E34 CORROSION RESISTANT	56.30%	0.4370				
Pushbuttons: ASSEMBLED PUSHBUTTON STATIONS	29.00%	0.7100				
Pilot Lights: E29 MINATURE PILOT LIGHTS	48.00%	0.5200				
Pilot Lights: STACK LIGHT	48.25%	0.5175				
Switch: LIGHT DUTY IND SWITCHES	34.00%	0.6600				
Manula Starter:MS	51.00%	0.4900				
Manual Starter: B100	54.00%	0.4600				
Lighting Contactor: Open CN35 ELEC HELD ALL SIZES	56.30%	0.4370				
Lighting Contactor: Open A202 MAG/MECH LATCH ALL SIZES	56.30%	0.4370				
Lighting Contactor: Open C30 MECH HELD ALL SIZES	56.30%	0.4370				



IndexNumberNumbe	SIN 003 100 Ancillary Supplies a	and Services, Rela	ated to Faciliti	es Maintenance and Management			
Lann Lagis Corm         2500%         0.700         Lates Bid Manage Relaces 17 CD-R0M, CORE UP (February 2017) CL	Day denot			Duize 7.1-4	Colordan / Teak-1-1 October	Due du etier Torrei	
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Line: Swetche: L47         Subscription         Subscri							
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Time NucleopEd7 MIN.NULLELIANT SWITCH         99 60%         0.8100           MIN.NULLELIANT SWITCH         250 00%         0.7000           LIMIT SWITCH         20 50%         0.7000           MODULAS LUMIT SWITCH         20 50%         0.7000           NUEED COLS         44 60%         0.5000           NUEED COLS         42 50%         0.5700           Proximp Sensor: 152         44 60%         0.5000           NUEED COLE         0.5700         0.5000           NUECTOR         42 50%         0.5700           NUECTOR         0.5000         0.5000           Proximp Sensor: 50 SIBLIS         10.5000         0.5000           Proximp Sensor: 50 SIBLIS <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>							
Lanti Swinche 147 NNATURE LUNI SWITCH         90.00%         0.6100           Tami Swinche 149 DIN LAIN SWITCH LINI SWITCH         24.00%         0.7200           LAINI SWITCH LINI SWITCH         30.00%         0.7000           MODILAR LINI SWITCH         30.00%         0.7000           NODILAR LINI SWITCH         0.5000           Tami Switches 149 DIN LINI SWITCH         0.5000           Tami Switches SKETT KEY         33.00%         0.5000           Proximply Sonser, ES1         44.00%         0.5000           Proximply Sonser, ES4         42.50%         0.5750           Proximply Sonser, ES4         0.5000           Proximply Sonser, ES4         0.5000           Proximply Sonser, ES4         42.50%         0.5750           Proximply Sonser, ES4         0.5000           Proximply Sonser, ES4         0.5000           Proximply Sonser, ES4         14.50%         0.5000           Proximply Sonser, ES4         14.50%         0.5000					http://www.eaton.com/cag		
LAN TWICH         O         O           LAN TWICH         00%         0.700           MODILAR INITSWICH         00%         0.700           MODILAR INITSWICH         0.80%         0.700           Inits Swedness XM PRAY PAY         0.300%         0.700           NITELOCKS         74.00%         0.500           Proteinity Seements XM PA         0.710%         0.520           Proteinity Seements XM PA         0.500         0.710%           NUMLTIVI         0.500         0.710%         0.500           NUMLTIVI         0.500         0.500         0.710%           NUMLTIVI         0.500         0.500         0.500           NUMLTIVI         0.500         0.500         0.500     <		39.00%	0.6100		http://www.aatap.aam/aatalaa		
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INTELLOCKS         4000         5050           CAPACITIVE         4000         0.5600           CAPACITIVE         4000         0.5200           INDUCTIVE         4000         0.5200           INDUCTIVE         4000         0.5600           Proximity Sonsone E55         40.00%         0.5600           INDUCTIVE         4000%         0.5600           Proximity Sonsone E57         40.00%         0.5600           INDUCTIVE         40.00%         0.5700           Proximity Sonsone E57         10.00%		30.00%	0.7000				
Proximity Sensor: E33         44.00%         0.5500           Proximity Sensor: E51         47.10%         0.5290           Proximity Sensor: E52         44.00%         0.5600           INDICTIVE         44.00%         0.5600           Proximity Sensor: E52         44.00%         0.5600           INDICTIVE         42.50%         0.5750           Proximity Sensor: E55         44.00%         0.5600           INDICTIVE         42.50%         0.5750           Proximity Sensor: E57         44.00%         0.5600           INDICTIVE         42.50%         0.5750           Proximity Sensor: E57         64.00%         0.5760           INDICTIVE         -         0.5760           Proximity Sensor: E57         64.00%         0.5760           Proximity Sensor: E57         64.00%         0.5760           Proximity Sensor: E57         60.500           Proximity Sensor: E57         64.00%         0.5760           Proximity Sensor: E57         64.00%         0.5760           Proximity Sensor: E57         60.600         -           Proximity Sensor: E57         60.600         -           Proximity Sensor: B18         71.00%         0.6300           Pr		33.00%	0.6700				
INDUCTIVE Proximity Sensors: E57         44.00%         0.500 0.750           Proximity Sensors: E54         42.50%         0.750           INDUCTIVE Proximity Sensors: E57         44.00%         0.5600           INDUCTIVE Proximity Sensors: E57         44.00%         0.5600           INDUCTIVE Proximity Sensors: E57         0.5700         10.00000000000000000000000000000000000	Proximity Sensors: E53	44.00%					
INDUCTIVE         4.2.50%         0.5750           Produity Sensor: ES         44.00%         0.5700           INDUCTIVE         -         -           Produity Sensor: ES         140.00%         0.5700           Produity Sensor: ES         140.00%         0.5700           Produity Sensor: ES         140.00%         0.5100           Photo Sensor: S         34.00%         0.5100           Photo Sensor: S         34.00%         0.6000           Photo Sensor: S         37.00%         0.6300           Photo Sensor: S         37.00%         0.63		47.10%	0.5290				
Proximity Sensor: E54         42.50%         0.570           Proximity Sensor: E55         44.00%         0.500           Proximity Sensor: E56         42.50%         0.570           Proximity Sensor: E57         44.00%         0.500           Proximity Sensor: E57         44.00%         0.570           Proximity Sensor: E57         44.00%         0.570           Proximity Sensor: E57         44.00%         0.570           Proximity Sensor: E57 INGI         42.50%         0.570           Proximity Sensor: E57 INGI         42.50%         0.570           Proximity Sensor: E57 INGI         42.50%         0.5100           Proximity Sensor: E57 INGI         43.00%         0.5100           Proximity Sensor: E57 INGI         6.600         0.5100           Photo Sensor: S0 SERIES         37.00%         0.6300           Photo Sensor: S0 SERIES         97.00%         0.6300           Photo Sensor: S0 SERIES         37.00%         0.6300           Photo Sensor: S0 SERIES         97.00%         0.6300		44.00%	0.5600				
Proximity Sensors: E55         44.00%         0.5600           Proximity Sensors: E6         42.50%         0.5780           Proximity Sensors: E57         44.00%         0.5600           Proximity Sensors: E57         140.00%         0.5500           Proximity Sensors: E57 INID         42.50%         0.5780           Proximity Sensors: E57 INID         42.50%         0.5780           Proximity Sensors: E57 INID         42.50%         0.5100           Proximity Sensors: E57 INID         42.50%         0.5100           Proto Sensors: 50 SERIES         49.00%         0.5600           Photo Sensors: 50 SERIES         49.00%         0.6600           SERIESPHOTO SWITCHES         37.00%         0.6300           Photo Sensors: 70 SERIES         77.00%         0.6300           Photo Sensors: 70 SERIES         37.00%         0.6300           Photo Sensors: 80 SERIES         37.00%         0.6300           Photo Sensors: 90 SERIES         29.85%         0.7015           Photo Sensors: S0 SERIES         29.85%	Proximity Sensors: E54	42.50%	0.5750				
Proximity Sensor: E56         42.50%         0.5750           DIUCTIVE         44.00%         0.5600           Proximity Sensor: E57         44.00%         0.5750           Proximity Sensor: E57 IIIO         42.50%         0.5750           Proximity Sensor: E57 IIIO         42.50%         0.5750           Proximity Sensor: E57 IIIO         42.50%         0.5750           Photo Sensor: 50 SERIES         34.00%         0.5100           Photo Sensor: 55         34.00%         0.6600           SERIESPHOTO SWITCHES         37.00%         0.6300           Photo Sensor: 50 SERIES         37.00%         0.6300           Photo Sensor: S0 SERIES         37.00%         0.6300           Photo Sensor: SO SERIES         37.00%         0.6300           Photo Sensor: SCOMET         29.85%         0.7015           SERIES PhOTO SWITCHES         29.85%         0.7015	Proximity Sensors: E55	44.00%	0.5600				
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SIN 003 100 Ancillary Supplies a	and Services, Rela	ated to Faciliti	es Maintenance and Management			
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Photo Sensors: E58-30 TUBULAR PHOTO SWITCHES	36.75%	0.6325	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Photo Sensors: E58-18 TUBULAR PHOTO SWITCHES	36.75%	0.6325		http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007,	Ashevine, NC	
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Photo Sensors: FIBER OPTICS Photo Sensors:	29.85%	0.7015				
MULTIPURPOSE PHOTO SW ACC	57.0076	0.0300				
Miscellaneous Electrical Produc	cts					
Miscellaneous Electrical Products	-22.00%	1.2200	Means CostWorks 2010	Means CostWorks 2010	Various	Call (800) GSA-8041
			Electrical Cost Data CD-ROM	Electrical Cost Data CD-ROM		
	ectrical Products p	ricing is 1.2 tin	hes the bare material cost per Means CostWorks	s 2010at the project location, or 1.2 times the actual	acquistion price, whic	hever is lower.
Ancillary Services		-			-	
UPS Installation Setup Services & Training	6.00%	0.9400	Federal Systems Integration Services Confidential Price List, January 2012	(10% Multi-Module discount not applicable with GSA Rates)	Varies Based	on Design Survey
Single Phase UPS Services	30.00%	0.7000	Federal Systems Integration Services Confidential Price List, January 2012			
UPS Service Contracts (Concurrent)	50.00%	0.5000	3Ph Services Pricebook - January 2012			
UPS Service Contracts (Non- Concurrent)	30.00%	0.7000	3Ph Services Pricebook - January 2012			
UPS Start-up Services	30.00%	0.7000	3Ph Services Pricebook - January 2012			
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PowerChain Management Audits	5.00%	0.9500	Eaton-Electrical Servaices & Systems, Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008			
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3 Phase Series UPS Service Preventive Pricing	30.00%	0.7000	UPS Services Price Book January 1, 2012			
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Startup Eaton BladeUPS Services	30.00%	0.7000				
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FLEX: Electronics Parts and Labor Coverage Only	30.00%	0.7000				
Eaton UPS Services Pricing - PDU, RPP, STS	30.00%	0.7000				
Eaton UPS Field Upgrade Pricing	30.00%	0.7000				
External Powerware Battery PM Pricing	30.00%	0.7000				
	UPS Servic	es Labor Cat	egories	Price List	Labor	Rate \$ / hr
3 Phase - Labor Reg 8 AM - 5						64.50
3 Phase - Travel Reg 8 AM - 5				Eaton Electrical Time and Material		64.50
3 Phase - Labor Evenings				December 1, 2010		210
3 Phase - Travel Evenings				]		210
3 Phase - Labor Weekends					26	62.50
3 Phase - Travel Weekends				l	26	62.50



Custom AssemblyImage:Emergency ServiceFederal Systems Confidential Price ListEngineer ManagerJanuary 1, 2012Excitation Systems SpecialistImage: Teatons Electrical Services & SystemsProject EngineeringTechnical Support andSenior EngineerEngineering Service Rates, USA,Supervisor EngineerPL02700001E, June 2010System Integration SpecialistImage: Teatons Electrical ServicesExcitation ConsultantImage: Teatons Electrical Service Section Service Rates, USA,Field Service Technician (Non-complex startup & commissioning, maintenance, and repair)Image: Teatons Secialist (Complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)Field Service Specialist (Complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)Image: Teaton Secies Secure Sec	or Rate \$ / hr 148 165 189 165 189 165 189 189 165 369 116 144 197 95 95 95 95 920 1st day Each add'l day
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Troject Management       Technical Support and         Senior Engineer       Engineering Service Rates, USA,         System Integration Specialist       Excitation Consultant         Field Service Technician (Non-complex startup & commissioning, maintenance, and repair)       Field Service Specialist (Complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)         Field Service Specialist (Complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)       Ataska & Hawaii subject to 15% surcharge for on-site services         Systems Test Engineer       Construction (In Shop)       Sess Training (On-Site Training) - 1st Day         FSS Training (On-Site Training) - 1st Day       FSS Training (On-Site Training) - 1st Day       \$1,54         Electrical Foreman       Comment       Comment         Electrical Journeyman       Comeral Foreman       Comment         Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)         Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engineer (Seator)       Civil Engi	189         189         165         369         116         144         197         95         95         920 1st day
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Contract Lighted         System Integration Specialist         Excitation Consultant         Field Service Technician (Non-complex startup & commissioning, maintenance, and repair)         Field Service Specialist (Complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)         Field Service Technician (Non-complex startup & commissioning, relay setting & testing, troubleshooting, training, maintenance, and repair)         Systems Test Engineer         Technicial Coordinator         Technicial Constitution (In Shop)         FSS Training (On-Site Training) - 1st Day         FSS Training (On-Site Training) - Additional Days         Electrical Foreman         Electrical Journeyman         General Foreman         Plumbing Foreman         Civil Engineer (Staff)	165 369 116 144 197 95 95 95 920 1st day
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training, maintenance, and repair)       on-site services         Systems Test Engineer	197 95 95 920 1st day
Systems Test Engineer         Technical Coordinator         Technician (In Shop)         FSS Training (On-Site Training) - 1st Day         FSS Training (On-Site Training) - Additional Days         Electrical Foreman         Electrical Helper         Electrical Journeyman         General Foreman         Plumbing Foreman         Civil Engineer (Senior)         Civil Engineer (Staff)         Clerical/Typist         Construction Administration         Draftsman	197 95 95 920 1st day
Technical Coordinator         Technician (In Shop)         FSS Training (On-Site Training) - 1st Day         FSS Training (On-Site Training) - Additional Days         Electrical Foreman         Electrical Helper         Electrical Journeyman         General Foreman         Plumbing Foreman         Civil Engineer (Senior)         Civil Engineer (Staff)         Clerical/Typist         Construction Administration         Draftsman	95 95 920 1st day
Technician (In Shop)         FSS Training (On-Site Training) - 1st Day         FSS Training (On-Site Training) - Additional Days         Electrical Foreman         Electrical Helper         Electrical Journeyman         General Foreman         Plumbing Foreman         Civil Engineer (Senior)         Civil Engineer (Staff)         Clerical/Typist         Construction Administration         Draftsman	95 920 1st day
FSS Training (On-Site Training) - 1st Day       \$3         FSS Training (On-Site Training) - Additional Days       \$1,54         Electrical Foreman       []         Electrical Helper       []         Electrical Journeyman       []         General Foreman       []         Plumbing Foreman       []         Civil Engineer (Senior)       []         Civil Engineer (Staff)       []         Clerical/Typist       []         Draftsman       []	920 1st day
FSS Training (On-Site Training) - Additional Days       \$1,54         Electrical Foreman	
Electrical Foreman         Electrical Helper         Electrical Journeyman         General Foreman         Plumbing Foreman         Civil Engineer (Senior)         Civil Engineer (Staff)         Clerical/Typist         Construction Administration         Draftsman	
Electrical Helper         Electrical Journeyman         General Foreman         Plumbing Foreman         Civil Engineer (Senior)         Clerical/Typist         Construction Administration         Draftsman	151
Electrical Journeyman	109
General Foreman       Image: Construction Administration         Plumbing Foreman       Image: Construction Administration         Civil Engineer (Staff)       Image: Construction Administration         Draftsman       Image: Construction Administration	125
Plumbing Foreman         Civil Engineer (Senior)         Civil Engineer (Staff)         Clerical/Typist         Construction Administration         Draftsman	151
Civil Engineer (Senior)	138
Civil Engineer (Staff)         Clerical/Typist         Construction Administration         Draftsman	103
Clerical/Typist Construction Administration Draftsman	73
Construction Administration Draftsman	37
	128
Electrical Engineer (Senior)	66
	147
Electrical Engineer (Staff)	81
Environmental Engineer	103
Estimator	103
Junior Drafters	46
Junior Technician	53
Landscape Architect	82
Lead Technician	90
Mechanical Engineer (Senior)	129
Mechanical Engineer (Staff)	81
Power Systems Engineering Support Lat	or Rate \$ / hr
Planner	82
Power Automation Specialist	165
Power Systems Engineer	189
Professional Engineer	235
Sanitation Engineer (Plumbing)	83
Senior Technician	103
Special Consultant	235
Specifications/Report Writer	103
Structural Engineer (Senior)	103
Structural Engineer (Staff)	81
Survey Crew (Three Man)	126
Systems Test Manager	189
Plumbing Journeyman	
Plumbing Helper	125
Master Electrician (HCA)	125 109



SIN 003 100 Ancillary Sup	plies and Services	s, Related to F	acilities Maintenance and Management	Standard Rate: OT is 1.5x	Rate, Premium is 2x	Rate
	Lab	or Categories		Price List	Labor	Rate \$ / hr
				Federal Systems Confidential Price List		
				January 1, 2012		
Maintenance Electrician (AOL)	)			Eatons Electrical Services & Systems		90
Journeyman (HCA)				Technical Support and		95
Journeyman (AOL)				Engineering Service Rates, USA,		72
Excitation Consultant				PL02700001E, June 2010		369
Apprentice (HCA)				Alaska & Hawaii subject to 15% surcharge		89
Apprentice (AOL)				for on-site services		67
	Ir	nternational			Labor I	Rate \$ / day
Field Service Specialist				Eatons Electrical Services & Systems Technical	1	,728
Power Automation Specialist				Support and Engineering Service Rates, USA, PL02700001E, June 2010	1	,980
Power Systems Engineer				,	2	2,268
SIN 871 100 Ancillary Supplies a	nd Services, Rela	ted to Energy	Management			
	Discount	Multiplier to				Delivery (Destination)
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Days ARO
Low Voltage Bus Duct	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2007, CA08101001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	2 wks dwgs + 6-14 wks prod ARO
Low Voltage Bus Plugs	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog 2007, CA08101001E See Note Below http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	2 wks dwgs + 6-14 wks prod ARO
Medium Voltage Non- Segregated	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Non-Segregated Phase Bus Duct, Technical Data, TD01702001E,, July 2003 http://www.eaton.com/cag	Greenwood, SC	6-8 wks dwgs + 1-16 wks prod ARO
High Resistance Pulsing Groun	d Systems		I	http://www.eaton.com/icatalog		
C-HRG Low Voltage	14.00%	0.8600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag	Asheville, NC	6 - 8 weeks
Motor Control Assemblies, Med	lium Voltage Star	rters		http://www.eaton.com/icatalog		
Ampgard	43.00%	0.5700	Eaton Bid Manager Release 7.7 (CD-ROM),	Motor Starter (Ampgard)-Medium Voltage,	Asheville, NC	3-4 wks dwgs + 8-10
			CD08313001E	TD02003001E, May 2004 http://www.eaton.com/cag http://www.eaton.com/icatalog		wks prod ARO
AMPGARD Parts (less Synch): After Market Products	33.00%	0.6700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	AMPGARD Renewal and Replacement Parts Air Break 200, 400, 700 Amp, Renewal Parts Data 8855A, September 1988 http://www.eaton.com/cag http://www.eaton.com/icataloø AMPGARD MV Motor Control Vacuum Break SJ Series, Renewal Parts, RP.48J.01.T.E. March 2000 http://www.eaton.com/icatalog http://www.eaton.com/cag		As published in Price and Availability Digest
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Medium Voltage Contactors, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Contactors, Price List, PL02728003E, September 2010	Cutler-Hammer Solutions for Medium Voltage Contactors, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Contactors, Price List, PL02728003E, March 2006 http://www.eaton.com/cag http://www.eaton.com/icatalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO
Power Factor Correction						
Power Factor Correction Capacitor Banks	34.00%	0.6600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Eaton/Cutler-Hammer, Commonwealth Sprague Low Voltage Power Factor Correction, Capacitor Banks and Harmonic Filters, TD02607001E, December 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC	6-8 days ARO
Harmonic Filters	34.00%	0.6600				
	2		l	1	L	1
Switchgear, Low Voltage Magnum DS / NRX	44.00%	0.5600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, PL01301016E	Magnum DS Metal-Enclosed Low Voltage Switchgear, Technical Data, March 2003, TD01901001E, http://www.eaton.com/icatalog http://www.eaton.com/cag	Asheville, NC	6 wks dwgs + 14 wks prod ARO



SIN 871 100 Ancillary Supplies a	nd Services, Rela	ted to Energy	Management			
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Power Circuit Breakers, NRX	29.00%	0.7100		Magnum DS Low Voltage Power Circuit Breaker Engineering Data, TD01301004E, July 2003, http://www.eaton.com/cag http://www.eaton.com/catalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (Magnum DS)	2.00%	0.9800		Magnum DS Low Voltage Power Circuit Breaker Engineering Data, TD01301004E, July 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (DS and DSL)	3.00%	0.9700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, PL01301016E	Price List, DS and DSL Low Voltage Power Circuit Breakers, PL.22G.01.P.E., October 1998, http://www.eaton.com/cag http://www.eaton.com/icatalog	Cabo Rojo, PR	6 weeks
Power Circuit Breakers (DS II and DSL II)	3.00%	0.9700		Price List, DS II and DSL II Low Voltage Power Circuit Breakers, PL.22B.01.P.E., October 1998, http://www.eaton.com/icatalog http://www.eaton.com/cag		
Power Circuit Breakers (Systems Pow-R)	3.00%	0.9700	Price List, Systems Pow-R Breaker, PL01301013E, November 2007, Eaton Bid Manager Release 7.3 (CD-ROM)	Price List, Systems Pow-R Breaker, PL.22A.01A.P.E., October 1999, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver , PA	8 weeks
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Low Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Low Voltage Power Circuit Breakers, Price List, PL02728001E, August 2011	Cutler-Hammer Solutions for Low Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Low Voltage Power Circuit Breakers, Price List, PL02728001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO
LVAR-Replacement Breakers	24.00%	0.7600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/catalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARC depending on style and quantity
RPR-2 Remote Power Racking System	24.00%	0.7600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/icatalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARC depending on style and quantity
ARMS (Arc Reduction Maintenance Switches) Magnum DS	-13.00%	1.1300	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/catalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARC depending on style and quantity
Low Voltage Digitrip Retrofit Kits	10.00%	0.9000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/catalog http://www.eaton.com/cag	Beaver, PA	5 days to 8 weeks ARC depending on style and quantity
Switchgear, Medium Voltage						
Metal Clad, VarClad-W	48.00%	0.5200	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Distribution and Control Products February 2007, Consulting Application Guide June 2006, CA08104001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	1-8 wks dwgs + 4-18 wks prod ARO
Metal-Enclosed Breakers and MVS Switchs	40.00%	0.6000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Distribution and Control Products February 2007 Consulting Application Guide, June 2006, CA08104001E / CSS 18507, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	1-8 wks dwgs + 4-18 wks prod ARO
MV Circuit Breakers (VCP and VCP-W) and Ground & Test (G&T) device	-30.00%	1.3000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E PL01301001E - Dec '07 PL01301006E - Feb '05 PL01301010E - Oct '06 38kV Price List 2008	http://www.eaton.com/icatalog http://www.eaton.com/icatalog		
Renewal Parts for MV Circuit Breakers (DHP, VCP & VCP- W)	-25.00%	1.2500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E CA08101001E dated 02/07	http://www.eaton.com/cag http://www.eaton.com/icatalog		
Class 1 Reconditioning and Class 2 Preventive Maintenance	27.00%	0.7300	Cutler-Hammer Solutions for Medium Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Power Circuit Breakers, Price List, PL02728003E, September 2010	Cutler-Hammer Solutions for Medium Voltage Power Circuit Breakers, Class 1 Reconditioning and Class 2 Preventive Maintenance of Medium Voltage Power Circuit Breakers, Price List, PL02728002E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	San Diego, CA Baton Rouge, LA Warrendale, PA Houston, TX	4 - 6 weeks ARO



SIN 871 100 Ancillary Supplies a	nd Services, Rela	ted to Energy	Management			
	Discount	Multiplier to				Delivery (Destination)
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Days ARO
Medium Voltage Vacuum Repla	acement Breakers					
Type Westinghouse DH	26.00%	0.7400	VR-Series Medium Voltage Vacuum Replacement Circuit Breakers, Price List, PL02707001E, April 2006, Pages 1 to 24	VR - Series Vacuum Replacement Breakers for Westinghouse Type DH, PA02708001E, Mapy 2003, http://www.eaton.com/icatalog http://www.eaton.com/cag	Greenwood, SC	10 - 12 wks
Type ITE-HK	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for ITE Type 5HK and 5HK (Model 03), PA02708002E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type AC MA	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for Allis-Chalmers Type MA, PA02708003E, May 2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Type GE-AM	26.00%	0.7400	VR - Series Vacuum Replacement Breakers for General Electirc Type AM4.16 & AM13.8, PA02708004E, May 2003, http://www.eaton.com/cag http://www.eaton.com/cataloe VR - Series Vacuum Replacement Breakers for Federal Pacific Electric Type DST-2, PA02708005E, May 2003, http://www.eaton.com/cag http://www.eaton.com/cag http://www.eaton.com/cag http://www.eaton.com/cag http://www.eaton.com/cataloe VR - Series Voltage Vacuum Replacement Breakers for Allis-Chalmers Type AM250, PA02708006E, May 2003, http://www.eaton.com/cag http://www.eaton.com/cataloe VR - Series Vacuum Replacement Breakers for ITE Type SHV, PA02708008E, May 2003, http://www.eaton.com/catalog VR - Series Vacuum Replacement Breakers for Allis-Chalmers Type F-Series, PA02708009E, May 2003, http://www.eaton.com/cag http://www.eaton.com/cag http://www.eaton.com/cag	General Electirc Type AM4.16 & AM13.8, PA02708004E, May 2003, http://www.eaton.com/cag		
Type FPE DST-2	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for Federal Pacific Electric Type DST-2, PA02708005E, May 2003, http://www.eaton.com/cag		
Type AC AM250	26.00%	0.7400				
Type Westinghouse DHP	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for ITE Type 5HV, PA02708008E, May 2003, http://www.eaton.com/catalog http://www.eaton.com/catalog VR - Series Vacuum Replacement Breakers for Allis-Chalmers Type F-Series, PA02708009E, May 2003, http://www.eaton.com/cag		
Type ITE-HV	26.00%	0.7400				
Type AC F-Series	26.00%	0.7400		VR - Series Vacuum Replacement Breakers for Federal Pacific Electric Type DST, PA02708010E, May 2003, http://www.eaton.com/cag		
Type FPE DST	26.00%	0.7400	VR-Series Medium Voltage Vacuum	http://www.eaton.com/icatalog VR - Series Vacuum Replacement Breakers for		
Type McGraw-Edison PSD	26.00%	0.7400	Replacement Circuit Breakers, Price List,	McGraw-Edison Type PSD, PA02708011E, May		
Type McGraw-Edison WSA	26.00%	0.7400	PL02707001E, April 2006, Pages 1 to 24	PL02709001E		
Domon Encoc						
Power Fuses					· · · · · · · · · · · · · · · · · · ·	
Power Fuses: MOUNTINGS CURRENT LIMIT Power Fuses: MOUNTINGS	64.00%	0.3600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Medium Voltage Current Limiting Fuses, CLE, HLE, HCL, CLS, CLPT, NCLPT, CX and CXN 1000V - 38kV, PG01303001E / CSS20707, July	Cabo Rojo, PR	As published in Price and Availability Digest
EXPULSION	57.00%	0.4300		2003, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Power Fuses: FILTERS/CONDENSERS	63.00%	0.3700				
Power Fuses: DBU EXP HIGH VOLTAGE FUSE	3.00%	0.9700				
Power Fuses: HOLDERS FOR BA FUSES	55.00%	0.4500				
Power Fuses: HOLDERS FOR RBS/RDB FUSES	55.00%	0.4500				
Power Fuses: DBA EXP HIGH VOLTAGE FUSE	56.00%	0.4400				
Power Fuses: RBA/RDB EXP	56.00%	0.4400				
FUSE REFILLS Power Fuses: BA ECP FUSE	57.00%	0.4300				
REFILLS Power Fuses: Current Limiting CLEPT HIGH VOLTAGE FUSE	58.00%	0.4200				
Power Fuses: Current Limiting CX/CXN HIGH VOLTAGE FUSE	58.00%	0.4200				



SIN 871 100 Ancillary Supplies a	nd Services, Rela	ted to Energy	Management			
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Power Fuses: Current Limiting CLT HIGH VOLTAGE FUSE	51.00%	0.4900				
Power Fuses: Current Limiting CLS HIGH VOLTAGE FUSE	59.00%	0.4100				
Power Fuses: Current Limiting HLE HIGH VOLTAGE FUSE	58.00%	0.4200				
Power Fuses: Current Limiting CLE HIGH VOLTAGE FUSE	45.00%	0.5500				
Protective Relays: MP3000, FP5000, DT3000	34.00%	0.6600		Electrical Aftermarket Product and Services, CA08105001E, March 2006. http://www.eaton.com/cag http://www.eaton.com/icatalog	Watertown, WI Pittsburgh, PA	1 day to 2 weeks
Predictive Diagnostics	10.00%	0.9000	Insulgard, BR02713001E / CSS 2015, April 2002, Pages 1 to 8	Insulgard, BR02713001E / CSS 2015, April 2002, http://www.eaton.com/cag		
Transfer Switches		1		http://www.eaton.com/icatalog		
Automatic & Manual	37.90%	0.6210	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC Juarez, Mexico Milton, Ontario (Canada)	2-15 wks ARO <b>See</b> Note Below
Residential Transfer Switches (50-400 amps)	49.00%	0.5100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Asheville, NC Juarez, Mexico Milton, Ontario (Canada)	2-15 wks ARO <b>See</b> Note Below
Circuit Breakers			•			
Molded Case (Frame Types): JA, JB, KA, KB, LA, LAB, MA, NB, PB, Mark 75	66.60%	0.3340	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Quick Lag: Mark 75, HQP, Cable In Cable Out	64.35%	0.3565	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	http://www.eaton.com/icatalog Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame Types): EHD EDS	63.20%	0.3680		http://www.eaton.com/icatalog		
Circuit Breakers						
Molded Case (Frame Types): AB BREAKERS - FB	52.00%	0.4800	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Electrical Aftermarket Product and Services, CA08105001E, March 2006, http://www.eaton.com/cag	Beaver, PA and Arecibo, PR	As published in the Price and Availability Digest
Molded Case (Frame	63.20%	0.3680		http://www.eaton.com/icatalog		-
Types):GB,GHB, GC, GHC Molded Case (Frame Types): FD,KD, HKD, ND, RD	63.20%	0.3680				
Molded Case (Frame Types):JD, HJD, LD, HLD	63.20%	0.3680				
Molded Case (Frame Types):HMCP, GMCP	63.20%	0.3680				
Molded Case (Frame Types) Series G MCCBs Frames E, J, L	45.00%	0.5500				
Molded Case (Series C Accessories) Electronic trip versions with Energy Monitoring functions and ARMS – Arc Reduction	45.00%	0.5500				
Maintenance Switches Molded Case (Series G Accessories) Electronic trip versions with Energy Monitoring functions and ARMS – Arc Reduction Maintenance Switches	45.00%	0.5500				
Ground Fault Earth Leakage Modules 30mA	45.00%	0.5500				
Fusible Switches (FDP)	41.00%	0.5900				
Miniature Circuit Breakers - In						
Bolt-On Combination Type Arc Fault Circuit Interrupter, Types QBCAF - 10kAIC	45.00%	0.5500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, February 2007 U.S. Catalog, CA08101001E http://www.eaton.com/catalog bttp://www.eaton.com/caz	Arecibo, PR, Las Piedras, PR & Dominican Republic	Stock to 2 weeks



IN 871 100 Ancillary Supplies ar	iu oci vices, Rela	icu to Energy	management	[	1	
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination Days ARO
Bolt-On Combination Type Arc Fault Circuit Interrupter, Types QBHCAF - 22kAIC	45.00%	0.5500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, February 2007 U.S. Catalog, CA08101001E http://www.eaton.com/icatalog http://www.eaton.com/cag	Arecibo, PR, Las Piedras, PR & Dominican Republic	Stock to 2 weeks
Load Centers (Type CH)						
Circuit Breakers: CH CCH CHH CHQ CHT (Incl. GFI and AFCI)	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001 Ehttp://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	Stock to 2 weeks
Circuit Breakers: CHP PLUG- ON COMMERCIAL	80.00%	0.2000				
Load Centers: MCB and MLO LOADCENTER 1PH	80.00%	0.2000				
Load Centers: MCB LOADCENTER 3PH	81.00%	0.1900				
Load Centers: SURGE & LIGHTING ARRESTORS	79.00%	0.2100				
Enclosures Only: CC CCH CHH AND CSR CIR BKRS	80.00%	0.2000				
Accessories: GRND BARS, NEUTRALS AND B PHASE ADAPTER KITS	81.00%	0.1900				
Accessories: RAINTIGHT HUBS	80.00%	0.2000				
Accessories: SMART HOUSE CABLE PROTECTORS	80.00%	0.2000	1			
CH Pool Panels	79.00%	0.2100				
Loadcenters (Type BR)						
Circuit Breakers: BR BRH BD BQ BQC BRSN BRWH (Incl. GFI and AFCI)	85.00%	0.1500	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Services, U.S. Product Catalog February 2007, CA08101001 Ehttp://www.eaton.com/cag	Lincoln, IL	Stock to 2 weeks
Load Centers: MCB and MLO LOADCENTER 1PH and 3PH	85.00%	0.1500		http://www.eaton.com/icatalog		
Accessories	85.00%	0.1500				
3R Pool Panels	84.00%	0.1600				
Retrofit Interior Kit	6.00%	0.9400				
Load Centers Breakers-Classifie						
3R (1") Plug-on Combination Γype Arc Fault Circuit Interrupter	80.00%	0.2000	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E			Stock to 2 weeks
CL (1") Classified Plug-on Combination Type Arc Fault	80.00%	0.2000				
Circuit Interrupter Panelboards						
Panelboards - Pow-R-Line PRL la and 2a	78.00%	0.2200	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products and Serivces, U.S. Products Catalog February 2007,	Sumter, SC	4 to 8 weeks
Panelboards - Pow-R-Line PRL 3a	78.00%	0.2200		http://www.eaton.com/catalog		
Panelboards - Pow-R-Line 4b Panelboards - Pow-R-Line 4f	76.00%	0.2400				
Pow-R-Command Lighting	73.00%	0.2900				
Control Panelboards - Column Type	55.00%	0.4500				
Switchboards Switchboards - Pow-R-Line C	72.00%	0.2800	Eaton Bid Manager Release 7.7 (CD-ROM),	Switchboard Price List, January 2003	Sumter, SC	4 wks dwgs + 2 - 1
Breaker Switchboards - Pow-R-Line C	60.00%	0.2800	CD08313001E, Federal Systems Integration Services Confidential Price List, January	http://www.eaton.com/cag	Sumer, SC	4 wks dwgs + 2 - 1 wks prod ARO
Fusible Switchboards - IFS	66.00%	0.3400	2012			
Panelboards and Switchboards -					1	
Retrofit Panelboards - Pow-R- Line PRL 1R and 2R	73.00%	0.2700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E, Federal Systems Integration Services Confidential Price List, January	Cutler-Hammer Distribution Products and Serivces, U.S. Products Catalog February 2007, http://www.eaton.com/cag	Sumter, SC	4 wks dwgs + 2 - 12 wks prod ARO



	Discount	Multiplier to				Delivery (Destination)
Product	(%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Panel/Switchboard Branch Breaker Retrofit Kits	38.00%	0.6200		Switchboard Price List, January 2003 http://www.eaton.com/cag		
	Panelboards and	Switchboards	are available on an emergency / expedited b	http://www.eaton.com/icatalog asis for a price adder from Satellite Plants at the	e following locations.	
	Location				Telephone	
	Atlanta		GA		770-944-1022	
	Baltimore		MD		410-796-7777	
	Chicago		IL		630-860-3500	
	Cleveland		ОН		216-433-0616	
	Dallas		TX		972-343-5799	
	Denver		СО		303-366-2080	
	Hartford		СТ		860-688-5330	
	Houston		TX		713-688-8430	
	Los Angeles	-	CA		909-390-8853	
			NJ		609-835-4230	
	New Jersey			asis for a price adder from Satellite Plants at the		
		2	FL	a procession of such as a such asuch as a such as a such as a such as a such	407-264-9300	
	Orlando Phoenix		AZ		480-449-4222	
			NC		919-544-7074	
	Raleigh		MO		314-842-7797	
	St Louis		CA		510-784-8981	
	San Francis	600	WA		425-251-9081	
Power Management	Seattle		wa.		-23-231-7081	
Foreseer Software	17.00%	0.8300	Federal Systems Integration Services	Cutler-Hammer Distribution Products & Services,	Watertown, WI	Product:
Foreseer Hardware	17.00%	0.8300	Confidential Price List, January 2012	U.S. Product Catalog February 2007,	Pittsburgh, PA	1 day to 6 weeks;
Foreseer Device Driver	17.00%	0.8300		CA8101001E, http://www.eaton.com/cag	Denver, CO	System:
Software (PXSoftware,	31.00%	0.6900	Eaton Bid Manager Release 7.7 (CD-ROM),	http://www.eaton.com/icatalog		As Negotiated
PowerNet, PowerVision)	51.0076	0.0900	CD08313001E			
Meters/Communications	28.00%	0.7200				
Hardware Communications Hardware (PX	24.00%	0.7600				
(tems)						
Metering Products (IQ Sentinel, Analyzer,	28.00%	0.7200				
Data/Generator,DP4000)						
Power Outlet Panels (POPS)						
Temporary Power	67.00%	0.3300	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Power Outlet Panels, Temporary Power, RV/Campground, Marina, PG00600001E, August 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Lincoln, IL	3 days to 4 weeks
Surge Products	-		•			
CHSP ULTRA LC RETROFIT	64.00%	0.3600	Eaton Bid Manager Release 7.7 (CD-ROM),	Cutler-Hammer Distribution Products & Services,	Raleigh, NC	5 to 7 weeks ARC
KII HOME SURGE PROTECTOR CHSP	64.00%	0.3600	CD08313001E	U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog, Multiple		
Surge Protection Devices (SPD)	72.00%	0.2800		Technical Data Sheets		
Retrofit AEGIS: HW 2 and 3 WIRE 3A - 15A	65.50%	0.3450				
AEGIS PLUS(1PH 2 PH 3PH)	67.00%	0.3300				
and Plug Receptacle Clipper Value Line	72.00%	0.2800				
DATACOM	54.00%	0.2800				
Electronic Voltage Regulator	74.00%	0.4600				
PowerWatch	70.00%	0.3000				
Fransformers, Dry Type					•	
1. Encapsulated (all 1 Phase up to 37.5 kVA and <a>600 Volts; all 3 Phase &lt;3 kVA)</a>	74.70%	0.2530	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag	Juarez, Mexico Chicago, IL	Stock to 8 weeks
2 Phase <3 KVA) 2. Encapsulated (all 1 Phase >3KVA to 37.5KVA and >600 Volts; all 3 Phase >3KVA to 100KVA and >600 Volts)	67.80%	0.3220		CA0810100E, http://www.eaton.com/icatalog		



SIN 871 100 Ancillary Supplies an	nd Services, Rela	ted to Energy	Management			
	Discount	Multiplier to				Delivery (Destination)
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Days ARO
3. Encapsulated (all 3 Phase >3KVA to 75KVA and ≤600 Volts)	74.70%	0.2530	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag	Juarez, Mexico Chicago, IL	Stock to 8 weeks
4. Control Transformers (MTE, MTK)	73.55%	0.2645		http://www.eaton.com/icatalog		
4a. Control Transformers (AP)	66.65%	0.3335				
4b. Ventilated: MOTOR DRIVE ISOLATION	73.55%	0.2645				
TRANSFORMERS 7.5KVA-						
100KVA Transformers, Dry Type						
4c. Ventilated: MOTOR DRIVE	71.25%	0.2875	Eaton Bid Manager Release 7.7 (CD-ROM),	Cutler-Hammer Distribution Products & Services,	Juarez, Mexico	Stock to 8 weeks
ISOLATION TRANSFORMERS 7.5KVA-			CD08313001E	U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag	Chicago, IL	
100KVA Copper 4d. Ventilated: MOTOR DRIVE	71.25%	0.2875		http://www.eaton.com/icatalog		
ISOLATION TRANSFORMERS 101KVA- 1500KVA	, 1.25 / 0	0.2075				
4e. Ventilated: MOTOR DRIVE ISOLATION	71.25%	0.2875				
TRANSFORMERS 101KVA- 1500KVA Copper	<b>70 7 7 1</b>					
5. Ventilated:1PH/15KVA- 100KVA / 600V PRI AND LESS	73.55%	0.2645				
5a. Ventilated: 1PH/101KVA- 500KVA / 600V PRI AND LESS	73.55%	0.2645				
5b. Ventilated:1PH/15KVA-	72.70%	0.2730				
100KVA / 600V PRI AND LESS Copper						
5c. Ventilated:1PH/101KVA- 500KVA / 600V PRI AND LESS Copper	71.25%	0.2875				
6. Ventilated: 3PH/15KVA- 1500KVA / 600V PRI AND LESS	69.55%	0.3045				
6a. Transformer Accessories (Weather Shields Case Parts)	77.00%	0.2300				
6b. Ventilated: 3ph 15-100k	71.25%	0.2875				
copper 6c. Ventilated: 3ph above	79.70%	0.2030				
100kva copper 7. Ventilated: 3PH/15KVA -	71.25%	0.2875				
100KVA/V48M28T & E 7a. Ventilated: 3PH/15KVA- 100KVA/600V PRI AND LESS	73.75%	0.2625				
K-FAC 7b. Ventilated: 3PH/15KVA-	72.70%	0.2730				
100KVA/600V PRI AND LESS K-FAC Copper						
7c. Ventilated: 3PH/101KVA - 500KVA/V48M28T & E	71.25%	0.2875				
7d. Ventilated: PH/101KVA- 1500KVA/600V PRI & LESS K FAC	73.75%	0.2625				
7e. Ventilated: PH/101KVA- 1500KVA/600V PRI & LESS K FAC Copper	73.75%	0.2625				
8. Ventilated (3 Phase 15KVA to 1500KVA and >600 Volts)	67.80%	0.3220				
9. Mini-Power Centers	75.85%	0.2415				
9a. Mini-Power Centers - Copper	75.85%	0.2415				
10. Efficiency TP-1	73.75%	0.2625				
Transformers: 3 Phase NEMA TP-1 HIGH VOLUME VENT. 15-100kVA						
10a. Efficiency TP-1 Transformers: 3ph 15-100kva Cipper NEMA TP-1	72.70%	0.2730				



SIN 871 100 Ancillary Supplies a	nd Services, Rela	ted to Energy	Management			
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Transformers, Dry Type	(76)	List	Frice List	Selection / Technical Catalog	Froduction Locations	Days ARO
	52 500/	0.0720				
10b. Efficiency TP-1 Transformers: 3-Phase Vent NEMA TP-1 Transformers 101- 1000kVA	72.70%	0.2730	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA0810100E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Juarez, Mexico Chicago, IL	Stock to 8weeks
10c. Efficiency TP-1 Transformers: 3ph above	72.70%	0.2730		http://www.eaton.com/reatalog		
100kva copper nema 10d. Efficiency TP-1 Transformers: 3-PH NEMA TP- 1 HIGH VOLUME VENT. Transformers >than100kva	75.85%	0.2415				
11. Harmonic Mitigating XFMR	72.70%	0.2730				
12. CSL3 Efficient Transformers	72.70%	0.2730				
Transformers, Medium Voltage						
Liquid Filled. Pad-Mounted (45kVA - 5MVA)	-22.00%	1.2200	Quotes with a Mark-up of 1.22	2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 17.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	14 - 28 weeks ARO
Liquid Filled, Primary Unit Substations (500kVA - 20MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 13.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Liquid Filled, Secondary Unit Substation (300kVA - 3750kVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 14.0, http://www.eaton.com/cag http://www.eaton.com/catalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Transformers, Medium Voltage						
Liquid Filled, Substation Tranformer (750kVA - 20MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 16.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Dry Type, Network Transformers (500kVA - 3000kVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 18.0, http://www.eaton.com/cag http://www.eaton.com/catalog	South Boston, VA	2 - 4 wks dwgs + 22 - 24 wks prod ARO
Liquid Filled, Network Transformer (500kVA - 3000KVA)	-22.00%	1.2200		2006 Consuling Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 18.0, http://www.eaton.com/cag http://www.eaton.com/catalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA	2 - 4 wks dwgs + 15-44 wks prod ARO
Dry Type, Primary Unit Substation (500kVA - 10MVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, June 2006, CA08104001E Section 13.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA City of Commerce, CA	2 - 4 wks dwgs + 10 - 24 wks prod ARO
Dry Type, Secondary Unit Substation (112.5kVA - 2750kVA)	-22.00%	1.2200		2006 Consulting Application Guide, Distribution and Control Products, 14th Edition, July 2006, CA08104001E Section 14.0, http://www.eaton.com/cag http://www.eaton.com/icatalog	Medford, OR Waukesha, WI Bland, VA South Boston, VA City of Commerce, CA	2 - 4 wks dwgs + 10 - 24 wks prod ARO
Network Protectors						
Network Protectors	5.00%	0.9500	Network Protectors Price List, 11/06/03	CM52 Network Protector, Technical Specifications, 04/05/02, http://www.eaton.com/cag http://www.eaton.com/icatalog	Greenwood, SC	12 - 16 weeks ARO
Adjustable Frequency Drives				mino //www.eaton.com/rcatatog		
Standard, Open - SVX9000	48.25%	0.5175	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog	Watertown, WI Finland	Stock to 8 wks



I		1				
	Discount	Multiplier to				Delivery (Destination)
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Days ARO
Enclosed - SVX9000	48.25%	0.5175		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		2-8 wks dwgs + 2 -12 wks prod ARO
HVAC Standard, Intellipass and Intellidisconnect Open - HVX9000	43.00%	0.5700		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		Stock to 8 wks
Enclosed Low Harmonic Drives • CPX9000	43.00%	0.5700		9000X Adjustable Frequency Drives Technical Data, SVX9000 Open Drives, SVX9000 Enclosed Drives, TD04003007E, June 2004, http://www.eaton.com/cag http://www.eaton.com/icatalog		2-8 wks dwgs + 2 -12 wks prod ARO
Automation Products: Operator	Interface, PLCs	, DeviceNet So	oftware			-
PanelMate Products (SERIES 1000, 3000, 5000,1700, ePro ES, ePro PS, DEVICENET INTERFACE)	19.00%	0.8100	Operator Interface Products, CA04801001E, June 2007, Tab 48	Operator Interface Products, CA04801001E, August 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog	Columbus, OH	5 to 10 days
PanelMate Products ( LT 1100 Series)	19.00%	0.8100	PLC, I/O & Communications Products, CA05001001E, May 2007, Tab 49-50	PLC, I/O & Communications Products, CA05001001E, June 2006, http://www.eaton.com/cag http://www.eaton.com/icatalog		
PanelMate Products (SOFTWARE)	19.00%	0.8100		http://www.eaton.com/cag http://www.eaton.com/icatalog		
PanelMate ePro 75XX	21.00%	0.7900		http://www.eaton.com/cag		
Contactors and Starters				http://www.eaton.com/icatalog		
Enclosed Control: NEMA	56.30%	0.4370	Eaton Bid Manager Release 7.7 (CD-ROM),	Cutler-Hammer Control Products and Services,	Fayetteville, NC	Stock to 6 wks
NONCOMB NEMA STR NEW ENCL SZ 00-5			CD08313001E	February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Chicago, IL Denver, CO Hartford, Ct	
Enclosed Control: IEC NONCOMB IEC STR NEW ENCL 0-201A	56.30%	0.4370		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Houston, TX Los Angeles, CA	
Enclosed Control: NEMA CONT NEW ENCL NEMA SZ 00-5	56.30%	0.4370		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog		4 to 6 wks
Enclosed Control: IEC CONT NEW ENCL IEC 0-201A	56.30%	0.4370		http://www.caton.com/catalog		
Enclosed Control: NEMA COMB FV STR NEW ENCL NEMA SZ 0-5+	56.30%	0.4370				
Enclosed Control: IEC COMB FV STR NEW ENCL IEC 0- 200A	56.30%	0.4370				
Enclosed Control: RV STARTERS NEW ENCL	44.00%	0.5600				
Enclosed Control: MULTISPEED NEW ENCL	44.00%	0.5600				
Enclosed Control: IT Soft Starter Combo 65mm - 290mm	42.50%	0.5750	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E , http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC Chicago, IL Denver, CO Hartford, Ct Houston, TX	Stock to 6 wks
Lighting Contactor: ELEC- HELD, MECH-HELD NEW ENCL ALL SIZES and C30 MECH HELD_OPEN 20A	42.50%	0.5750		Cutler-Hammer Control Products and Services, February 2007 U.S. Catalog, CA08102001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Los Angeles CA	
Motor Control Assemblies, Moto	or Control Cente	rs, Low Volta	ge			
Advantage	63.00%	0.3700	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Low-Voltage Motor Control Centers, Technical Data, January 1998, TD.8.04.T.E., http://www.eaton.com/cag	Fayetteville, NC	4-6 wks dwgs + 6-10 wks prod ARO



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	Discount	Multiplier to				Delivery (Destination)
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Days ARO
				Solid-State Reduced Voltage Starters, Intelligent Technologies, October 1999, PG.08L.01.T.E., http://www.eaton.com/cag http://www.eaton.com/catalog		
Freedeom 2100	71.00%	0.2900	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Low-Voltage Motor Control Centers, Technical Data, January 1998, TD.8.04.T.E., http://www.eaton.com/cag http://www.eaton.com/catalog Solid-State Reduced Voltage Starters, Intelligent Technologies, October 1999, http://www.eaton.com/cag	Fayetteville, NC	4-6 wks dwgs + 6-10 wks prod ARO
Freedom FlashGard	69.00%	0.3100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	http://www.eaton.com/icatalog Pub# IM04302001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
IT FlashGard	56.00%	0.4400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Pub# IM04306001E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
IT	56.00%	0.4400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Pub# IL04306001E, TD04300003E http://www.eaton.com/cag http://www.eaton.com/icatalog	Fayetteville, NC	8-10 wks ship plus 6-10 wks for prod ARO
Motor Control Center Afterma	ırket			http://www.eaton.com/icatarog		
Motor Control Center Parts	36.00%	0.6400	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Motor Control Center Type F2100, Renewal Parts, RP.03A.01A.S.E., September 2000,	Fayetteville, NC	1 to 5 weeks
Motor Control Center Buckets 2100, Freedom, IT	36.00%	0.6400	CD08515001E	http://www.eaton.com/cag		
Motor Control Center Bucket Freedom FlashGard Aftermarket	36.00%	0.6400		http://www.eaton.com/icatalog		
Motor Control Center Buckets Advantage, Five Star, Type W, 11-300	36.00%	0.6400				
Motor Control Center Buckets F2100, Unitrol, F10, 9800	36.00%	0.6400				
Motor Control Center Bucket Type GE 7700	36.00%	0.6400				
Motor Control Center Bucket Type ITE	36.00%	0.6400				
Motor Control Center Bucket Type AB CenterLine	36.00%	0.6400				
Motor Control Center Bucket Type Square D Mod 5/ 6	36.00%	0.6400				
Motor Control Center Bucket Type Furnas 89	36.00%	0.6400				
	Motor Control C	enters are ava	ilable on an emergency / expedited basis for	a price adder from Service Centers at the follow	ing locations.	
	Location				Telephone	
	Atlanta		GA		770-739-6282	
	Chicago		IL		630-260-6304	
	Denver		СО		303-373-2133	
	Hartford		СТ		860-683-4221	
	Houston		TX		713-939-0427	
		•	CA		310-944-6413	
	Los Angele	5	OR		503-636-8545	
Switching Devices	Portland				202-020-0242	
-	70.000/	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM),	Cutlar Hammar Distribution Deschasts & Sami	Cloveland TN	Stock to 21 down
General Duty, Heavy Duty, Rotary, Accessories	79.00%	0.2100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/catalog	Cleveland, TN	Stock to 21 days
Double Throw; 6-Pole Motor Circuit	72.00%	0.2800		Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Enviroline, Heavy Duty	62.00%	0.3800		Cutler-Hammer Distribution Products & Services, CA08101001E/, February 2007, http://www.eaton.com/cag http://www.eaton.com/icatalog		
Enclosed Circuit Breakers	52.00%	0.4800		Cutler-Hammer Distribution Products & Services, U.S. Product Catalog February 2007, CA08101001E, http://www.eaton.com/cag http://www.eaton.com/icatalog	Satellite Plant	
	1			1		1



SIN 871 100 Ancillary Supplies a	nd Services, Rela	ted to Energy	Management			
	Discount	Multiplier to				Delivery (Destination)
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Days ARO
Air Conditioning Disconnects	92.00%	0.0800	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Distribution Products & Services, CA08101001E/U.S. Catalog February 2007,	Lincoln, IL	Stock to 21 days
Quick-Connect Double Throw	65.00%	0.3500		http://www.eaton.com/caal http://www.eaton.com/icatalog		
Solar PV DC disconnect switches	60.00%	0.4000				
Control Products: After Marke	t Products					
Open Control: NEMA A200 OPEN CONT SIZE 00-9, V201/V211 OPEN VAC CONT SZ 4-6, A200 OPEN STR SIZE 00-9, V200/V210 OPEN VAC STR SZ 4-6	51.00%	0.4900	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/catalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/cag Cutler-Hammer	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: NEMA Contactors DC TYPE DPM	55.00%	0.4500		Control Products and Services, CA08102001E / February 2007 U.S. Catalog,		
Open Control: NEMA Contactors DC TYPE MD/MR/ME	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: NEMA A200 SER ACCESSORIES	54.00%	0.4600		http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog		
Open Control: NEMA AE16- AE56 OPEN - ALL SIZES and AE17-AE57 OPEN - ALL SIZES	54.00%	0.4600		http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag		
Open Control: NEMA AN16- AN56 OPEN - ALL SIZES	54.00%	0.4600		http://www.eaton.com/icatalog		
Open Control: IEC Compact Comb Starters	52.85%	0.4715				
Open Control: CE15-CE55 OPEN - ALL SIZES and CE12- CE52 MINI CONTACTORS	54.00%	0.4600				
Open Control: ACCESSORIES FOR CE12-CE52 MINI CONTACTORS	54.00%	0.4600				
Control Products: After Marke	t Products					
Open Control: CN15-CN55 OPEN - ALL SIZES	54.00%	0.4600	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: A25 DP STARTERS, B25 DP STARTER	59.75%	0.4025		http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog	Ashevine, NC	
Open Control: C25-C65 C25 75A AND 90A DP CONTACTOR	64.35%	0.3565		http://www.eaton.com/cag_Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog,		
Open Control: 10370 SOLENIODS	51.00%	0.4900		http://www.eaton.com/cag		
Open Control: Contactors AVD, D, DC, Reversing, DC Renewal Parts	50.00%	0.5000		http://www.eaton.com/icatalog		
Open Control:C80 DC Contactors & Relays	73.00%	0.2700				
Open Control: IT EMSeries - STR NEMA, STR IEC, CONT NEMA, CONT IEC, CONT Block NEMA, Contact Block IEC, OL BASIC NEMA, OL BASIC IEC, Integral Str NEMA, Integral Str IEC, DEVICE MTD ACCESSORIES, Coil Controller NEMA, Coil Controller IEC, COMMUNCIATIO	39.00%	0.6100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog http://www.eaton.com/icatalog thtp://www.eaton.com/cag, http://www.eaton.com/cag http://www.eaton.com/icatalog	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: IT S801 65mm - 110mm	50.55%	0.4945				
Open Control: IT S801 200mm - 290mm	50.55%	0.4945				
Open Control: IT S801 Accessories	50.55%	0.4945				



SIN 871 100 Ancillary Supplies a	nd Services, Rela	ted to Energy	Management			
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Open Control: S701 SS CONTROLLER, BRAKE, TORQUE LIMITER, AUX CONT	50.55%	0.4945	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Open Control: S511 SS REV CONTACTOR	33.00%	0.6700		Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/icatalog		
Terminal Blocks: TBA TERM BLKS & W FUSE HOLDERS;	60.00%	0.4000		http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E /		
Terminal Blocks: C381 and 383	48.25%	0.5175		February 2007 U.S. Catalog, http://www.eaton.com/cag		
Relays: Type AR/ARF and BR	30.66%	0.6934		http://www.eaton.com/icatalog		
Relay: MINIATURE and Plug in Socket	30.66%	0.6934				
Relay:SVM	30.66%	0.6934				
Relays/Strater: C323 STARTER MTD RELAYS	51.00%	0.4900				
Relays: Logic	26.00%	0.7400				
Control Products: After Market		0.5100			C 100	A 11:1 1: N.
Relays:Sensor	29.00%	0.7100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog,	Coamo, PR Haina, Dom Rep	As published in Price and Availability Digest
Relays: Timing	31.00%	0.6900		http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing	Asheville, NC	
Relays: D2/D3/D4/D7/D8/D9	42.50%	0.5750		Solutions Catalog, PG08301004E August 2007,		
Relays: Intelligent Relay	30.00%	0.7000		http://www.eaton.com/icatalog		
Timers: PLUG-IN SOLID STATE TIMERS	30.66%	0.6934		http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag		
Pushbuttons: E22	34.00%	0.6600				
Pushbuttons: E30 MULTI- FUNCTION	48.25%	0.5175		http://www.eaton.com/icatalog		
Pushbuttons: 10250T HEAVY DUTY IND	56.30%	0.4370				
Pushbuttons: E34 CORROSION RESISTANT	56.30%	0.4370				
Pushbuttons: ASSEMBLED PUSHBUTTON STATIONS	29.00%	0.7100				
Pilot Lights: E29 MINATURE PILOT LIGHTS	48.00%	0.5200				
Pilot Lights: STACK LIGHT	48.25%	0.5175				
Switch: LIGHT DUTY IND SWITCHES	34.00%	0.6600				
Manula Starter:MS	51.00%	0.4900				
Manual Starter: B100	54.00%	0.4600				
Lighting Contactor: Open CN35 ELEC HELD ALL SIZES	56.30%	0.4370				
Lighting Contactor: Open A202 MAG/MECH LATCH ALL SIZES	56.30%	0.4370				
Lighting Contactor: Open C30 MECH HELD ALL SIZES	56.30%	0.4370				
Eaton Logic Control	29.00%	0.7100	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007, http://www.eaton.com/cag Lutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.eaton.com/cag	Coamo, PR Haina, Dom Rep Asheville, NC	As published in Price and Availability Digest
Limit Switches:E47 MINATURE LIMIT SWITCH	39.00%	0.6100				
Limit Switches: E49 DIN LIMIT SWITCH	28.00%	0.7200				



SIN 871 100 Ancillary Supplies a	nd Services, Rela	ted to Energy	Management			
	Discount	Multiplier to				Delivery (Destination)
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Days ARO
Limit Switches: E50 MODULAR LIMIT SWITCH	30.00%	0.7000				
Limit Switches: SAFETY KEY INTERLOCKS	33.00%	0.6700				
Proximity Sensors: E53 CAPACITIVE	44.00%	0.5600				
Proximity Sensors: E51 INDUCTIVE	47.10%	0.5290				
Proximity Sensors: E52	44.00%	0.5600				
INDUCTIVE Proximity Sensors: E54	42.50%	0.5750				
INDUCTIVE Proximity Sensors: E55	44.00%	0.5600	-			
INDUCTIVE Proximity Sensors: E56	42.50%	0.5750				
INDUCTIVE Proximity Sensors: E57	44.00%	0.5600				
INDUCTIVE Proximity Sensors: E57 IND	42.50%	0.5750				
PROX EXTENDED RANGE	42.5070	0.5750				
Proximity Sensors: E57 HIGH CURRENT	42.50%	0.5750				
Photo Sensors: 50 SERIES PHOTO SWITCHES	49.00%	0.5100	1			
Photo Sensors: 55 SERIESPHOTO SWITCHES	34.00%	0.6600				
Control Products: After Market	t Products					
Photo Sensors: 60 SERIES PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: 70 SERIES PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: 80 SERIES PHOTO SWITCHES	37.00%	0.6300				
Photo Sensors: 90 SERIES PHOTO SWITCHES	37.00%	0.6300	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog, http://www.exton.ecm/cog	Coamo, PR Haina, Dom Rep	As published in Price and Availability Digest
Photo Sensors: COMET SERIES PHOTO SWITCHES	29.85%	0.7015		http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007,	Asheville, NC	
Photo Sensors: PRISM SERIES PHOTO SWITCHES	29.85%	0.7015		http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer Control Products and Services, CA08102001E /		
Photo Sensors: SCM SERIES PHOTO SWITCH	37.00%	0.6300		February 2007 U.S. Catalog, http://www.eaton.com/cag		
Photo Sensors: SCP SERIES PHOTO SWITCH	37.00%	0.6300		http://www.eaton.com/icatalog		
Photo Sensors: E51 PHOTO	36.75%	0.6325				
SWITCHES Photo Sensors: E58 TUBULAR PHOTO SWITCHES	36.75%	0.6325				
Photo Sensors: E58-30 TUBULAR PHOTO	36.75%	0.6325	Eaton Bid Manager Release 7.7 (CD-ROM), CD08313001E	Cutler-Hammer Control Products and Services, CA08102001E / February 2007 U.S. Catalog,	Coamo, PR Haina, Dom Rep	As published in Price and Availability Digest
SWITCHES Photo Sensors: E58-18 TUBULAR PHOTO	36.75%	0.6325		http://www.eaton.com/cag http://www.eaton.com/icatalog Sensing Solutions Catalog, PG08301004E August 2007,	Asheville, NC	
SWITCHES Photo Sensors: E64 PHOTO	37.00%	0.6300		http://www.eaton.com/icatalog http://www.eaton.com/cag Cutler-Hammer		
SWITCHES Photo Sensors: E65 PHOTO	37.00%	0.6300		Control Products and Services, CA08102001E / February 2007 U.S. Catalog,		
SWITCHES Photo Sensors: E66 PHOTO	37.00%	0.6300		http://www.eaton.com/catalog		
SWITCHES Photo Sensors: FIBER OPTICS	29.85%	0.7015		mip.//www.caton.com/icatalog		
Photo Sensors:	37.00%	0.6300				



SIN 871 100 Ancillary Supplies an	nd Services, Rela	ted to Energy	Management			
	Discourt	Multiplice to				Delivery (Destination)
Product	Discount (%)	Multiplier to List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination) Days ARO
Miscellaneous Electrical Produc	ets	1		-		
Miscellaneous Electrical	-22.00%	1.2200	Means CostWorks 2010	Means CostWorks 2010	Various	Call (800) GSA-8041
Products			Electrical Cost Data CD-ROM	Electrical Cost Data CD-ROM		
Note: Miscellaneous Ele	ectrical Products p	ricing is 1.2 tin	nes the bare material cost per Means CostWork	s 2010at the project location, or 1.2 times the actual	acquistion price, which	hever is lower.
Ancillary Services			-		-	
UPS Installation Setup Services	6.00%	0.9400	Federal Systems Integration Services	(10% Multi-Module discount not applicable with	Varies Based	on Design Survey
& Training	20.000/	0.7000	Confidential Price List, January 2012	GSA Rates)		
Single Phase UPS Services	30.00%	0.7000	Federal Systems Integration Services Confidential Price List, January 2012			
UPS Service Contracts	50.00%	0.5000	3Ph Services Pricebook - January 2012	1		
(Concurrent) UPS Service Contracts (Non-	30.00%	0.7000	3Ph Services Pricebook - January 2012	4		
Concurrent)				1		
UPS Start-up Services	30.00%	0.7000	3Ph Services Pricebook - January 2012			
Full Battery Coverage (Battery Services)	25.00%	0.7500	3Ph Services Pricebook - January 2012	1		
PowerChain Management	5.00%	0.9500	Eaton-Electrical Servaices & Systems,	1		
Audits			Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008			
3 Phase Series UPS Service	30.00%	0.7000	Federal Systems Integration Services	1		
Coverage Pricing 3 Phase Series UPS Service	30.00%	0.7000	Confidential Price List, January 2012 UPS Services Price Book January 1, 2012			
Preventive Pricing			· · · · · · · · · · · · · · · · · · ·			
Remote Monitoring	30.00%	0.7000				
Startup	30.00%	0.7000				
Eaton BladeUPS Services Pricing - 12kVA to 60kVA	30.00%	0.7000				
FLEX: Electronics Parts and	30.00%	0.7000				
Labor Coverage Only Support Plans	30.000/	0.7000				
Support Plans FLEX: Electronics Parts and	30.00%	0.7000				
FLEX: Electronics Parts and Labor Coverage Only	50.00%	0.7000				
Eaton UPS Services Pricing -	30.00%	0.7000				
PDU, RPP, STS Eaton UPS Field Upgrade	30.00%	0.7000				
Pricing						
External Powerware Battery PM Pricing	30.00%	0.7000				
SIN 871 100 Ancillary Supplies an	nd Services, Rela	ted to Energy	Management	Standard Rate: OT is 1.5x I	Rate, Premium is 2x l	Rate
	UPS Servic	es Labor Cat	egories	Price List	Labor	Rate \$ / hr
3 Phase - Labor Reg 8 AM - 5	PM; Mon - Fri				1	64.50
3 Phase - Travel Reg 8 AM - 5	PM; Mon - Fri			Eaton Electrical Time and Material	1	64.50
3 Phase - Labor Evenings				January 1, 2012		210
3 Phase - Travel Evenings				4		210
3 Phase - Labor Weekends				4	2	62.50
3 Phase - Travel Weekends					2	62.50
	Lab	or Categories		Price List	Labor	Rate \$ / hr
Custom Assembly						148
Emergency Service				Federal Systems Confidential Price List		165
Engineer Manager				January 1, 2012		189
Excitation Systems Specialist						189
Project Engineering				Eatons Electrical Services & Systems		165
Project Management				Technical Support and		189
Senior Engineer				Engineering Service Rates, USA,		189
Supervisor Engineer				PL02700001E, June 2010		189
System Integration Specialist				4		165
Excitation Consultant				4		369
Field Service Technician (Non-				4	-	116
Field Service Specialist (Comp training, maintenance, and repa	•	nmissioning, i	elay setting & testing, troubleshooting,	Alaska & Hawaii subject to 15% surcharge for		144
Systems Test Engineer	···· /			on-site services		197
Technical Coordinator				1		95
					1	



UPS Services Labor Categories         Prior Lab         Labor Rate 5 / ar           F2S Traing (0-Selb Traingr), 42 Day         55.20 14 day         55.20 14 day           F2S Traing (0-Selb Traingr), 42 Day         55.20 14 day         55.20 14 day           F2S Traing (0-Selb Traingr), 42 Day         55.20 14 day         55.20 14 day           F2S Traing (0-Selb Traingr), 42 Days         55.20 14 day         55.20 14 day           F2S Traing (0-Selb Traingr), 42 Days         55.20 14 day         55.20 14 day           F2S Traing (0-Selb Traingr), 42 Days         55.20 14 day         55.20 14 day           Constraint Forena         61         55.20 14 day         57.20 14 day           Constraint Forena         61         57.20 14 day         57.20 14 day           Constraint Forena         61         57.20 14 day         57.20 14 day           Constraint Forena         61         57.20 14 day         57.20 14 day           Constraint Forena         61         57.20 14 day         57.20 14 day           Constraint Forena         61         57.20 14 day         57.20 14 day           Constraint Forena         61         57.20 14 day         57.20 14 day           Constraint Forena         61         57.20 14 day         57.20 14 day           Constraint Forena	SIN 871 100 Ancillary Supplies and Services, Related to Energy Management		
Tachtanian (hi Stag)         95           Testy Trangy (D-Stag Trangy) - JAdtoral Days         53,500 (day)           FSS Trangy (D-Stag Trangy) - JAdtoral Days         51,500 Esch and day           Exadication (Freenan)         91           Exadication (Freenan)         91           Exadication (Freenan)         91           Constraining (D-Stag Trangy) - JAdtoral Days         91           Constraining (Freenan)         91           Exadication (Freenan)         91	UPS Services Labor Categories	Price List	Labor Rate \$ / hr
FSS Trang (0.5% Trains): .41 Day         33.00 16 day           Electrate Teams         35.00 16 day           Electrate Teams         51.00 10 05.00			
External Forman         101           External Forman         102           External Forman         103           Child Suppret (Brinit)         103           Catalatry Fight         103           Farmar         104           Farmar         103           Septimizer (Satif)         103           Septimizer (Satif)			\$3,920 1st day
Electrical Journeyman         190           Electrical Journeyman         123           General Forenan         133           Phribig Forenan         133           Constant Forenan         66           Electrical Engeneer (Sentor)         133           Electrical Engeneer (Sentor)         133           Landstantes         63           Landstantes         63           Landstantes         63           Landstantes         61           Power Systems Engineer (Sentor)         133           Electrical Engineer (Sentor)         61           Forenant Engineer (Sentor)         63           Power Systems Engineer (Sentor)         130           Forenant Engineer (Sentor)         130           Sanatant Engineer (Sentor)         133           Special Convolution         63           Special Convolution         133           Specinter Convolu	FSS Training (On-Site Training) - Additional Days		\$1,540 Each add'l day
Electronia         195           General Forman         195           Coli Expliner (Brain)         103           Coli Expliner (Brain)         73           Carantucion Administration         73           Carantucion Administration         128           Dataman         66           Extension Engineer (Brain)         128           Carantucion Administration         61           Dataman         63           Extension Engineer (Brain)         63           Landscaper (Brain)         63           Landscape (Stati)         63           Prover Advantals Engineer (Stati)         63           Prover Systems Engineer         109           Prover Systems Engineer         103           Sensor Technoin         225           Sensor Technoin         235           Sensor Technoin         103           Statistic Engineer (Stati)         103           Statistic Engineer (Stati)	Electrical Foreman		151
Central Forman         191           Chrild Exprese (Senor)         133           Chrild Exprese (Senor)         131           Einstrad Exprese (Senor)         131           Einstrad Exprese (Senor)         131           Landscape Audies         133           Pater Stringer         133           Pater Stringer         133           Stringer         133           Stringer         134           Pater Stringer         135           Stringer         135	Electrical Helper		109
Invariance Foreman         133           Code Engener (Blaff)         103           Code Engener (Blaff)         37           Contruction Animitation         73           Contruction Animitation         113           Oralization Animitation         113           Contruction Engener (Staff)         113           Electricat Engener (Staff)         113           Electricat Engener (Staff)         113           Landropp Avoiled         81           Landropp Avoiled         82           Lead Technician         82           Machanical Engineer (Barlf)         82           Machanical Engineer (Barlf)         82           Power Advantation Specialiti         82           Power Systems Engineer         113           Prower Systems Engineer         113           Prower System Engineer (Barlf)         83           Sensor Technician         113           Sensor Engineer         113           Sensor Engineer         113           Sensor Engineer         113           Sensor Engineer         113           Sensor Enderican         113           Sensor Enderican         113           Sensor Enderican         113	Electrical Journeyman		125
Cold Engineer (Statif)       73         Condensative (Statif)       73         Condensative (Statif)       73         Conduction Administration       73         Conduction Administration       73         Conduction Administration       73         Conduction Administration       66         Electical Engineer (Statif)       81         Environmental Engineer (Statif)       63         Lanier Technician       53         Load Tophrons       61         Autor Technician       53         Load Tophrons       61         Mediancial Engineer (Statif)       62         Note Tophrons       62         Mediancial Engineer (Statif)       62         Power Advancial Engineer (Statif)       103         Prover Systems Engineer Engif Engineer Engineer Engineer Engineer Engineer Enginee	General Foreman		151
Content (Staff)       73         Cise(as/Typint)       37         Content (Gin Animistration)       128         Orallsman       60         Exercise Engineer (Staff)       147         Exercise Engineer (Staff)       113         Exercise Engineer (Staff)       103         Landre Contains       46         Junter Drathma       60         Landre Contains       60         Mechanical Engineer (Staff)       81         Power Automation Specialist       60         Power Systems Engineer       82         Poster Automation Specialist       103         Power Systems Engineer       83         Sanitar Technicain       103         Special Consultant       235         Special Consultant       103         Special Consultant       103         Special Consultant       103         Systems Tent Manager       103         Pluribing Journeyman (ACJ)       61         Power Automation Specialit       102	Plumbing Foreman		138
Construction Administration         37           Construction Administration         120           Database         66           Execting Engineer (Senor)         61           Enternation Engineer (Senor)         61           Enternation Engineer (Senor)         61           Environmental Engineer (Senor)         61           Landscope Availated         63           Landscope Availated         63           Landscope Availated         63           Landscope Availated         63           Landscope Availated         60           Mechanical Engineer (Senor)         61           East Technician         60           Mechanical Engineer (Senor)         61           Power Availated Engineer (Senor)         61           Fower Availated Engineer (Senor)         63           Statistion Engineer (Purnating)         63           Sanatation Engineer (Purnating)         63           Social Constant         63           Statistion Engineer (Senor)         63           Statistion Engineer (Senor)         63           Statistion Engineer (Senor)         63           Statistion Engineer (Senor)         63           Statistion Engineeri (Senor)         63	Civil Engineer (Senior)		103
Construction Administration         128           Drafmann         66           Exercise Engineer (Senor)         147           Electrical Engineer (Senor)         103           Extimation         103           Junior Trachnican         66           Mechanical Engineer (Senor)         46           Mechanical Engineer (Senor)         61           Mechanical Engineer (Senor)         61           Mechanical Engineer (Senor)         61           Mechanical Engineer (Senor)         62           Senoitaton Engineer (Senor)         63           Senoitaton Engineer (Senor)         63           Senoitaton Engineer (Senor)         63           Senoitaton Engineer (Purning)         235           Senoitaton Engineer (Purning)         63           Senoitaton Engineer (Senor)         103           Structura Engineer (Senor)         103           Structura Engineer (Senor)         103           Structura Engineer (Senor)         103           Structura Engineer (Senor)         103           S	Civil Engineer (Staff)		73
Drataman     66       Electical Engineer (Safa)     147       Environmental Engineer     103       Junior Technican     66       Landrage Availated     68       Last Enchnician     68       Mechanical Engineer (Sarin)     61       Mechanical Engineer (Sarin)     1103       Mechanical Engineer (Sarin)     1103       Sanaton Engineer (Sarin)     1103       Sanaton Engineer (Purbhog)     83       Sanaton Engineer (Sarin)     103       Special Consultant     235       Special Consultant     103       Special Consultant     103       Stuckurd Engineer (Sarin)     103       Stuckurd Engineer (Sarin)     113       Stuckurd Engineer (Sarin)     1128       Stuckurd En	Clerical/Typist		37
Electrical Engineer (Senior)         117           Electrical Engineer (Staff)         81           Environmental Engineer (Staff)         46           Landscape Architect         53           Landscape Architect         82           Lead Technican         82           Lead Technican         82           Lead Technican         82           Mechanical Engineer (Staff)         82           Mechanical Engineer (Staff)         81           Power Systems Engineer         81           Power Systems Engineer         103           Power Systems Engineer         82           Sanidation Engineer (Pumbing)         83           Sanidation Engineer (Staff)         103           Special Consultant         235           Special Consultant         103           Special Consultant         103           Special Consultant         103           System Electrican (ACL)         103           Untriting Journeyman (HCA)         235           Journeyman (HCA)         60           Journeyman (HCA)         60           Journeyman (HCA)         67           Power Systems Engineer         72           Power System Engineer         72	Construction Administration		128
Electrical Engineer (Staff)         61           Environmental Engineer         103           Landscape Architect         68           Landscape Architect         82           Lead Technician         61           Mechanical Engineer (Staff)         61           Mechanical Engineer (Staff)         62           Power Systems Engineer         166           Power Systems Engineer         166           Power Systems Engineer         189           Professional Engineer (Raff)         63           Senior Technician         63           Senior Technician         63           Senior Technician         63           Structural Engineer (Staff)         63           Structura Engineer (Staff)         63           <	Draftsman		66
Environmental Engineer         103           Estimator	Electrical Engineer (Senior)		147
Estimator         103           Junico Torharis         48           Junico Torhanis         62           Landsape Archited         62           Lead Technician         62           Mechanical Engineer (Sentor)         129           Mechanical Engineer (Sentor)         64           Mechanical Engineer (Sentor)         61           Mechanical Engineer (Sentor)         61           Mechanical Engineer (Sentor)         61           Pamer Automation Specialist         62           Power Automation Specialist         62           Professional Engineer         680           Senior Technician         633           Senior Technician         633           Senior Technician         633           Senior Technician         633           Structural Engineer (Battor)         1033           Structural Engineer (Sattor)         103           Structural Engineer (Calinor)         103           Structural Engineer (Calinor)         103           Structural Engineer (Calinor)         103           Martenzer Electrician (ACL)         69           Journeyman (NCL)         67           Exclusion Communalini         67           Apprentice (ACL)	Electrical Engineer (Staff)		81
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Aurior Technician     53       Landscape Architect     62       Lead Technician     90       Mechanical Engineer (Staff)     120       Mechanical Engineer (Staff)     81       Power Automation Specialist     82       Power Automation Specialist     165       Power Automation Specialist     168       Sensor Technician     163       Special Consultant     235       Special Consultant     103       Special Consultant     235       Special Consultant     103       Structural Engineer (Staff)     1128       Purnbing Journeyman (ACL)     128       Laburneyman     61       Journeyman (ACL)     380       Apprentice (ACL)     390       Apprentice (ACL)     172       Labor Rate S / day     190       Pluzer Systems Engineering Service Rate, JSA     190       Structural Engineering Service Rate, SA     190       Apprentice (ACL)     172       Labor Categories     Frede	Estimator		103
Landscape Architect     62       Lead Technician     90       Mechanical Engineer (Sentor)     129       Mechanical Engineer (Staff)     81       Pamer     62       Power Automation Specialist     62       Power Automation Specialist     62       Power Systems Engineer     83       Sanatton Engineer     83       Sanatton Engineer (Pumbig)     83       Sanatton Engineer (Pumbig)     83       Special Consultant     003       Special Consultant     103       Structural Engineer (Sentor)     103       Journeyman (HCA)     103       Journeyman (HCA)     90       Journeyman (HCA)     90       Journeyman (HCA)     91       Journeyman (HCA)     93       Pield Service Specialist <td< td=""><td>Junior Drafters</td><td>]  </td><td>46</td></td<>	Junior Drafters	]	46
Landscape Architect     62       Lead Technician     90       Mechanical Engineer (Sentor)     129       Mechanical Engineer (Staff)     81       Pamer     62       Power Automation Specialist     62       Power Automation Specialist     62       Power Systems Engineer     83       Sanatton Engineer     83       Sanatton Engineer (Pumbig)     83       Sanatton Engineer (Pumbig)     83       Special Consultant     003       Special Consultant     103       Structural Engineer (Sentor)     103       Journeyman (HCA)     103       Journeyman (HCA)     90       Journeyman (HCA)     90       Journeyman (HCA)     91       Journeyman (HCA)     93       Pield Service Specialist <td< td=""><td>Junior Technician</td><td>]  </td><td>53</td></td<>	Junior Technician	]	53
Lead Technician     90       Mechanical Engineer (Staff)     129       Power Automation Specialist     81       Power Automation Specialist     165       Power Systems Engineer     225       Sanitation Engineer (Plumbing)     83       Senior Technician     103       Special Consultant     103       Structural Engineer (Staff)     81       Survey Crew (Three Man)     125       Plumbing Journeyman     126       System Test Manager     199       Plumbing Journeyman (HCA)     90       Journeyman (HCA)     90       Journeyman (HCA)     67       Structural Engineer (Staff)     1.2ake Rate \$ / day       Field Service Specialist     50       Power Automation Specialist     1.728       Power Automation Specialist     1.228       Power Systems Engineer     1.2ake Rate \$ / day       Field Service Specialist     1.728       Power Automation Specialist     1.728       Power Automation Specialist     1.728       Systems Engineer     \$ 1.800 </td <td></td> <td>]  </td> <td>82</td>		]	82
Mechanical Engineer (Staff)         81           Power Systems Engineer         82           Power Automation Specialist         165           Power Systems Engineer         189           Professional Engineer         235           Sanitation Engineer (Plumbing)         83           Senior Technician         103           Special Consultant         235           Spacifications/Report Writer         103           Structural Engineer (Sario)         103           Structural Engineer (Sario)         103           Structural Engineer (Sario)         103           Structural Engineer (Sario)         113           Structural Engineer (Sario)         113           Structural Engineer (Sario)         125           Plumbing Journeyman (HCA)         103           Journeyman (HCA)         95           Journeyman (HCA)         95           Journeyman (HCA)         67           Technican Consultant         67           Apprentice (HCA)         67           Power Automation Specialist         Puoz Sartonal Engineering Services & Systems Technical Support and Engineering Services & Systems Schmider 1           Power Automation Specialist         Puoz Support and Engineering Services & Systems Schmider 1	Lead Technician	]	90
Mechanical Engineer (Staff)         81           Power Systems Engineer         82           Power Automation Spacialist         165           Power Systems Engineer         235           Sanitation Engineer         235           Sanitation Engineer (Plumbing)         83           Senior Technician         103           Special Consultant         235           Special Consultant         103           Structural Engineer (Senio)         103           Structural Engineer (Senio)         103           Structural Engineer (Senio)         103           Structural Engineer (Senio)         1125           Plumbing Journeyman (HCA)         105           Journeyman (HCA)         05           Journeyman (HCA)         65           Journeyman (HCA)         67           Apprentice (HCA)         69           Apprentice (HCA)         67           Power Systems Engineer         1.728           Structural Engineer         1.980           Power Automation Specialist         1.728           Power Automation Specialist         1.728           Power Automation Specialist         1.980           Power Automation Specialist         1.728           Power		]	129
Planner     Image: Second Engineer       Power Automation Specialist     165       Power Systems Engineer     165       Porefessional Engineer     189       Professional Engineer     225       Santation Engineer (Numbrig)     83       Senior Technician     103       Special Consultant     235       Special Consultant     103       Structural Engineer (Senior)     103       Structural Engineer (Senior)     81       Structural Engineer (Staff)     81       Systems Test Manager     109       Plumbing Helper     109       Maintenance Electricial NCOL)     95       Journeyman (HCA)     95       Journeyman (HCA)     67       Apprentice (AOL)     67       Prower Systems Engineer     1.1,728       Systems Technical     1.1,728       Systems Engineer     1.2,80       Power Systems Engineer     1.2,80       Power Systems Engineer     2.2,28       Structural Engineer     2.2,28       Structural Engineer     2.2,28       Structural Engineer     1.3,190       Power Systems Engineer     1.2,100       Structural Engineer     1.2,128       Power Systems Engineer     2.010       Structural Engineer     1.2,128 <td></td> <td>]  </td> <td>81</td>		]	81
Power Automation Specialist       165         Power Systems Engineer       189         Professional Engineer       235         Santation Engineer (Plumbing)       83         Senior Technician       103         Special Consultant       235         Special Consultant       103         Special Consultant       235         Systems Teshnican       103         Structural Engineer (Senior)       103         Structural Engineer (Senior)       81         Systems Test Manager       126         Plumbing Journeyman       128         Plumbing Helper       109         Maintenance Electrician (AOL)       90         Journeyman (HCA)       67         Journeyman (HCA)       67         Zextation Consultant       89         Apprentice (HCA)       89         Apprentice (HCA)       1,728         Power Automation Specialist       Support and Engineering Service Res, USA, 1,880         Power Automation Specialist       Plu2700001E, June 2010         Power Systems Engineer       2010 - EncomElectrical Services & Systems         Sth S11 202 Energy Management Plannin & Strategies       Pice List         Labor Categories       Pice List         Labor	Power Systems Engineering Support		Labor Rate \$ / hr
Porer Systems Engineer     189       Professional Engineer     235       Sanitation Engineer (Plumbing)     83       Senior Technician     103       Specifications/Report Writer     103       Structural Engineer (Senior)     1126       Systems Test Manager     126       Plumbing Journeyman     125       Plumbing Helper     109       Maintenance Electrician (AOL)     90       Journeyman (HCA)     95       Journeyman (HCA)     67       Textuation Consultant     67       Support and Engineering Service Rest, USA, 1, 1980     102       Power Systems Engineer     1.228       Support and Engineering Service Rest, USA, 1, 1980     1.228       Power Automation Specialist     Support and Engineering Service Rest, USA, 1, 1980       Power Systems Engineer     1.228       Support and Engineering Service Rest, USA, 1, 1980     1.228       Support and Engineering Service Rest, USA, 1, 1980     1.228       Support and Engineering Service Rest, USA, 1, 1980     1.220       Power Systems Engineer <td< td=""><td>Planner</td><td></td><td>82</td></td<>	Planner		82
Professional Engineer     100       Santation Engineer (Plumbing)     83       Senior Technician     103       Special Consultant     235       Special Consultant     235       Special Consultant     103       Structural Engineer (Staff)     103       Structural Engineer (Staff)     113       Surve Crew (Three Man)     126       Systems Test Manager     128       Plumbing Journeyman     125       Plumbing Heiger     109       Maintenance Electrician (AOL)     90       Journeyman (HCA)     90       Journeyman (ACA)     96       Journeyman (ACA)     96       Journeyman (HCA)     67       Textation Consultant     819       Apprentice (HCA)     89       Apprentice (AOL)     67       International     Eatons Electrical Services & Systems Technical       Power Automation Specialist     Support and Engineering Service Rest, USA, PLO270001E, June 2010       Power Systems Engineer     128       Stringer     102       Stringer     2010- Rate \$ / har       Energy Consultant     2100- Rate \$ / har       Energy Consultant     128       Stringer     2102 Energy Management       Stringer     2100 - Rate \$ / har       Energy Con	Power Automation Specialist		165
Sanitation Engineer (Plumbing)       83         Senior Technician       103         Special Consultant       235         Specifications/Report Writer       103         Structural Engineer (Senior)       1126         Systems Test Manager       1126         Plumbing Journeyman       125         Plumbing Helper       109         Maintenance Electrician (AOL)       90         Journeyman (HCA)       95         Journeyman (HCA)       89         Apprentice (ACL)       67         Textistion Consultant       Support and Engineering Service & Systems Technical         Field Service Specialist       Fathers Electricial Services & Systems Technical         Power Automation Specialist       Plu2700001E, June 2010         Power Systems Engineer       1,728         Support and Engineering Service Rates, USA, PL02700001E, June 2010       2,268         SIN 871 202 Energy Management Plannin & Strategies       1,728         Energy Consultant       Subor Categories       Federal Systems Confidential Price List March I, S150.00	Power Systems Engineer		189
Senior Technician       103         Specifications/Report Writer       103         Structural Engineer (Staff)       103         Structural Engineer (Staff)       103         Structural Engineer (Staff)       81         Survey Crew (Three Man)       126         Systems Test Manager       189         Plumbing Helper       109         Maintenance Electrician (AOL)       90         Journeyman (HCA)       95         Journeyman (HCA)       95         Journeyman (AOL)       72         Excitation Consultant       89         Apprentice (ACA)       89         Apprentice (ACL)       67         Teild Service Specialist       1.728         Power Automation Specialist       Support and Engineering Service Rates, USA, 1.980         StNX1202 Energy Management Plannin & Strategies       1.728         Support and Engineering Service Rates, USA, 1.980       2.288         StNX1202 Energy Management Plannin & Strategies       1.020         StNX1202 Energy Management Plannin & Strategies       1.010         Support and Engineering Service & Systems       \$130.00         StNX1202 Energy Management Plannin & Strategies       \$100         Energy Consultant       Eleber Categories       Price List<	Professional Engineer		235
Special Consultant       235         Special Consultant       103         Structural Engineer (Staff)       103         Survey Crew (Three Man)       126         Systems Test Manager       189         Plumbing Journeyman       125         Plumbing Helper       109         Maintenance Electrician (AOL)       90         Journeyman (HCA)       95         Journeyman (AOL)       72         Exotation Consultant       369         Apprentice (HCA)       89         Apprentice (AOL)       67         Iternational       1.728         Power Automation Specialist       Support and Engineering Service Stets, USA, PLO70001E, June 2010       1.728         Power Systems Engineer       Suport and Engineering Service Rates, USA, PLO70001E, June 2010       2.268         SIN 871 202 Energy Management Plannin & Strategies       100- Eaton-Electrical Services & Systems       \$155.00         SIN 871 203 Training on Energy Management       2100- Eaton-Electrical Services & \$150.00       \$130.00         SIN 871 203 Training on Energy Management       Federal Systems Confidential Price List March I, S155.00       \$130.00         SIN 871 203 Training on Energy Management       Federal Systems Confidential Price List March I, S155.00       \$130.00         Energy Consulta	Sanitation Engineer (Plumbing)		83
Specifications/Report Writer       103         Structural Engineer (Senior)       103         Structural Engineer (Senior)       81         Survey Crew (Three Man)       126         Systems Test Manager       189         Plumbing Journeyman       125         Plumbing Helper       109         Maintenance Electrician (AOL)       90         Journeyman (HCA)       95         Journeyman (AOL)       72         Excitation Consultant       369         Apprentice (HCA)       89         Apprentice (AOL)       67         International       Labor Rate \$ / day         Field Service Specialist       Support and Engineering Service Rates, USA, PL.2700001E, June 2010         Power Automation Specialist       Purce List       1.728         Power Automation Specialist       Support and Engineering Service Rates, USA, PL.2700001E, June 2010       2.288         SIN 871 202 Energy Management Plannin & Strategies       2010 - Encore Electrical Services & Systems       \$130.00         SIN 871 203 Training on Energy Management       Technical Systems Confidential Price List March 1, S155.00       2010 - Encore Electrical Services & Systems       \$130.00         SIN 871 203 Training on Energy Management       Technical Systems Confidential Price List March 1, S155.00       2010 - Encore Ele	Senior Technician		103
Shuctural Engineer (Staff)       103         Structural Engineer (Staff)       81         Survey Crew (Three Man)       126         Systems Test Manager       189         Plumbing Journeyman       125         Plumbing Journeyman (ACL)       90         Journeyman (ACL)       95         Journeyman (ACL)       72         Excitation Consultant       369         Apprentice (HCA)       89         Apprentice (ACL)       67         Teld Service Specialist       Eatons Electrical Services & Systems Technical         Power Automation Specialist       1,728         Power Systems Engineer       2010 - Eaton-Electrical Services & Systems         Stin 871 202 Energy Management Plannin & Strategies       2010 - Eaton-Electrical Services & Systems         Energy Consultant       Eatons Categories       Price List	Special Consultant		235
Structural Engineer (Staff)       81         Survey Crew (Three Man)       126         Systems Test Manager       189         Plumbing Journeyman       125         Plumbing Helper       109         Maintenance Electrician (AOL)       90         Journeyman (HCA)       95         Journeyman (AOL)       72         Excitation Consultant       369         Apprentice (HCA)       89         Apprentice (HCA)       67         International       Eatons Electrical Services & Systems Technical         Power Systems Engineer       1,728         Support and Engineering Service Rates, USA, PL02700001E, June 2010       1,980         Power Systems Engineer       Price List       Labor Rate \$ / hr         Energy Consultant       2010 - Eaton-Electrical Services & Systems       \$130.00         SIN \$71 203 Training on Energy Management       Field Systems Confidential Price List March 1, \$150.00       \$130.00         SIN \$71 203 Training on Energy Management       Field Systems Confidential Price List March 1, \$100 - Eaton-Electrical Services & Systems       \$130.00         Energy Consultant       Edend Systems Confidential Price List March 1, \$100 - Eaton-Electrical Services & Systems       \$130.00         Energy Consultant       Eators Categories       Price List       Labor	Specifications/Report Writer		103
Survey Crew (Three Man)       126         Systems Test Manager       189         Plumbing Journeyman       125         Plumbing Helper       109         Maintenance Electrician (AOL)       90         Journeyman (HCA)       95         Journeyman (AOL)       72         Excitation Consultant       369         Apprentice (HCA)       89         Apprentice (AOL)       67         International       Labor Rate \$ / day         Field Service Specialist       Support and Engineering Service Rates, USA, PL02700001E, June 2010       1,728         SN 871 202 Energy Management Plannin & Strategies       910       2,268         SIN 871 202 Energy Management Plannin & Strategies       910       2,268         SIN 871 202 Energy Management Plannin & Strategies       12010 - Eaton-Electrical Services & Systems       \$130.00         SIN 871 203 Training on Energy Management       2010 - Eaton-Electrical Services & Systems       \$130.00         SIN 871 203 Training on Energy Management       Price List       Labor Rate \$ / hr         Energy Consultant       Ederial Systems Confidential Price List March 1, S155.00       \$130.00         SIN 871 203 Training on Energy Management       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems       \$130.00	Structural Engineer (Senior)		103
Systems Test Manager       189         Plumbing Journeyman       125         Plumbing Helper       109         Maintenance Electrician (AOL)       90         Journeyman (ACA)       95         Journeyman (AOL)       72         Excitation Consultant       369         Apprentice (HCA)       89         Apprentice (AOL)       67         International       67         Field Service Specialist       1,728         Power Automation Specialist       Support and Engineering Service & Systems Technical         Power Automation Specialist       1,728         Power Systems Engineer       2,268         SIN 871 202 Energy Management Plannia & Strategies       1980         Energy Consultant       Federal Systems Confidential Price List       Labor Rate \$ / hr         Energy Engineer       12010 - Elaton-Electrical Services & Systems       \$155.00         SIN 871 203 Training on Energy Management       2010 - Eaton-Electrical Services & Systems       \$130.00         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems       \$155.00         SIN 871 203 Training on Energy Management       2010 - Eaton-Electrical Services & Systems       \$130.00         Energy Engineer       2010 - Eaton-Electrical S	Structural Engineer (Staff)		81
Plumbing Journeyman       125         Plumbing Helper       109         Maintenance Electrician (AOL)       90         Journeyman (HCA)       95         Journeyman (AOL)       72         Excitation Consultant       369         Apprentice (HCA)       89         Apprentice (HCA)       67         International       Labor Rate \$ / day         Field Service Specialist       Eatons Electrical Services & Systems Technical         Power Automation Specialist       1,728         Power Automation Specialist       Puor Price List         International       1,728         SIN 871 202 Energy Management Plannin & Strategies       1,728         SIN 871 203 Training on Energy Management       \$155.00         SIN 871 203 Training on Energy Management       5155.00         SIN 871 203 Training on Energy Management       \$155.00         SUN 871 203 Training on Energy Management       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems       \$150.00         SIN 871 203 Training on Energy Management       \$155.00       \$130.00         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems       \$150.00         Energy Consultant       Federal Systems Confidential Price List March	Survey Crew (Three Man)		126
Plumbing Helper       109         Maintenance Electrician (AOL)       90         Journeyman (HCA)       95         Journeyman (AOL)       72         Excitation Consultant       369         Apprentice (HCA)       89         Apprentice (AOL)       67         International       Eatons Electrical Services & Systems Technical         Power Automation Specialist       1,728         Power Automation Specialist       Support and Engineering Service Rates, USA, PL0270001E, June 2010       1,880         SIN 871 202 Energy Management Plannin & Strategies       109       1,980         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems       \$130.00         SIN 871 203 Training on Energy Management       Technical Support and Engineering Service       \$130.00         SIN 871 203 Training on Energy Management       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems       \$130.00         SIN 871 203 Training on Energy Management       Technical Support and Engineering Service       \$130.00         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems       \$130.00         Energy Consultant       Energy Consultant Engineering Service       \$130.00         Energy Engineer	Systems Test Manager		189
Maintenance Electrician (AOL)       90         Journeyman (HCA)       95         Journeyman (AOL)       72         Excitation Consultant       369         Apprentice (HCA)       89         Apprentice (AOL)       67         Labor Rate \$ / day         Field Service Specialist       Eatons Electrical Services & Systems Technical         Power Automation Specialist       Support and Engineering Service Rates, USA, PL.0270001E, June 2010         Power Systems Engineer       1,728         SIN 871 202 Energy Management Plannin & Strategies       1,980         Energy Consultant       Federal Systems Confidential Price List March 1, S155.00         SIN 871 203 Training on Energy Management       5130.00         SIN 871 203 Training on Energy Management       Federal Systems Confidential Price List March 1, S155.00         SIN 871 203 Training on Energy Management       Federal Systems Confidential Price List March 1, S155.00         SIN 871 203 Training on Energy Management       Federal Systems Confidential Price List March 1, S155.00         Energy Consultant       Federal Systems Confidential Price List March 1, S155.00         Energy Engineer       2010 - Eaton-Electrical Services & Systems S Technical Support and Engineering Service         Sin 871 203 Training on Energy Management       Stand Categories State / hr	Plumbing Journeyman		125
Journeyman (HCA)       95         Journeyman (AOL)       72         Excitation Consultant       369         Apprentice (HCA)       89         Apprentice (AOL)       67         Labor Rate \$ / day         Field Service Specialist       Eatons Electrical Services & Systems Technical         Power Automation Specialist       9102700001E, June 2010         Power Automation Specialist       PL02700001E, June 2010         SIN 871 202 Energy Management Plannin & Strategies       1,728         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Services & Systems Service Services & Systems Technical Services & Systems Service Services & Systems Technical Services & Systems Technical Services & Systems Service Services & Systems Technical Services & Systems Service Services & Systems Technical Services & Systems Service Services & Systems Services & Systems Services & Systems Services & Systems Service Servic	Plumbing Helper		109
Journeyman (AOL)       72         Excitation Consultant       369         Apprentice (HCA)       89         Apprentice (AOL)       67         Labor Rate \$ / day         Field Service Specialist       Eatons Electrical Services & Systems Technical         Power Automation Specialist       1,728         Power Automation Specialist       Support and Engineering Service Rates, USA, PL02700001E, June 2010       1,980         SIN 871 202 Energy Management Plannin & Strategies       2010 - Eaton-Electrical Services & Systems       \$155.00         SIN 871 203 Training on Energy Management       2010 - Eaton-Electrical Services & Systems       \$130.00         Site Site Categories         Energy Consultant       Federal Systems Confidential Price List       Labor Rate \$ / hr         Energy Consultant       Federal Systems Confidential Price List       \$130.00         Site Site Categories       Price List       Labor Rate \$ / hr         Energy Consultant       Federal Systems Confidential Price List       \$130.00         Energy Consultant       Federal Systems Confidential Price List       Labor Rate \$ / hr         Energy Consultant       Federal Systems Confidential Price List       \$130.00         Energy Engineer       Site Source Systems       \$130.00	Maintenance Electrician (AOL)		90
Excitation Consultant       369         Apprentice (HCA)       89         Apprentice (AOL)       67         Labor Rate \$ / day         Field Service Specialist       Eatons Electrical Services & Systems Technical         Power Automation Specialist       1,728         Power Automation Specialist       PL0270001E, June 2010         Power Systems Engineer       2,268         SIN 871 202 Energy Management Plannin & Strategies       1,355.00         Energy Consultant       Federal Systems Confidential Price List March 1, \$155.00         Energy Engineer       2010 - Eaton-Electrical Services & Systems         SIN 871 203 Training on Energy Management       \$130.00         Energy Consultant       Federal Systems Confidential Price List March 1, \$155.00         Energy Consultant       Energy Consultant         Energy Consultant       Federal Systems Confidential Price List March 1, \$130.00         SIN 871 203 Training on Energy Management       Strates * / hr         Energy Consultant       Federal Systems Confidential Price List March 1, \$155.00         Energy Consultant       Eabor Categories       Price List         Energy Engineer       Confidential Price List March 1, \$155.00         Energy Engineer       Eaton-Electrical Services & Systems 1, \$155.00         Energy Engineer	Journeyman (HCA)		95
Apprentice (HCA)       89         Apprentice (AOL)       67         Labor Rate \$ / day         Field Service Specialist       Eatons Electrical Services & Systems Technical       1,728         Power Automation Specialist       Support and Engineering Service Rates, USA, PL0270001E, June 2010       1,980         Power Systems Engineer       1,980       2,268         SIN 871 202 Energy Management Plannin & Strategies       1       1         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Services & Systems Service & Systems Technical Services & Systems Service & Strup Service	Journeyman (AOL)		72
Apprentice (AOL)       67         International       Labor Rate \$ / day         Field Service Specialist       Eatons Electrical Services & Systems Technical Support and Engineering Service Rates, USA, PL02700001E, June 2010       1,728         Power Automation Specialist       Support and Engineering Service Rates, USA, PL02700001E, June 2010       1,980         Power Systems Engineer       Price List       1,980         SIN 871 202 Energy Management Plannin & Strategies       2,268         Labor Categories       Price List       Labor Rate \$ / hr         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service       \$130.00         SIN 871 203 Training on Energy Management       Price List       Labor Rate \$ / hr         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service       \$130.00         SIN 871 203 Training on Energy Management       2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service       \$135.00         Energy Consultant       2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service       \$130.00	Excitation Consultant		369
International       Labor Rate \$ / day         Field Service Specialist       Eatons Electrical Services & Systems Technical       1,728         Power Automation Specialist       Support and Engineering Service Rates, USA, PL02700001E, June 2010       1,980         Power Systems Engineer       2,268         SIN 871 202 Energy Management Plannin & Strategies       Price List       Labor Rate \$ / hr         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Service       \$130.00         SIN 871 203 Training on Energy Management       Price List       Labor Rate \$ / hr         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Service       \$130.00         SIN 871 203 Training on Energy Management       Price List       Labor Rate \$ / hr         Energy Consultant       2010 - Eaton-Electrical Services & Systems Technical Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Price List March 1, 2010 - Eaton-Electrical Services & Systems Service       \$130.00         Energy Consultant       2010 - Eaton-Electrical Services & Systems Service       \$130.00         Energy Engineer       Technical Support and Engineering Service       \$130.00	Apprentice (HCA)	]	89
Field Service Specialist       Eatons Electrical Services & Systems Technical       1,728         Power Automation Specialist       Support and Engineering Service Rates, USA, PL02700001E, June 2010       1,980         Power Systems Engineer       2,268         SIN 871 202 Energy Management Plannin & Strategies       1         Labor Categories       Price List       Labor Rate \$ / hr         Energy Consultant       2010 - Eaton-Electrical Services & Systems       \$130.00         SIN 871 203 Training on Energy Management       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services       \$130.00         SIN 871 203 Training on Energy Management       Price List       Labor Rate \$ / hr         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services       \$130.00         SIN 871 203 Training on Energy Management       Price List       Labor Rate \$ / hr         Energy Consultant       Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services       \$130.00         Energy Consultant       2010 - Eaton-Electrical Services & Systems       \$130.00         Energy Engineer       Technical Support and Engineering Service       \$130.00	Apprentice (AOL)	]	67
Power Automation Specialist     Support and Engineering Service Rates, USA, PL02700001E, June 2010       Power Systems Engineer     1,980       SIN 871 202 Energy Management Plannin & Strategies     2,268       Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service     \$130.00       SIN 871 203 Training on Energy Management     Price List     Labor Rate \$ / hr       Energy Consultant     2010 - Eaton-Electrical Services & Systems Technical Service     \$130.00       SIN 871 203 Training on Energy Management     Price List     Labor Rate \$ / hr       Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service     \$130.00       SIN 871 203 Training on Energy Management     2010 - Eaton-Electrical Services & Systems Technical Price List March 1, 2010 - Eaton-Electrical Services & Systems Service     \$130.00       Energy Engineer     2010 - Eaton-Electrical Support and Engineering Service     \$130.00			Labor Rate \$ / day
Power Automation specialist     PL02700001E, June 2010     1,980       Power Systems Engineer     2,268       SIN 871 202 Energy Management Plannin & Strategies     Price List     Labor Rate \$ / hr       Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems     \$155.00       Energy Engineer     Technical Support and Engineering Service     \$130.00       SIN 871 203 Training on Energy Management     Price List     Labor Rate \$ / hr       Energy Consultant     Energy Support and Engineering Service     \$130.00       SIN 871 203 Training on Energy Management     Price List     Labor Rate \$ / hr       Energy Consultant     Energy Support and Engineering Service     \$130.00       SIN 871 203 Training on Energy Management     Support and Engineering Service     \$130.00       Energy Consultant     Eolist     Labor Rate \$ / hr       Energy Engineer     2010 - Eaton-Electrical Services & Systems     \$135.00       2010 - Eaton-Electrical Support and Engineering Service     \$130.00     \$130.00	Field Service Specialist		1,728
Power Systems Engineer     2,268       SIN 871 202 Energy Management Plannin & Strategies     Labor Categories     Price List     Labor Rate \$ / hr       Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Sunnext and Engineering Service     \$155.00       SIN 871 203 Training on Energy Management     2010 - Eaton-Electrical Services & Systems Technical Sunnext and Engineering Service     \$130.00       SIN 871 203 Training on Energy Management     Federal Systems Confidential Price List March 1, Energy Consultant     Stabor Categories       Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Sunnext and Engineering Service     \$155.00       Energy Engineer     2010 - Eaton-Electrical Services & Systems Technical Sunnext and Engineering Service     \$130.00	Power Automation Specialist		
Labor Categories         Price List         Labor Rate \$ / hr           Energy Consultant         Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service         \$155.00           SIN 871 203 Training on Energy Management         Technical Support and Engineering Service         \$130.00           Energy Consultant         Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems         \$130.00           Energy Consultant         Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems         \$155.00           Energy Engineer         2010 - Eaton-Electrical Services & Systems         \$130.00	Power Systems Engineer	, , , , , , , , , , , , , , , , ,	2,268
Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service     \$155.00       SIN 871 203 Training on Energy Management     Price List     Labor Rate \$ / hr       Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services     \$155.00       SIN 871 203 Training on Energy Management     Price List     Labor Rate \$ / hr       Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services     \$155.00       Energy Engineer     Technical Support and Engineering Service     \$130.00	SIN 871 202 Energy Management Plannin & Strategies		
Energy Consultant     2010 - Eaton-Electrical Services & Systems       Energy Engineer     Technical Support and Engineering Service       SIN 871 203 Training on Energy Management     \$130.00       Labor Categories     Price List       Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems       Energy Consultant     2010 - Eaton-Electrical Services & Systems       Energy Engineer     2010 - Eaton-Electrical Services & Systems       Technical Support and Engineering Service     \$130.00	Labor Categories		Labor Rate \$ / hr
Energy Engineer     Technical Support and Engineering Service     \$130.00       SIN 871 203 Training on Energy Management     Technical Support and Engineering Service     \$130.00       Labor Categories     Price List     Labor Rate \$/ hr       Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service     \$130.00	Energy Consultant	5	\$155.00
SIN 871 203 Training on Energy Management       Labor Categories     Price List     Labor Rate \$ / hr       Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service     \$155.00	Energy Engineer		\$130.00
Energy Consultant     Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems Technical Support and Engineering Service     \$155.00	SIN 871 203 Training on Energy Management		
Energy Engineer     2010 - Eaton-Electrical Services & Systems       Technical Support and Engineering Service     \$130.00	Labor Categories		Labor Rate \$ / hr
Energy Engineer Technical Support and Engineering Service \$130.00	Energy Consultant		\$155.00
	Energy Engineer		\$130.00
S1N 8/1 204 Metering Services	SIN 871 204 Metering Services		
Labor Categories         Price List         Labor Rate \$/ hr	Labor Categories		Labor Rate \$ / hr
Energy Consultant Federal Systems Confidential Price List March 1, \$155.00	Energy Consultant		\$155.00
2010 - Eaton-Electrical Services & Systems           Energy Engineer           Technical Support and Engineering Service	Energy Engineer		\$130.00
Project Manager Rates, USA, PL02700001E, January 2008 \$175.00	Project Manager		\$175.00
SIN 871 205 Energy Program Support Services	SIN 871 205 Energy Program Support Services		



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	Lab	or Categories	8	Price List	Labor	Rate \$ / hr
Energy Consultant				Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems	\$1	55.00
Energy Engineer				Technical Support and Engineering Service	\$1	30.00
Project Manager				Rates, USA, PL02700001E, January 2008	\$1	75.00
SIN 871 206 Building Commissio	oning Services					
	Lab	or Categories	8	Price List	Labor	Rate \$ / hr
Energy Consultant				Federal Systems Confidential Price List March 1,	\$1	55.00
Energy Engineer				2010 - Eaton-Electrical Services & Systems		30.00
				Technical Support and Engineering Service		
Project Manager				Rates, USA, PL02700001E, January 2008	\$1	75.00
SIN 871 207 Energy Audit Servi				D 1 1 1 1		- • •
	Lab	or Categories	5	Price List		Rate \$ / hr
Energy Consultant				Federal Systems Confidential Price List March 1, 2010 - Eaton-Electrical Services & Systems		55.00
Energy Engineer				Technical Support and Engineering Service	\$1	30.00
Project Manager				Rates, USA, PL02700001E, January 2008	\$1	75.00
SIN 871 209 Innovations in Ener	rgy					
	Lab	or Categories	5	Price List	Labor	Rate \$ / hr
Energy Consultant				Federal Systems Confidential Price List March 1,	\$1	55.00
Energy Engineer				2010 - Eaton-Electrical Services & Systems	\$1	30.00
Project Manager				Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008		75.00
SIN 871 210 Water Conservation	n				ţ.	
Salt 0/1 210 trater Conservation		or Cotocori	5	Price List	Tah	Date \$ / hr
Frank Oracites'	Lab	or Categories	, ,	Federal Systems Confidential Price List March 1,		Rate \$ / hr
Energy Consultant				2010 - Eaton-Electrical Services & Systems		55.00
Energy Engineer				Technical Support and Engineering Service		30.00
Project Manager				Rates, USA, PL02700001E, January 2008	\$1	75.00
SIN 871 299 Introduction of New	w Services					
	Lab	or Categories	5	Price List	Labor	Rate \$ / hr
Energy Consultant				Federal Systems Confidential Price List March 1,	\$155.00	
Energy Engineer				2010 - Eaton-Electrical Services & Systems	\$1	30.00
Project Manager				Technical Support and Engineering Service Rates, USA, PL02700001E, January 2008	\$1	75.00
SIN 811-004 Electrical, and Alll	utility Serives Lin	nited to Facili	ity Maintenance	·····,··· , ···· , ··· , ··· , ···		
-	Discount	Multiplier to			1	
Product	(%)	List	Price List	Selection / Technical Catalog	Production Locations	Delivery (Destination)
Miscellaneous Electrical Produ	icts					-
Miscellaneous Electrical Produ RS Means Electrical,,		List 1.2200	Means CostWorks 2010	Means CostWorks 2010	Production Locations Various	Delivery (Destination) Call (800) GSA-8041
Miscellaneous Electrical Produ RS Means Electrical,, Mechanical, Plumbing	-22.00	1.2200	Means CostWorks 2010 Cost Data CD-ROM	Means CostWorks 2010 Cost Data CD-ROM	Various	Call (800) GSA-8041
Miscellaneous Electrical Produ RS Means Electrical,, Mechanical, Plumbing	-22.00	1.2200	Means CostWorks 2010 Cost Data CD-ROM	Means CostWorks 2010	Various	Call (800) GSA-8041
Miscellaneous Electrical Produ RS Means Electrical,, Mechanical, Plumbing	-22.00	1.2200	Means CostWorks 2010 Cost Data CD-ROM	Means CostWorks 2010 Cost Data CD-ROM	Various n price, whichever is l	Call (800) GSA-8041 ower.
Miscellaneous Electrical Produ RS Means Electrical,, Mechanical, Plumbing	-22.00 Products pricing is 1	1.2200	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio	Various n price, whichever is l Rate, Premium is 2x	Call (800) GSA-8041 ower.
Miscellaneous Electrical Produ RS Means Electrical,, Mechanical, Plumbing Note: Miscellaneous Electrical P	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x	Various n price, whichever is l Rate, Premium is 2x Labor	Call (800) GSA-8041 ower. Rate Rate \$ / hr
Miscellaneous Electrical Produ RS Means Electrical,, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x	Various n price, whichever is 1 Rate, Premium is 2x Labor	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio <b>Note: Standard Rate:OT is 1.5x</b> <b>Price List</b> Federal Systems Confidential Price List	Various n price, whichever is 1 Rate, Premium is 2x Labor	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio <b>Note: Standard Rate:OT is 1.5x</b> <b>Price List</b>	Various n price, whichever is 1 Rate, Premium is 2x Labor S	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior)	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio <b>Note: Standard Rate:OT is 1.5x</b> <b>Price List</b> Federal Systems Confidential Price List	Various n price, whichever is 1 Rate, Premium is 2x Labor S S S S S S S S S S S S S S S S S S S	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Staff)	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio <b>Note: Standard Rate:OT is 1.5x</b> <b>Price List</b> Federal Systems Confidential Price List	Various n price, whichever is 1 Rate, Premium is 2x Labor S S S S S S S S S S S S S S S S S S S	Call (800) GSA-8041 ower. Rate Rate \$ / hr 5235 5197 5175 5147 \$81
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio <b>Note: Standard Rate:OT is 1.5x</b> <b>Price List</b> Federal Systems Confidential Price List	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio <b>Note: Standard Rate:OT is 1.5x</b> <b>Price List</b> Federal Systems Confidential Price List	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate 8235 5197 5175 5147 \$81 5103 5103
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio <b>Note: Standard Rate:OT is 1.5x</b> <b>Price List</b> Federal Systems Confidential Price List	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate 8235 5197 5175 5147 \$81 5103 5103
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician Lead Technician	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio <b>Note: Standard Rate:OT is 1.5x</b> <b>Price List</b> Federal Systems Confidential Price List	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$90
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician Lead Technician	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$90 \$64
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician Lead Technician Technician Junior Technician	-22.00 Products pricing is 1	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio <b>Note: Standard Rate:OT is 1.5x</b> <b>Price List</b> Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$103 \$90 \$64 \$53
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician Lead Technician Technician Junior Technician Special Consultant Power System Analyst	rets -22.00 Products pricing is 1 Lab	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio <b>Note: Standard Rate:OT is 1.5x</b> <b>Price List</b> Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ 3 3 3 4 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$90 \$64 \$53 \$235 \$225
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician Lead Technician Technician Junior Technician Special Consultant Power System Analyst Manager/Supervisor/Senior En	rets -22.00 Products pricing is 1 Lab	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List January 1, 2012	Various n price, whichever is 1 Rate, Premium is 2x Labor	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$103 \$90 \$64 \$53 \$225 \$225 \$189
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician Lead Technician Icennician Junior Technician Special Consultant Power System Analyst Manager/Supervisor/Senior El Service Engineer (Contract)	rets -22.00 Products pricing is 1 Lab	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List January 1, 2012 Eaton-Electrical Services & Systems	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$103 \$90 \$64 \$53 \$225 \$225 \$189 \$138
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician Lead Technician Icennician Junior Technician Special Consultant Power System Analyst Manager/Supervisor/Senior El Service Engineer (Contract) Service Engineer (Demand)	rets -22.00 Products pricing is 1 Lab	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List January 1, 2012 Eaton-Electrical Services & Systems Technical Support and	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$103 \$90 \$64 \$53 \$225 \$189 \$138 \$155
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Senior) Desirications/Report Writer Senior Technician Lead Technician Junior Technician Special Consultant Power System Analyst Manager/Supervisor/Senior El Service Engineer (Contract) Service Engineer (Demand) Technician, Maintenance	rets -22.00 Products pricing is 1 Lab	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List January 1, 2012 Eaton-Electrical Services & Systems Technical Support and	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$90 \$64 \$53 \$225 \$189 \$138 \$155 \$125
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Senior) Specifications/Report Writer Senior Technician Lead Technician Junior Technician Special Consultant Power System Analyst Manager/Supervisor/Senior El Service Engineer (Contract) Service Engineer (Demand) Technician, Maintenance Technical Coordinator	rets -22.00 Products pricing is 1 Lab	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List January 1, 2012 Eaton-Electrical Services & Systems Technical Support and	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$103 \$90 \$64 \$53 \$225 \$189 \$138 \$155 \$125 \$95
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Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Senior) Specifications/Report Writer Senior Technician Lead Technician Junior Technician Special Consultant Power System Analyst Manager/Supervisor/Senior El Service Engineer (Contract) Service Engineer (Demand) Technician, Maintenance Technical Coordinator	rets -22.00 Products pricing is 1 Lab ingineer	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List January 1, 2012 Eaton-Electrical Services & Systems Technical Support and	Various n price, whichever is 1 Rate, Premium is 2x Labor \$ Labor \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$103 \$90 \$64 \$53 \$225 \$189 \$138 \$155 \$125 \$95
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Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician Lead Technician Lead Technician Junior Technician Special Consultant Power System Analyst Manager/Supervisor/Senior El Service Engineer (Contract) Service Engineer (Demand) Technician, Maintenance Technical Coordinator System Integration Specialist Excitation Systems Specialist	rets -22.00 Products pricing is 1 Lab ingineer	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List January 1, 2012 Eaton-Electrical Services & Systems Technical Support and Engineering Service Rates, USA,	Various n price, whichever is 1 Rate, Premium is 2x Labor  S S S S S S S S S S S S S S S S S S	Call (800) GSA-8041 ower. Rate Rate \$ / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$103 \$103 \$300 \$64 \$53 \$225 \$3189 \$138 \$155 \$125 \$95 \$165 \$189
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician Lead Technician Lead Technician Junior Technician Special Consultant Power System Analyst Manager/Supervisor/Senior El Service Engineer (Contract) Service Engineer (Demand) Technician, Maintenance Technical Coordinator System Integration Specialist Excitation Systems Specialist Emergency Service	rets -22.00 Products pricing is 1 Lab ingineer	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List January 1, 2012 Eaton-Electrical Services & Systems Technical Support and	Various n price, whichever is 1 Rate, Premium is 2x Labor    Labor	Call (800) GSA-8041 ower. Rate / hr \$235 \$197 \$175 \$175 \$147 \$81 \$103 \$103 \$103 \$300 \$64 \$53 \$225 \$3189 \$138 \$155 \$125 \$95 \$165 \$189 \$166 \$189
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician Lead Technician Junior Technician Special Consultant Power System Analyst Manager/Supervisor/Senior El Service Engineer (Contract) Service Engineer (Demand) Technician, Maintenance Technical Coordinator System Integration Specialist Excitation Systems Specialist Emergency Service General Foreman	rets -22.00 Products pricing is 1 Lab ingineer	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List January 1, 2012 Eaton-Electrical Services & Systems Technical Support and Engineering Service Rates, USA,	Various n price, whichever is 1 Rate, Premium is 2x Labor  S S S S S S S S S S S S S S S S S S	Call (800) GSA-8041 ower. Rate / hr \$235 \$197 \$175 \$175 \$147 \$81 \$103 \$103 \$103 \$300 \$64 \$53 \$225 \$3189 \$138 \$155 \$125 \$95 \$165 \$189 \$166 \$151
Miscellaneous Electrical Produ RS Means Electrical, Mechanical, Plumbing Note: Miscellaneous Electrical P Professional Engineer Systems Test Engineer Project Manager Electrical Engineer (Senior) Electrical Engineer (Senior) Electrical Engineer (Staff) Specifications/Report Writer Senior Technician Lead Technician Lead Technician Junior Technician Special Consultant Power System Analyst Manager/Supervisor/Senior El Service Engineer (Contract) Service Engineer (Demand) Technician, Maintenance Technical Coordinator System Integration Specialist Excitation Systems Specialist Emergency Service General Foreman Electrical Foreman	rets -22.00 Products pricing is 1 Lab ingineer	1.2200 .2 times the b	Means CostWorks 2010 Cost Data CD-ROM are material cost per Means CostWorks 2010at	Means CostWorks 2010 Cost Data CD-ROM the project location, or 1.2 times the actual acquistio Note: Standard Rate:OT is 1.5x Price List Federal Systems Confidential Price List January 1, 2012 Federal Systems Confidential Price List January 1, 2012 Eaton-Electrical Services & Systems Technical Support and Engineering Service Rates, USA, Federal Systems Confidential Price List	Various n price, whichever is 1 Rate, Premium is 2x Labor  S S S S S S S S S S S S S S S S S S	Call (800) GSA-8041 ower. Rate / hr \$235 \$197 \$175 \$147 \$81 \$103 \$103 \$103 \$90 \$64 \$53 \$225 \$189 \$138 \$155 \$125 \$95 \$165 \$151 \$151 \$151

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### **Referenced Contract Clauses and Regulations**

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FAR 52.203-3	Gratuities (4-84)
FAR 52.203-6	Restrictions on Subcontractor Sales to the
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FAR 52.204-4	Printed or Copied Double-Sided on Recycled
174102.2011	Paper (8-00)
FAR 52.204-7	Central Contractor Registration (10-03) (Alt I – 10-
	03)
FAR 52.212-1	Instructions to Offerors - Commercial Items (09-
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FAR 52.212-4	Contract Terms and Conditions - Commercial
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FAR 52.216-18	Ordering (10-95) (Deviation – 02-07)
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FAR 52.216-22	Indefinite Quantity (10-95) (Variation - 10-95)
FAR 52.219-8	Utilization of Small Business Concerns (5-04)
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FAR 52.222-1	Notice to the Government of Labor Disputes (2-97)
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FAR 52.222-26	Equal Opportunity (03-07)
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FAR 52.222-36	Affirmative Action for Workers with Disabilities (06- 98)
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FAR 52.222-39	Notification of Employee Rights Concerning
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FAR 52.222.41	Service Contract Act of 1965, as Amended (05-89)
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FAR 52.222-43	Fair Labor Standards Act and Service Contract
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FAR 52.222-47	SCA Minimum Wages and Fringe Benefits
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FAR 52.237-9	Waiver of Limitation on Severance Payments to
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FAR 52.246-4	Inspection of Services – Fixed Price (08-96) (Deviation – 05-03)	FAR 52.247-64	Preference for Privately Owned U.SFlag Commercial Vessels (02-06)
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